



Cloud 2015

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By 2015...

More Users



**>1 Billion More
Netizen's**

More Devices



**15 Billion
Connected Devices**

More Data



**>1,000 Exabytes
Internet Traffic**

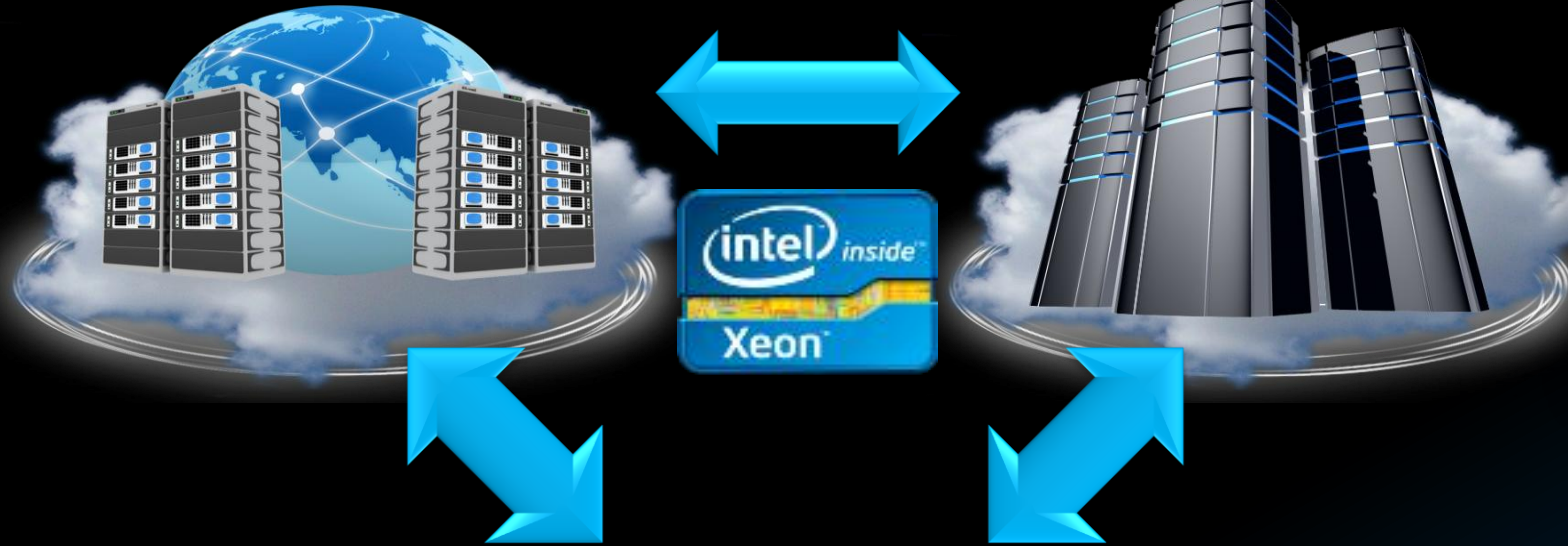
1. IDC "Server Workloads Forecast" 2009. 2.IDC "The Internet Reaches Late Adolescence" Dec 2009, extrapolation by Intel for 2015 2.ECG "Worldwide Device Estimates Year 2020 - Intel One Smart Network Work" forecast 3. Source: http://www.cisco.com/assets/cdc_content_elements/networking_solutions/service_provider/visual_networking_ip_traffic_chart.html extrapolated to 2015



Cloud 2015 Vision

Federated

Share data securely across public and private clouds



Automated

IT can focus more on innovation and less on management



Client Aware

Optimizing services based on device capability



Desktops

Laptops

Netbooks

Personal Devices

Smartphones

Smart TVs

Embedded



Are We Ready? ...

Security



70% of Respondents Saying Security is Top Concern In Moving to Public Cloud¹

Efficiency

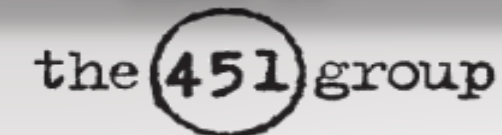
Today's Technology Would Require Building 45 New Coal Power Plants to Support 2015 IT Infrastructure²

Manageability



IT will spend ~\$2T on deployment and operations thru 2015 unless smarter infrastructure radically simplifies management of virtualized environments.

Lock-In



August 2010

“We have seen lock-in return as a top concern ... routinely seeking alternatives to proprietary virtualization and cloud computing technology “

Infrastructure Must Evolve to Address IT Challenges

1. IDC Market Analysis, January 2010.
2. Source information in backup

* Other names and brands may be claimed as the property of others.



Vision To Action

IT & Service Providers



*Define and Prioritize
IT Requirements*

Products & Technologies



*Take Advantage of
New Capabilities In
Intel Platforms*

Intel® Cloud Builders



*Utilize Proven Reference
Solutions to Ease your
Deployments*



Catalyst for Change

1990-2000

2000-2010

TODAY

The timeline features logos for various industry standards and initiatives. The 1990-2000 period includes DMTF, USB, AGP, SERIAL ATA, HDCP, and ACPI. The 2000-2010 period includes Intel Centrino Mobile Technology, WiFi, DESC (Digital Energy Solutions Campaign), WiMAX Forum, and climate savers. The TODAY period includes BEPA Green Power Partner.

OPEN
DATA
CENTER
ALLIANCE

The logo for the Open Data Center Alliance, featuring a stylized globe composed of purple and black dots of varying sizes, arranged in a circular pattern.

Open & Interoperable Solutions Essential



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OPEN DATA CENTER ALLIANCE

DELIVERING CUSTOMER REQUIREMENTS FOR THE CLOUD

Curt Aubley

VP & CTO Cyber Security & NexGen Innovation

Lockheed Martin Information Systems & Global Services

President, Open Data Center Alliance

**OPEN
DATA
CENTER
ALLIANCE**



>280 GLOBAL IT LEADERS

Steering Committee



Contributing Members



Adopter Members



Intel serves as Technical Advisor to the Alliance

VISION FOR THE OPEN DATA CENTER ALLIANCE

ACCELERATE

\$50B

OF CLOUD
SERVICES¹

SAVING

\$25B

IN TOTAL
ANNUAL
IT SPEND WITHIN
5 YEARS²

secure federation
... **automation**
... **common**
management and
policy ... transparency

ALLIANCE: AMAZING PROGRESS IN 7 MONTHS

October 2010

1st user-driven organization for cloud requirements established

70 IT leaders joined by technical advisor Intel

Formation of 5 technical working groups

Today

Release of the 1st user-driven requirements for the cloud

4X members representing >\$100B annual IT spend

New technical collaborations: 4 organizations & 4 initial solutions providers

OPEN DATA CENTER USAGE MODEL OVERVIEW

SECURE FEDERATION	AUTOMATION	COMMON MGMT AND POLICY	TRANSPARENCY
<p>Provider Assurance Industry standard provider security tiers: bronze-platinum</p> <p>Compliance Monitoring Transparent oversight of provider security</p>	<p>VM Interoperability Standard, interoperable VM deployment & management</p> <p>IO Control Extend QoS guarantees from system to network</p>	<p>Regulatory Framework Guide industry in requirements & compliance management best practices</p>	<p>Service Catalog Compare service features & price across providers</p> <p>Standard Unit of Measurement Standardized cloud perf comparison</p> <p>Carbon Footprint Cloud services become “CO2 aware”</p>

LOOKING FORWARD

Today:
Usage Model
Release

18 months:
Initial Deployments

6 months:
Initial Industry
Roadmap Integration

DRIVING ADOPTION WITH INDUSTRY



OPEN
DATA
CENTER
ALLIANCE

Specifications
& Standards

Requirements
& Usage Models

Cloud Solution
Delivery

Responding to Alliance Usage Models

IT & Service Providers



*Define and Prioritize
IT Requirements*

Products & Technologies



*Take Advantage of
New Capabilities In
Intel Platforms*

Intel® Cloud Builders



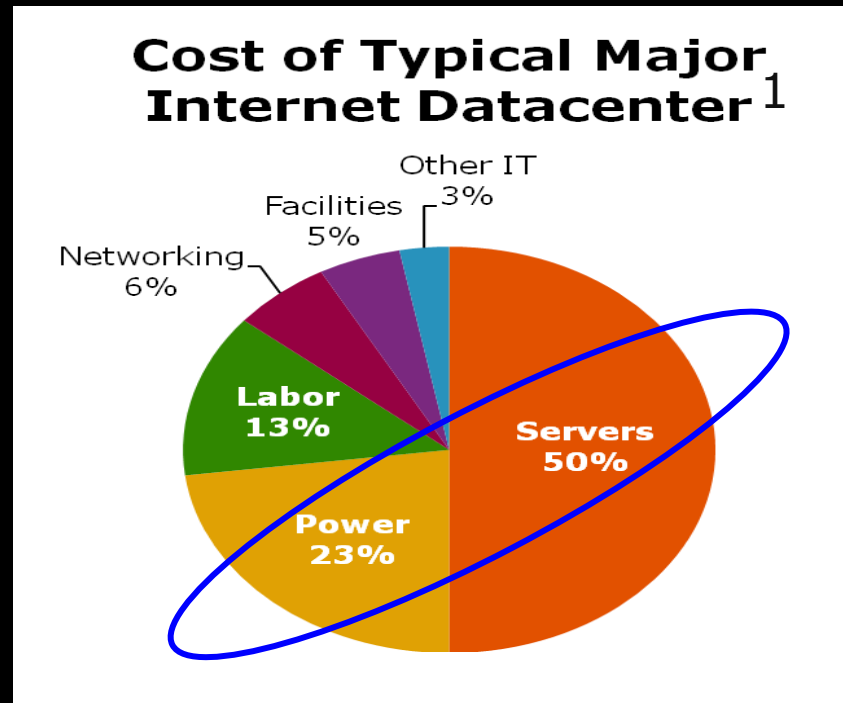
*Utilize Proven Reference
Solutions to Ease your
Deployments*



Intel: History of Driving Cloud Innovation & Optimization

Intel can address
~75% of TCO...

...via optimized platforms & technologies



Optimized Silicon

Optimized Technologies

Scalable Software

Optimized Systems & Datacenters


Up to 40W/node power savings using Intel® Node Manager²

Facebook*
60% power reduction per user - Intel Xeon processor 5600 series³


Higher density and up to 30% performance increase⁴



¹ Source: Intel internal analysis, 2008 of 3 yr TCO

² Source: <http://software.intel.com/en-us/articles/intel-cloud-builders-success-stories>

³ Source: For more details on the benchmark results: <http://gigaom.com/2009/12/16/facebook-dyno>

⁴ source: <http://www.intel.com/references/Cloud/cloud.htm>

Performance tests and ratings are measured using specific computer systems and/or components and reflect the approximate performance of Intel products as measured by those tests. Any difference in system hardware or software design or configuration may affect actual performance. Buyers should consult other sources of information to evaluate the performance of systems or components they are considering purchasing. For more information on performance tests and on the performance of Intel products, visit [Intel Performance Benchmark Limitations](#).

Intel® Cloud Builders



Build A Cloud:

Enhance A Cloud:

- Fujitsu Primergy with VMware vCloud
- HP ProLiant SL* & Enomaly Elastic Computing Platform
- Huawei SingleCloud*
- IBM* CloudBurst
- Inspur* IaaS
- Joyent SmartDataCenter
- Microsoft System Center VM Manager Self-Service Portal 2.0*
- Neusoft Aclome* Cloud
- Nimbula* Cloud Operating System* & Nimbula Director*
- Novell* Cloud Manager
- Oracle* Optimized Solution for Enterprise Cloud
- Parallels* Elastic IT Solution Developer Cloud
- Powerleader Power Rack Server* with Microsoft*
- Red Hat* Cloud Foundations
- Ubuntu Enterprise Cloud
- Univa IID*

- Balanced Compute Model with NetSuite & Gproxy Design
- Cisco* Virtualized Multi-Tenant Data Center
- Cloud Gateway Security on Intel Platforms
- Cloud On-Boarding with Citrix OpenCloud*
- Dell & VMware* Policy Based Power Management
- EMC* Atmos* Scale-out Storage Usage
- Enhanced Cloud Security with HyTrust and VMware
- NetApp* Unified Storage and Networking
- Parallels* Trusted Compute Pools for Cloud Computing
- VMware Enhanced Server Platform Security

**Proven, Open, Interoperable Solutions
Optimized For IA Capabilities**

www.intel.com/cloudbuilders

**Solutions Available Today To Make It Easier To
Build And Optimize Cloud Infrastructure**

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Summary

- **Cloud 2015: Federated, Automated, Client Aware**
- **Open Data Center Alliance:**

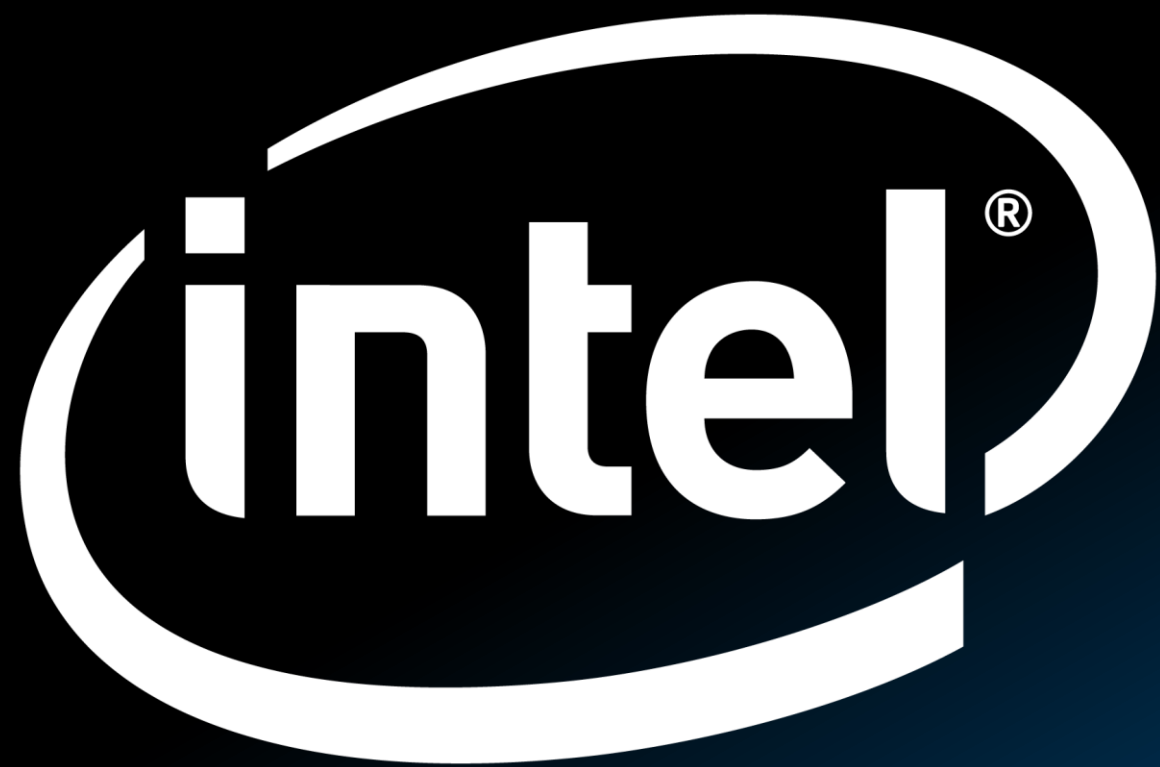
First customer requirements for cloud

4X Membership Growth

4 Industry Collaborations

4 New Solutions Provider Members

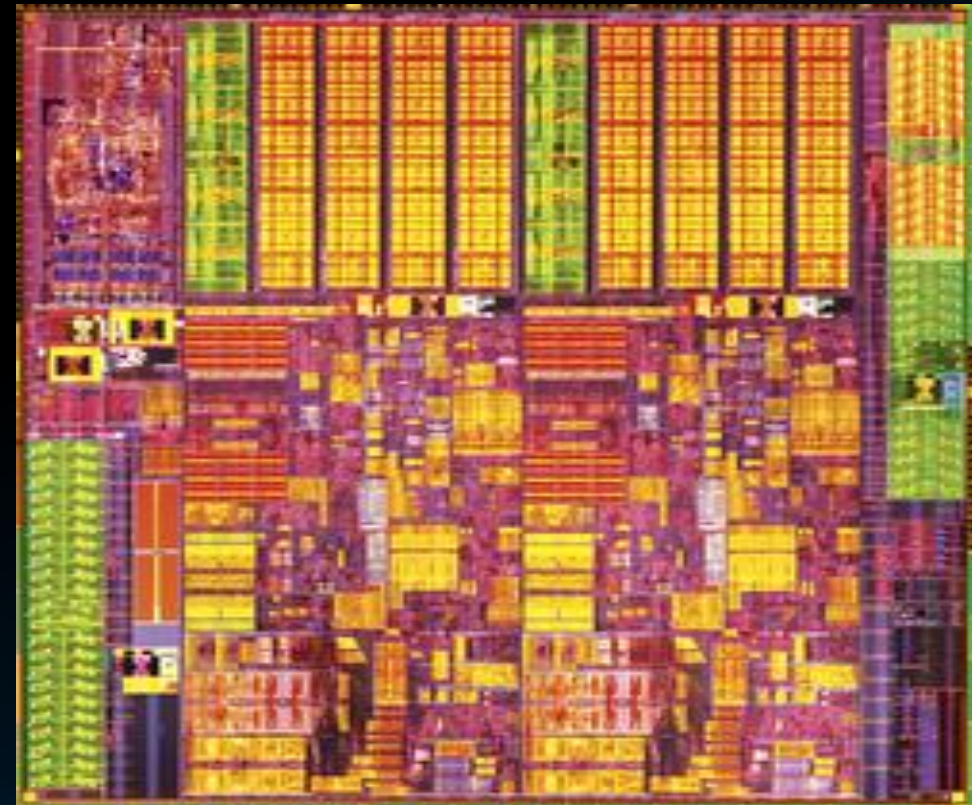




22nm Silicon Technology Breakthrough Benefits Broad Range of Intel Architecture Devices

New 22nm 3-D transistors deliver unprecedented performance improvement and power reduction for Intel's product portfolio

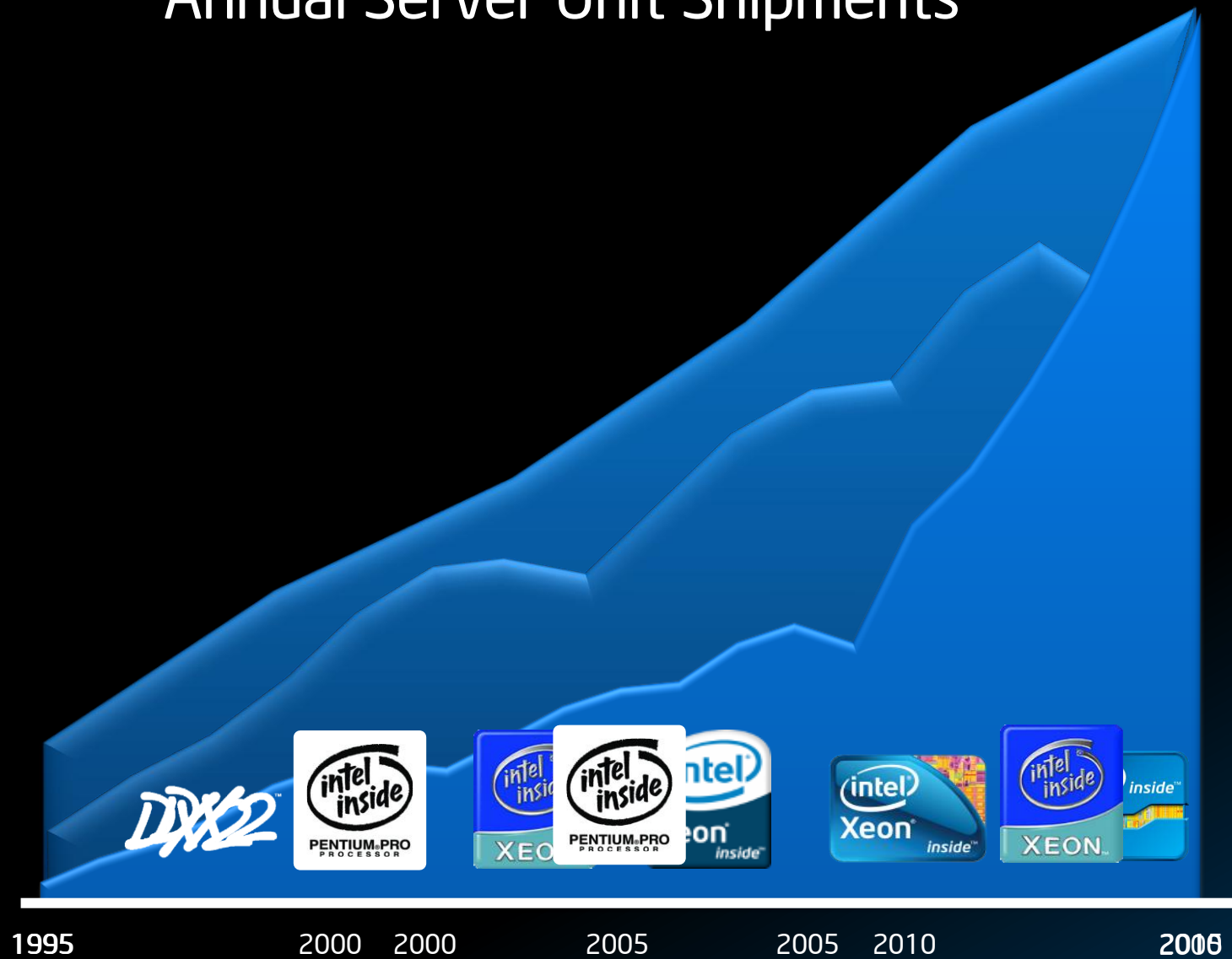
- This benefits smallest handhelds to powerful cloud-based servers
- 37% performance increase at low voltage vs. 32nm planar transistors*
- Consumes only half the power at the same performance level as 2-D transistors on 32nm planar chips*



* Based on Intel Internal Data

We've Helped Transform Industries

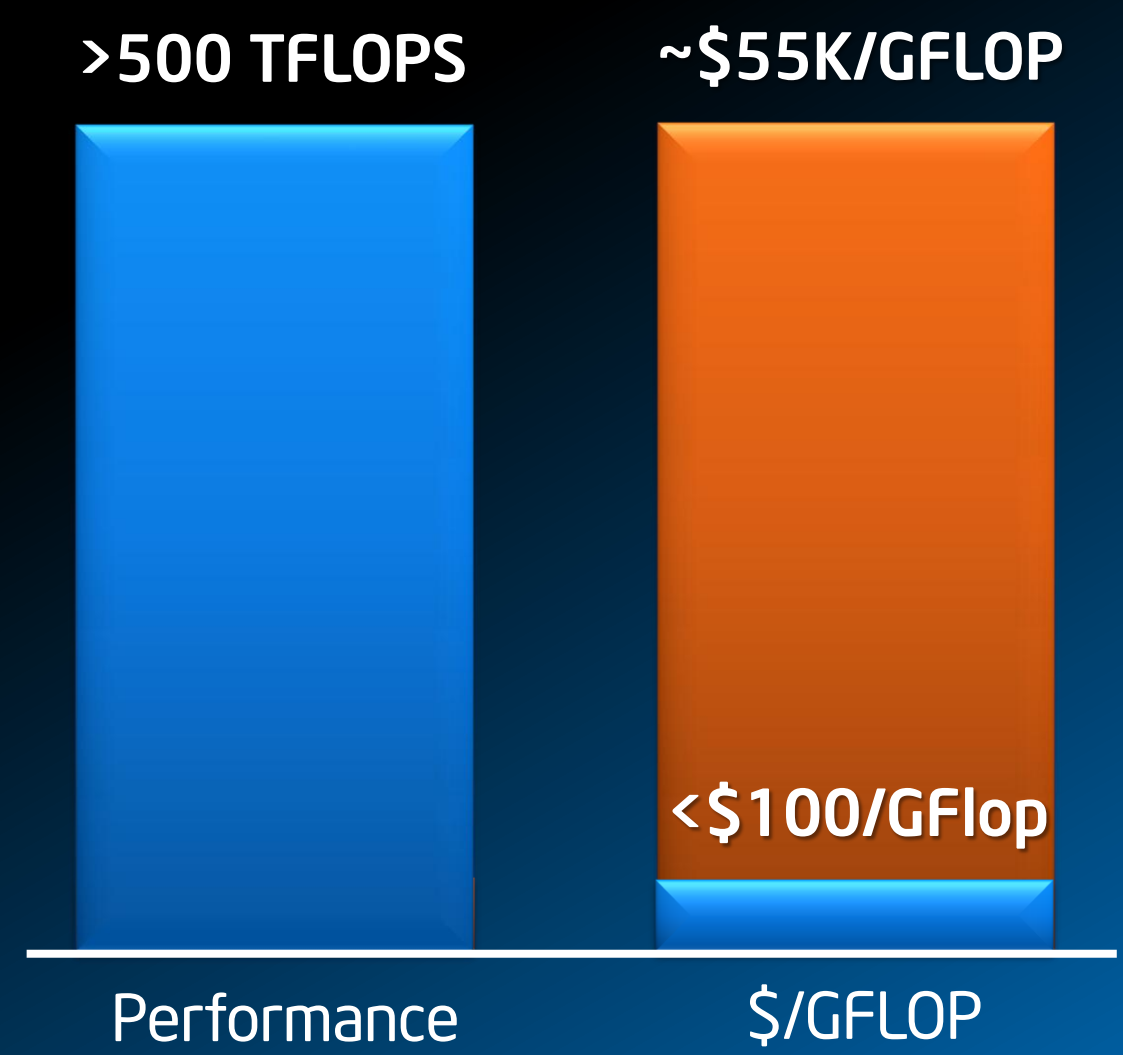
Annual Server Unit Shipments



1995 2000 2000 2005 2005 2010 2006



Supercomputing in 2000



Performance

\$/GFLOP

The Compute Model Evolution

