# **LEADING THROUGH INNOVATION & REINVENTION**

# **Tom Kilroy Executive Vice President**





# **Key Milestones Together**

### **2001: Pentium® 4**

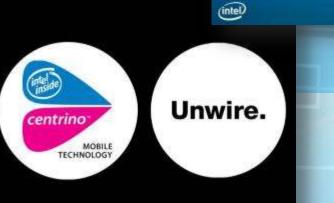
WHAT WILL THE NEXT

BRING

# 2008: Netbooks



Netbooks Great for First Time Buyers and Companion Devices



### **2004: Centrino**<sup>™</sup>



in a Decade Transiti

**2011: Ultrabook**<sup>™</sup>



Every Major Retailer

"The Journey of a Thousand Miles ... ... Starts Beneath Your Feet" We Make Our Destiny.

> Sheng Yen 聖嚴

**Industry Pace** 

# **Intercept Opportunities**

**Thriving Together** 



# The Steady March of **COMPUTING EVOLUTION**



**1990's** 

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# 2000's









60.9Q

# Has Become ASPRINT



# One Year Ago

Market Share of Tablets, Q2 '12

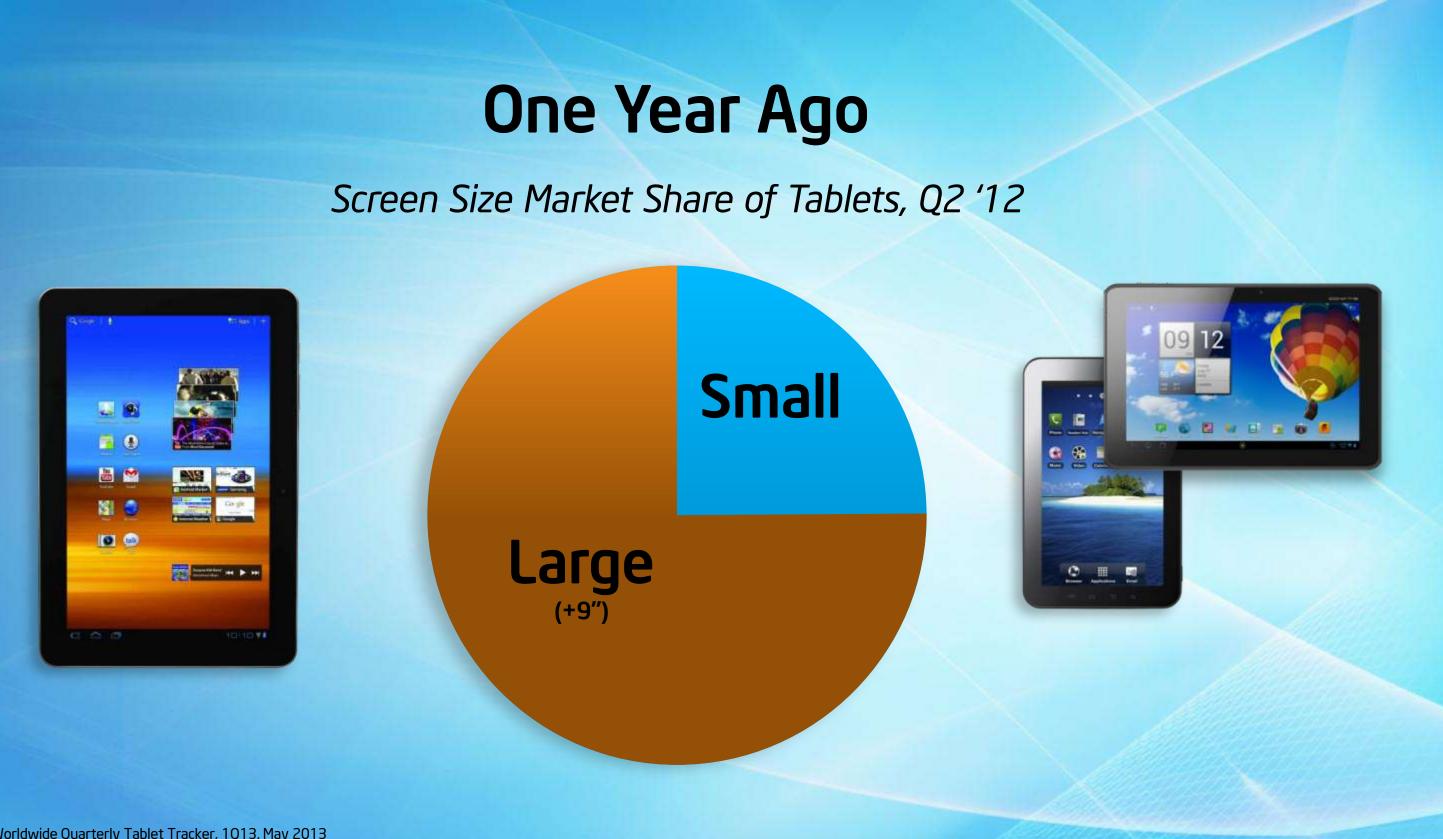
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# **Today** Market Share of Tablets, Q1 '13

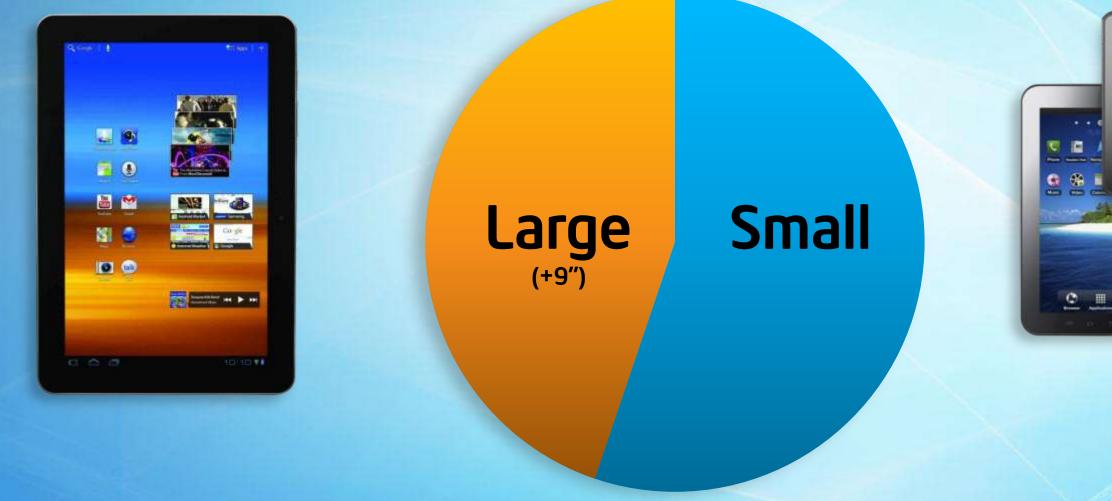
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# Today

### Screen Size Market Share of Tablets, Q1 '13





# Phones are Going the Other Way





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# All-In-Ones Are Evolving

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# The GAME CHANGER







# **Our Increasingly Digital Lives**







# A Case in Point

### 2008 **Beijing Olympics**

### Total Viewership

# Online Viewership

LIVE Online Viewership

**2012** London Olympics

~Flat

Source: http://fangsbites.com/2012/08/nbc-says-people-are-watching-2012-olympics-online/



### **133K Years** Collectively Spent by Everyone on the Internet



# **EVERY DAY ON THE INTERNET**



# **3 Times More**

Video watched on Hulu than Movies in Theaters

500M Photos Uploaded

Source: comscore Datamine, Neilsen, SlashFilm, Techfleece, Mary Meeker

# **56K Movies** Hollywood-length Movies Uploaded to Youtube

# Taller then (if printed out) **100 Taipei 101s**



# ... Are Evolving Fast



# **1.5B UNIT OPPORTUNITY** *This Year*

Source: IDC's Worldwide Smart Connected Device Tracker 2012 Q4 Forecast Data, published February 28, 2013



# How Are We Intercepting?



# We're Getting Traction in Phones ...

### **Ramping Phone Designs**



Source: Intel Actual Other names and brands may be claimed as the property of others..



# We're Gaining Ground in Tablets



### Aiming to be THE Horizontal, Platform of Choice Partner

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### Business



# We Are Innovating Fast

### Merrifield

Next Generation Smartphones, Q1 2014



### 4G LTE, Sensor Hub Data, device & privacy protection

# **Bay Trail-T**

Tablets Starting Holiday 2013



Quad-Core with better graphics 2x performance AND all day battery



### New 22nm Tri-Gate Microarchitecture SILVERMONT ~3x More Peak Performance OR ~5x Lower Power

Comparisons are against prior generations. For more complete information about performance and benchmark results, visit www.intel.com/benchmarks. Other names and brands may be claimed as the property of others..



Entr

**Tablets** 

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Architecture

NEW

**Bay Trail SOC** 



Entry

Notebooks



# The Popular Debate ...



# **Two Perspectives**

Salon.com April 12, 2013

# Yes, **the PC is dead.** What's next?

# Put Away The Eulogy, The PC Is Alive And Well

Which One is Right?

TechCrunch April 20, 2013







# Our Declaration 2 Years Ago **REINVENT THE** NOTEBOOK



And You Stepped Up! Innovating in Preparation for 4<sup>th</sup> Generation Core<sup>™</sup>



Touch

### Ultrathin Design

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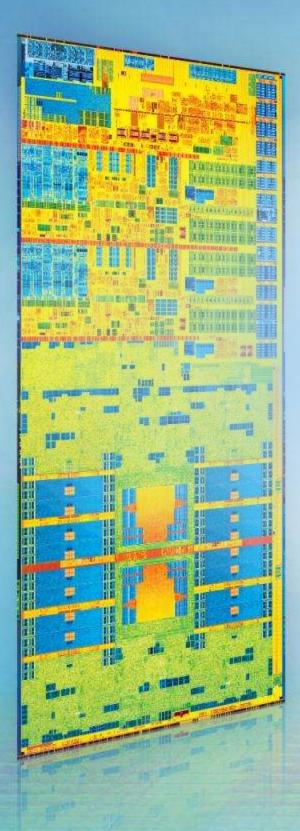


# Introducing ... 4th Generation Intel<sup>®</sup> Core<sup>™</sup> **Processor Family**

Designed FOR the Ultrabook<sup>™</sup> Enabling The New Breed of 2-in-1s Intel<sup>®</sup> Iris<sup>™</sup> Graphics for Amazing Experiences

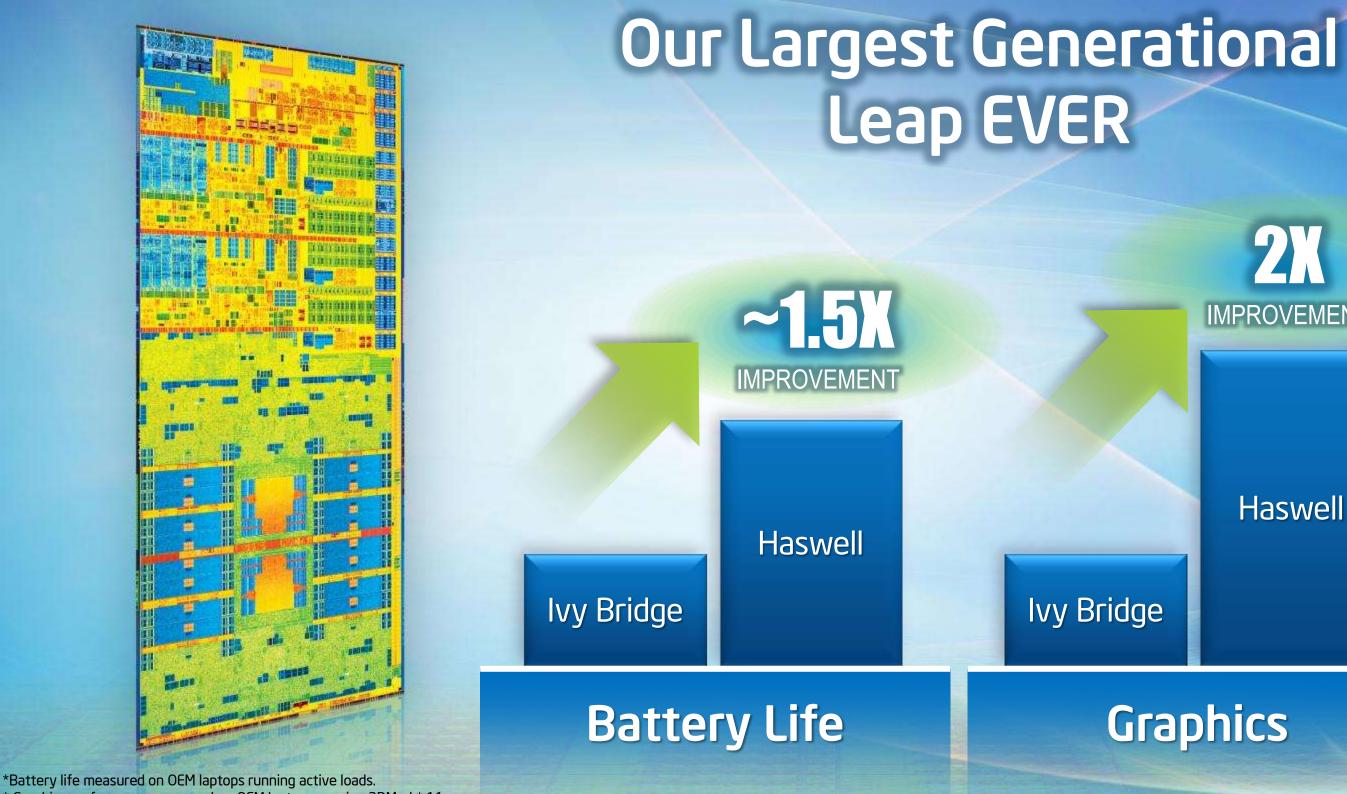
Seeking Alpha  $\alpha$ "... the real magic is the heavy focus on reducing idle power characteristics to levels unheard of from high performance processors."

April 2013



# The Foundation for Reinvention





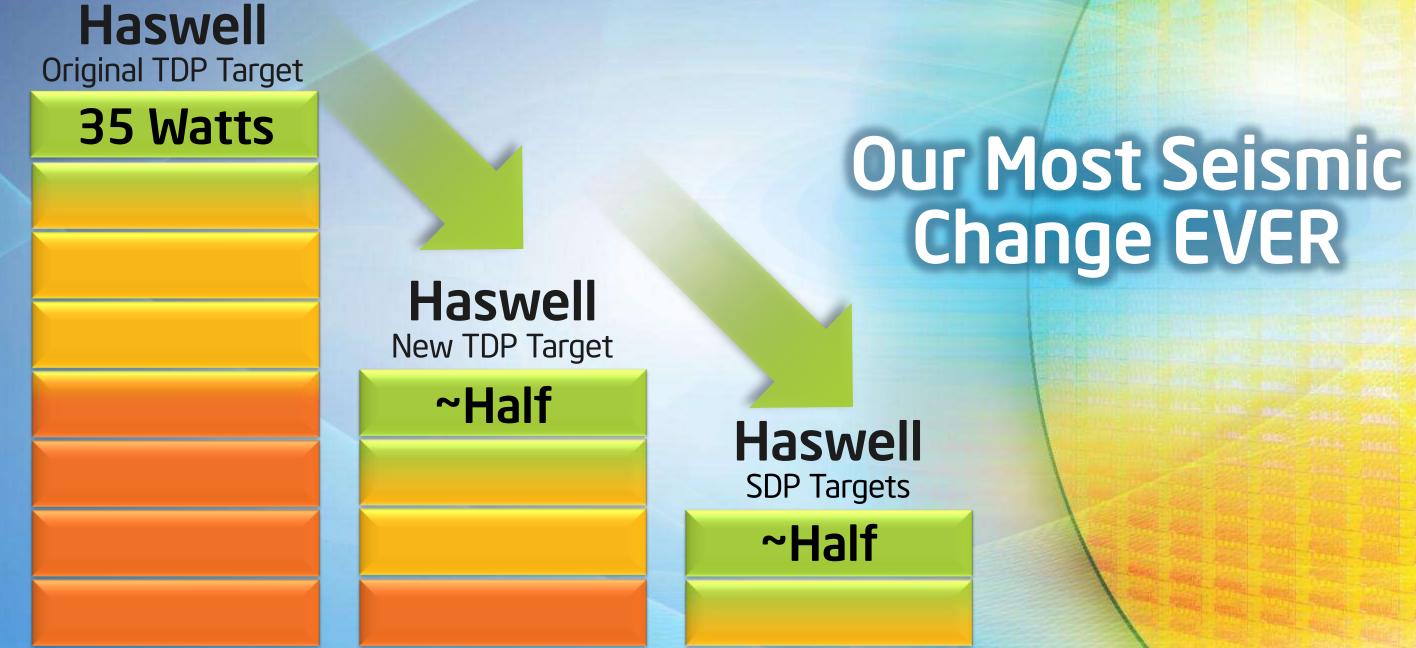
\* Graphics performance measured on OEM laptops running 3DMark\* 11.

For more complete information about performance and benchmark results, visit www.intel.com/benchmarks.

### **2**X IMPROVEMENT

### Haswell

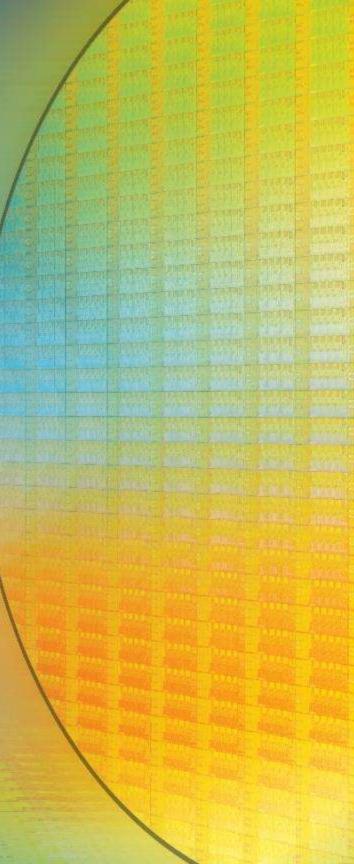
# **It Took Bold Action**



For more complete information about performance and benchmark results, visit www.intel.com/benchmarks

TDP is Thermal Design Point. SDP is Scenario Design Point.

# A New Era



# The 2-in-1

### Laptop

Full PC performance Multitasking Designed for productivity Security PC applications





Designed for Touch Light weight, Thin design Long battery life Simple, Responsive UI Apps ecosystem

### **Tablet**

# A True 2-in-1



free?

# Matchmaking Human Senses and Computing

### A New Era ...

### ... made better by linking Human Senses ...









NUANCE



Other names and brands may be claimed as the property of others..

### ... to the **Computing World**

Voice



Face Recognition **SensibleVision** 

### **ANNOUNCING TODAY**

### **Depth Vision**

# So, What Makes All of This Innovation & Reinvention Possible?

# Our Magic



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### SOFTWARE

# Your Magic

### Innovative Design

### Manufacturing Excellence





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# Winning TOGETHER

## The Industry Pace is Faster than Ever

# 4<sup>th</sup> Gen Core & Bay Trail Enable a New Era of 2-in-1s

# We're Strongest When We Join Together





# Thank you!



# **Risk Factors**

The above statements and any others in this document that refer to plans and expectations for the second guarter, the year and the future are forward-looking statements that involve a number of risks and uncertainties. Words such as "anticipates," "expects," "intends," "plans," "believes," "seeks," "estimates," "may," "will," "should" and their variations identify forward-looking statements. Statements that refer to or are based on projections, uncertain events or assumptions also identify forward-looking statements. Many factors could affect Intel's actual results, and variances from Intel's current expectations regarding such factors could cause actual results to differ materially from those expressed in these forward-looking statements. Intel presently considers the following to be the important factors that could cause actual results to differ materially from the company's expectations. Demand could be different from Intel's expectations due to factors including changes in business and economic conditions; customer acceptance of Intel's and competitors' products; supply constraints and other disruptions affecting customers; changes in customer order patterns including order cancellations; and changes in the level of inventory at customers. Uncertainty in global economic and financial conditions poses a risk that consumers and businesses may defer purchases in response to negative financial events, which could negatively affect product demand and other related matters. Intel operates in intensely competitive industries that are characterized by a high percentage of costs that are fixed or difficult to reduce in the short term and product demand that is highly variable and difficult to forecast. Revenue and the gross margin percentage are affected by the timing of Intel product introductions and the demand for and market acceptance of Intel's products; actions taken by Intel's competitors, including product offerings and introductions, marketing programs and pricing pressures and Intel's response to such actions; and Intel's ability to respond guickly to technological developments and to incorporate new features into its products. The gross margin percentage could vary significantly from expectations based on capacity utilization; variations in inventory valuation, including variations related to the timing of qualifying products for sale; changes in revenue levels; segment product mix; the timing and execution of the manufacturing ramp and associated costs; start-up costs; excess or obsolete inventory; changes in unit costs; defects or disruptions in the supply of materials or resources; product manufacturing guality/yields; and impairments of long-lived assets, including manufacturing, assembly/test and intangible assets. The tax rate expectation is based on current tax law and current expected income. The tax rate may be affected by the jurisdictions in which profits are determined to be earned and taxed; changes in the estimates of credits, benefits and deductions; the resolution of issues arising from tax audits with various tax authorities, including payment of interest and penalties; and the ability to realize deferred tax assets. Gains or losses from equity securities and interest and other could vary from expectations depending on gains or losses on the sale, exchange, change in the fair value or impairments of debt and equity investments; interest rates; cash balances; and changes in fair value of derivative instruments. The majority of our marketable equity security portfolio balance is concentrated in ASML Holding, N.V, and declines in value could result in impairment charges, impacting gains or losses on equity securities. Intel's results could be affected by adverse economic, social, political and physical/infrastructure conditions in countries where Intel, its customers or its suppliers operate, including military conflict and other security risks, natural disasters, infrastructure disruptions, health concerns and fluctuations in currency exchange rates. Expenses, particularly certain marketing and compensation expenses, as well as restructuring and asset impairment charges, vary depending on the level of demand for Intel's products and the level of revenue and profits. Intel's results could be affected by the timing of closing of acquisitions and divestitures. Intel's current chief executive officer plans to retire in May 2013 and the Board of Directors is working to choose a successor. The succession and transition process may have a direct and/or indirect effect on the business and operations of the company. In connection with the appointment of the new CEO, the company will seek to retain our executive management team (some of whom are being considered for the CEO position), and keep employees focused on achieving the company's strategic goals and objectives. Intel's results could be affected by adverse effects associated with product defects and errata (deviations from published specifications), and by litigation or regulatory matters involving intellectual property, stockholder, consumer, antitrust, disclosure and other issues, such as the litigation and regulatory matters described in Intel's SEC reports. An unfavorable ruling could include monetary damages or an injunction prohibiting Intel from manufacturing or selling one or more products, precluding particular business practices, impacting Intel's ability to design its products, or requiring other remedies such as compulsory licensing of intellectual property. A detailed discussion of these and other factors that could affect Intel's results is included in Intel's SEC filings, including the company's most recent Form 10-Q, report on Form 10-K and earnings release.