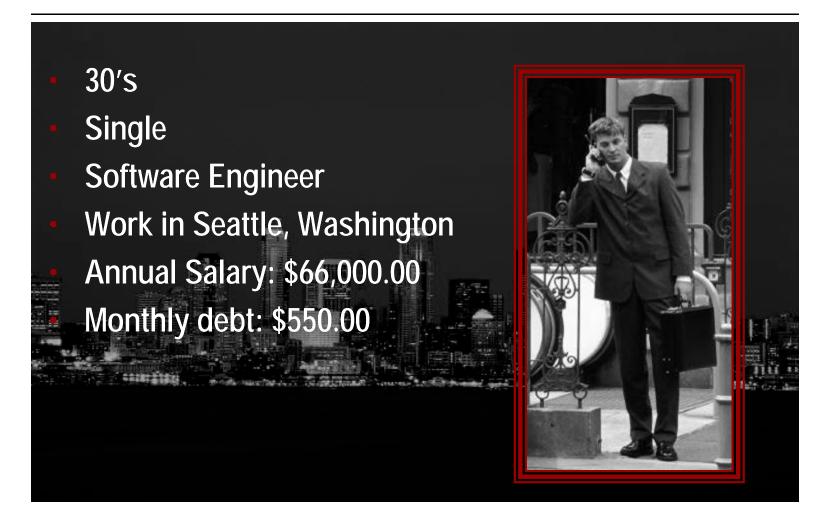


My Dream Home

Presentation by: Matthew

About Me



Dream House Desires

My dream house would ideally meet the following criteria:

- 10 years or newer and Turn key ready
- Low maintenance
- Easy commute to work
- Between 1800-2800 sq ft. and have 3 bedrooms
- Lots of young professionals in the neighborhood
- Close to golf, sports courts, jogging trails, and gym
- Close to great restaurants, pubs, and Starbuck's
- Close to girl friend and buddies
- Yard for a dog



Evaluating My Criteria

To make sure that the criteria I had set for my dream home made sense both financially and personally I decide to map it in relationship to what I knew and had learned about buying and selling real estate.

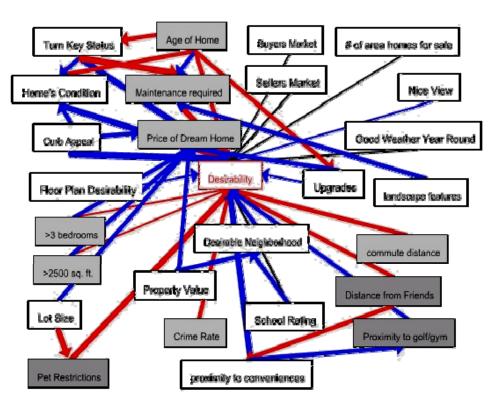
What I learned:

Some factors (such as > 3 bedrooms & > 2500 sq. ft.) that many would expect in a dream home and that increase price - actually decreased desirability for me.

Some factors (good weather, market conditions, school rating) actually did not affect desirability one way or another for me.

Some factors (pet restrictions, proximity to golf & friends) needed to be factored in.

Some factors I hadn't considered (crime rate) were important to me and I would need to add to my list.



How Much Home I Can Afford



Annual Income \$66,000.00

Monthly Gross Income \$5,500.00

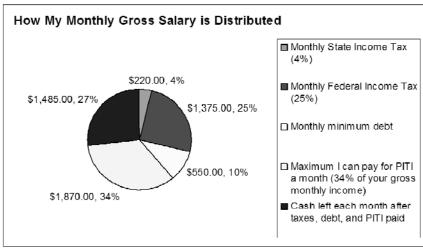
Maximum I can pay for PITI a month (34% of my gross monthly income)

Maximum Loan Amount I qualify for \$238,750.00

Maximum Purchase Price I can afford with \$250.000 down

\$488,750.00

\$1,870.00



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House Hunting

- I narrowed my options to 9 properties and created a spreadsheet with all the information I had about them.
- I filtered the spreadsheet according to my criteria and discovered that only the single family homes had no pet restrictions and a yard for my dog.
- This left me with 5 properties. One was more than 15 miles from work so I eliminated that one as an option.
- I then compared the 4 properties left. Only one of which was brand new built in 2004, which was ideal. It also was the only one with 3 bedrooms the rest all had 4. Since 3 was the number I was really looking for this seemed to be the logical home choice.
- But first ... I would have to consider neighborhood demographics, cost, and make sure it met all of my dream home criteria.

How It Measures Up

10 years or newer	Yes – brand new
Low maintenance	Since it is brand new – it shouldn't need any repairs/ small enough to maintain easily –I will need to landscape the back yard however
Close to golf, sports courts, jogging trails, gym	4 golf courses within 5 miles Several gyms and sports facilities in area
Close to great restaurants, pubs and Starbucks	Lots of pubs and restaurants and 7 Starbucks within 5 mile radius
Easy commute to work	14.6 miles from work
Lots of young professionals in neighborhood	30% in this zip code are young and mobile. 32.5 is the median age 50% of which are under age 35/ Most hold professional and managerial positions
3 bedrooms and less than 2500 sq ft	3 bedrooms and 2450 sq ft
Close to girlfriend and buddies	Within 5 miles of girlfriend and 10 miles of most buddies
Yard for dog	Yes

The Home I Chose

- Single Family Home
- Renton, WA 98056
- \$372,950
- 3 Bed
- 2.5 Bath
- 2,450 Sq. Ft.
- Year built: 2004/New construction
- Lot size: 6629
- Deck and Patio



3 bedroom & 2.5 bath w/main floor den & upstairs open loft. kitchen island, slab granite counters. Dining room w/coffered ceilings & indirect lighting. Large master suite w/private sitting room, double walk-in closets.

Close to Lake Washington, Kennydale and Newcastle. This home development is close to freeways and all community activities.

Homes range in size from 2400-3300 square feet and are priced from the \$370,000s.

Dream Home Costs

Purchase price: \$372,950

Down Payment: \$250,000

Loan Amount: \$122,950

Interest: (5.5% over 10 years) \$37,169.70

Monthly Payments: \$1,334.33

Total Payout: \$410,119.79

Percentage paid above purchase price over life of loan: 9.97%

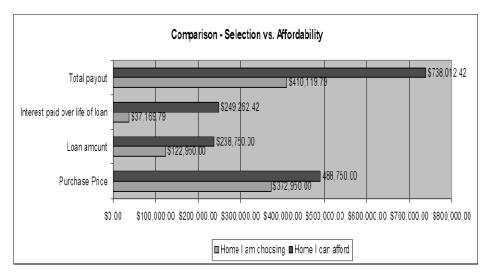
Selection vs. Affordability

By selecting a home that costs \$372,950 instead of the maximum \$488,750 that I can afford...I save:

- \$115,800 off the purchase price
- \$212,092.63 in interest (smaller loan needed so I can finance over shorter period) Instead of paying \$249,262.42 in interest (30 yr. loan) I

will only be paying \$37,169.79 (10 year loan)

Total Savings = \$327,892.63.



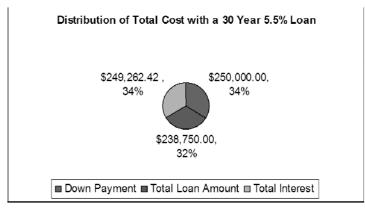
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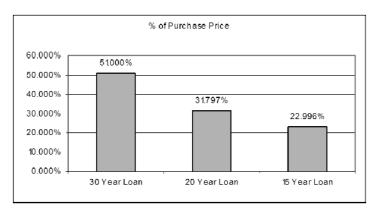
Money Wise

Why I have decided to purchase a home that cost considerably less than my budget will allow:

After doing the calculations based on the maximum purchase price I can afford I realized I would pay \$249,262.42 in interest with a 30 year loan which is 34% of the total price to be paid out and 51% above purchase price.

I believe it is in my best interest to select a home that I can afford to finance over 10 years instead so that my money is spent on principal rather than interest.





Without Compromise

Because the home I selected still meets all of the criteria I had determined I wanted in my dream home I haven't compromised my wants.



By making the decision I have, I will own my home 20 years sooner and will save a ton of money over time.

So ten years from now, when I am in my 40's I will own my home. Instead of making monthly house payments, I will be able to invest my money in other ventures, buy additional properties, or save for my retirement.

In Conclusion...

I believe that my Great Aunt would approve of my decision to purchase this particular dream home because:

- I have made a wise decision regarding budget and financing in order to plan for my financial future.
- I chose a beautiful new house; one that meets all of my dream home desires.
- Additionally...If in the future I do get married and start a family, this home will still be perfect. I selected a home that I will not outgrow.