





- Thought leadership in Workspace Management
- Founded in 2006
- Patented Technology
- Fourth generation product
- Seasoned team: Microsoft, VMware, RES, Softricity, CDG
- Deployed at more than 150.000 users
- Partner Centric Focus

Gartner

1. Cost Control and Consolidation

Controlling the cost of IT and consolidating IT resources.

2. Governance and Management

Implementing rules and regulations and ensuring compliance.

3. Flexibility

Being able to benefit from new technology without high adoption costs.

4. Anytime Anywhere Computing

Ensuring availability of IT resources anywhere around the world.

5. Speed and performance

Ensuring shorter time to revenue, service and productivity.



Scense Workspace Management

Scense has created a technology to configure in a dynamic way, ready to use Windows based applications and provision them in real-time, to personalized Workspaces (physical or virtual, company or employee owned), whereby the personal settings will be applied wherever the users choose to work.

How may we help?





Value Proposition Scense

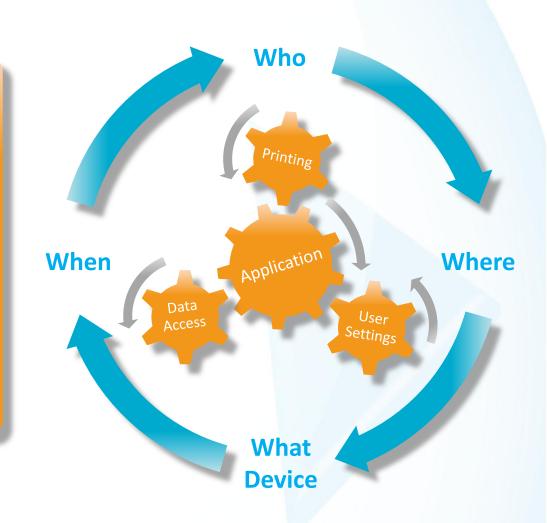
- ✓ Cost Control and Consolidation by providing central management for all desktops, by simplifying IT management tasks and by providing self service tooling.
- ✓ **Governance and Management -** by managing *all* desktops in real time, based on the user's context and by increasing IT's span of control outside the corporate network and towards employee owned devices.
- ✓ Flexibility by supporting and leveraging all common application and desktop delivery types and by keeping IT departments from having to choose a specific architecture.
- ✓ Anytime Anywhere Computing by delivering and managing IT resources and workspaces on all devices: virtual or physical, company or employee owned, in- or outside the lan, online or offline.
- ✓ **Speed and Performance** by simplifying the preparation and delivery of applications and other IT resources while supporting local execution or execution in the datacenter whichever delivers the best user experience.



Dynamic Application Control

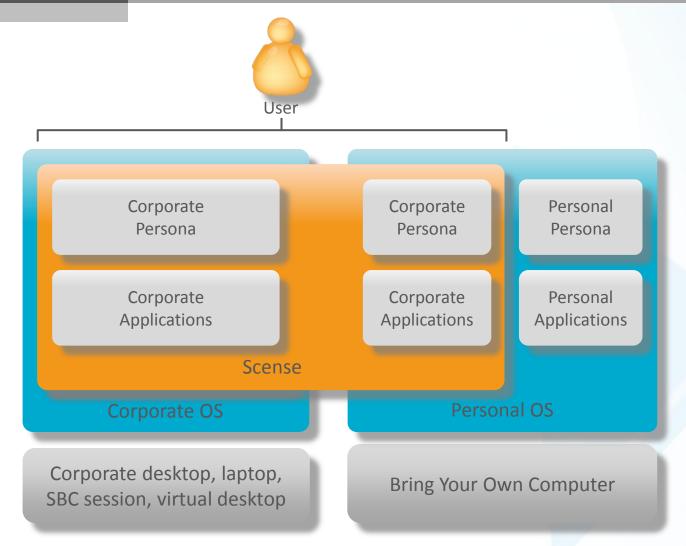
Dynamic Application Control

Applications, and everything that is related to an application, are dynamically delivered and configured based on an individual's changing context.





Next generation Workspace Management

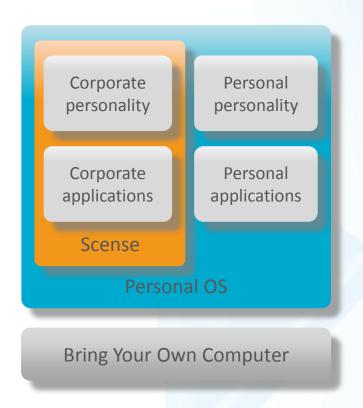




Bring Your Own Computer

What makes this BYOC solution unique?

- Utilizes local execution
- Superior user experience
- No need for a datacenter
- Works outside the corporate network
- 100% Conflict Free
- Without a client hypervisor





"Why implement an expensive datacenter when the additional CPU cycles are already available in the students backpack?"

Rob Vos – IT Manager Deltion College (16.000 students)



www.scense.com

THANK YOU