## Persona Cards

Each persona shares a twin who has a different income and lives in a different region of the country.

Age Range: 20's Marital Status: single Occupation(s): Accountant Annual Household Gross Income: \$37,000 City of Employment: Boulder, CO Dependents: no Debt:	Age Range: 20's Marital Status: single Occupation(s): Accountant Annual Household Gross Income: \$39,000 City of Employment: New Haven, CT Dependents: no Debt:
Age Range: 40's Marital Status: divorced Occupation(s): Anesthesiologist Annual Household Gross Income: \$280,000 City of Employment: Los Gatos, CA Dependents: yes Debt: car: \$500 student loans: 0 credit card monthly minimum: \$300	Age Range: 40's Marital Status: divorced Occupation(s): Anesthesiologist Annual Household Gross Income: \$228,000 City of Employment: Honolulu, HI Dependents: yes Debt: car: \$500 student loans: 0 credit card monthly minimum: \$300
alimony, child support: \$9000 Age Range: 40's Marital Status: married	alimony, child support: \$9000 Age Range: 40's Marital Status: married
Occupation(s): Anesthesiologist Annual Household Gross Income: \$280,000 City of Employment: Los Gatos, CA Dependents: yes Debt:	Occupation(s): Anesthesiologist Annual Household Gross Income: \$228,000 City of Employment: Honolulu, HI Dependents: yes Debt:
car: \$500 student loans: O credit card monthly minimum: \$300 alimony, child support, child care: O	car: \$500 student loans: 0 credit card monthly minimum: \$300 alimony, child support, child care: 0
Age Range: 50's Marital Status: married Occupation(s): Architect, Art Manager Annual Household Gross Income: \$125,000	Age Range: 50's Marital Status: married Occupation(s): Architect, Art Manager Annual Household Gross Income: \$144,000
City of Employment: Dallas, TX Dependents: no Debt:	City of Employment: Boston, MA  Dependents: no  Debt:
car: \$1000 student loans: 0 credit card monthly minimum: 0 alimony, child support, child care: 0	car: \$1000 student loans: 0 credit card monthly minimum: 0 alimony, child support, child care: 0
Age Range: 20's Marital Status: single Occupation(s): bartender Annual Household Gross Income: \$15,500 City of Employment: New Orleans, LA	Age Range: 20's Marital Status: single Occupation(s): bartender Annual Household Gross Income: \$17,000 City of Employment: Chicago, IL
Dependents: no Debt: car: 0	Dependents: no Debt:  car: 0
student loans: 0 credit card monthly minimum: \$300 alimony, child support, child care: 0	student loans: 0 credit card monthly minimum: \$300 alimony, child support, child care: 0

Age Range: 20's Marital Status: single Occupation(s): Cashier
Occupation(s). Cashier
Annual Household Gross Income: \$17,000
City of Employment: Pittsburg, PA
Dependents: yes
Debt:
car: O
student loans: O
credit card monthly minimum: \$250
child care: \$600
Age Range: 30's Marital Status: married
Occupation(s): Fire Fighter, Staff Nurse
Annual Household Gross Income: \$94,000
City of Employment: New York City, NY
Dependents: yes
Debt:
car: \$350
student loans: O
credit card monthly minimum: \$150
child care: \$800
Age Range: 50's Marital Status: married
Occupation(s): Head Coach - college
Annual Household Gross Income: \$75,000
City of Employment: Kansas City, KS
Dependents: yes
Debt:
car: 0
student loans: O
credit card monthly minimum: \$400
alimony, child support, child care: 0
Age Range: 30's Marital Status: divorced
Occupation(s): lawyer
Annual Household Gross Income: \$75,000
City of Employment: Richmond, VA
Dependents: yes
Debt:
car: \$500
student loans: O
credit card monthly minimum: \$500
child support: \$2,000
Age Range: 40's Marital Status: married
Occupation(s): Loan Officer
Annual Household Gross Income: \$51,000
City of Employment: Boise, ID
Dependents: yes
Debt:
car: O
student loans: 0
credit card monthly minimum: 0
alimony, child support, child care: 0
Age Range: 30's Marital Status: married
Occupation(s): Mechanic, Hair Stylist
Annual Household Gross Income: \$58,000
City of Employment: Nashville, TN
Dependents: yes
Debt/Other Monthly:
car: \$400
student loans: 0
credit card monthly minimum: \$150
child care: \$600

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Age Range: 40's Marital Status: divorced	Age Range: 40's Marital Status: divorced
Occupation(s): Painter	Occupation(s): Painter
Annual Household Gross Income: \$36,000	Annual Household Gross Income: \$37,000
City of Employment: Manchester, NH	City of Employment: Las Vegas, NV
Dependents: yes	Dependents: yes
Debt:	Debt:
car: 0	car: 0
student loans: O	student loans: O
credit card monthly minimum: \$200	credit card monthly minimum: \$200
alimony, child support: \$750	alimony, child support: \$750
Age Range: 30's Marital Status: single	Age Range: 30's Marital Status: single
Occupation(s): Pharmaceutical Sales	Occupation(s): Pharmaceutical Sales
Annual Household Gross Income: \$50,000	Annual Household Gross Income: \$50,000
City of Employment: Atlanta, GA	City of Employment: Salt Lake City, UT
Dependents: no	Dependents: no
Debt:	Debt:
car: \$650	car: \$650
student loans: \$100	student loans: \$100
credit card monthly minimum: \$550	credit card monthly minimum: \$550
alimony, child support, child care: 0	alimony, child support, child care: 0
Age Range: 60's Marital Status: married	Age Range: 60's Marital Status: married
Occupation(s): Retired	Occupation(s): Retired
Annual Household Gross Income: \$60,000	Annual Household Gross Income: \$60,000
City of Residence: Anywhere you choose , AZ	City of Employment: Anywhere you choose, ID
Dependents: no	Dependents: no
Debt:	Debt:
car: O	car: O
student loans: O	student loans: O
credit card monthly minimum: 0	credit card monthly minimum: 0
alimony, child support, child care: 0	alimony, child support, child care: 0
Age Range: 70's Marital Status: widowed	Age Range: 70's Marital Status: widowed
Occupation(s): Retired	Occupation(s): Retired
Annual Household Gross Income: \$20,000	Annual Household Gross Income: \$20,000
City of Employment: Anywhere you choose, AL	City of Employment: Anywhere you choose, SC
Dependents: no	Dependents: no
Debt:	Debt:
car: 0	car: 0
student loans: O	student loans: 0
credit card monthly minimum: 0	credit card monthly minimum: 0
alimony, child support, child care: 0	alimony, child support, child care: 0
Age Range: 30's Marital Status: single	Age Range: 30's Marital Status: single
Occupation(s): Software Engineer	Occupation(s): Software Engineer
Annual Household Gross Income: \$66,000	Annual Household Gross Income: \$65,000
City of Employment: Seattle, WA	City of Employment: Washington, DC, District of Columbia
Dependents: no Debt:	Dependents: no Debt:
car: \$400 student loans: O	car: 0 student loans: \$50
credit card monthly minimum: \$150	credit card monthly minimum: \$200
alimony, child support, child care: 0	alimony, child support, child care: 0
Age Range: 20's Marital Status: married	Age Range: 20's Marital Status: married
Occupation(s): Teacher, Teacher	Occupation(s): Teacher, Teacher
Annual Household Gross Income: \$86,000	Annual Household Gross Income: \$70,000
City of Employment: Los Angeles, CA	City of Employment: Cheyenne, WY
Dependents: no	Dependents: no
Debt:	Debt:
car: \$600	car: \$600
student loans: \$150	student loans: \$150
student loans: \$150 credit card monthly minimum: \$350	student loans: \$150 credit card monthly minimum: \$350