IN THE UNITED STATES BANKRUPTCY COURT FOR THE DISTRICT OF DELAWARE

IN RE INTEL CORPORATION) MDL No. 1717-JJF MICROPROCESSOR ANTITRUST LITIGATION _) ADVANCED MICRO DEVICES, INC.,) and AMD INTERNATIONAL SALES) AND SERVICE LTD.,)C.A. No. 05-441-JJF) Plaintiffs, v. INTEL CORPORATION and INTEL KABUSHIKI KAISHA, Defendants. PHIL PAUL, on behalf of himself and all others) similarly situated, Plaintiff,) C.A. No. 05-485-JJF v. INTEL CORPORATION. Defendant.

> Wednesday, November 29, 2006 9:55 a.m. Courtroom 2A

844 King Street Wilmington, Delaware

BEFORE: SPECIAL MASTER VINCENT J. POPPITI

APPEARANCES:

RICHARDS, LAYTON & FINGER
BY: FREDERICK L. COTTRELL, III, ESQ.

-and-

O'MELVENY & MYERS

BY: CHUCK DIAMOND, ESQ. BY: LINDA SMITH, ESQ. BY: MARK SAMUELS, ESQ. BY: HENRY THUMANN, ESQ.

Counsel for the Plaintiffs

POTTER, ANDERSON & CORROON BY: RICHARD L. HORWITZ, ESQ.

-and-

GIBSON DUNN

BY: ROBERT COOPER, ESQ. BY: DANIEL FLOYD, ESQ.

Counsel for Defendants

1	SPECIAL MASTER POPPITI: It's a
2	little bit early, but there is no reason to wait
3	until ten o'clock unless someone suggest a good
4	reason to wait until 10:00, other expected
5	either participants and/or observers that are
6	important to be here.
7	MR. DIAMOND: We're not expecting
8	anybody else, Your Honor.
9	MR. HORWITZ: We're not, Your
10	Honor.
11	SPECIAL MASTER POPPITI: Why don't
12	we proceed then.
13	Good morning all.
14	It may be helpful before you begin
15	to discuss with me your respective positions to
16	perhaps create some backdrop of some things that
17	I'm going to want you to discuss with me. And
18	if that backdrop and if you will some of the
19	settings on this stage prompt the need for you
20	to collect your thoughts before we begin, then
21	it may be appropriate for me to say if you need
22	fifteen minutes or a half hour, let's go ahead
23	and do that.
24	But let me suggest, then, I think
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1	it's critically important for everyone to
2	understand what I expect you do understand, and
3	that is sitting as a special master in this
4	case, the order of reference is very clear, and
5	the underpinnings of any order of reference to a
6	special master are soundly grounded in the
7	constitution, and what the federal district
8	court is all about.
9	There is little, if any question
10	that the Court can refer to a special master
11	matters of significant moment in any case. Some
12	of my colleagues at the Delaware bar know that
13	I've had the opportunity to actually conduct a
14	Markman hearing. That's a matter of moment in a
15	patent case. And in conjunction with that,
16	suggest to the Court in findings and
17	recommendations how the Court should rule on
18	case dispositive motions after Markman.
19	That referral is not inconsistent
20	with the underlying constitutional underpinnings
21	of what special masters are all about.
22	In the context of this case, and
23	measured against some of the things that you
24	have I'll say you collectively have suggested
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Τ	that I consider today and discuss with you
2	today, I must say that I am not inclined to
3	engage in that discussion, and I will list those
4	for you. And I say not engage in that
5	discussion, I say it respectfully.
6	First for purposes of addressing
7	the class plaintiffs' motion to compel, I am not
8	inclined to do what the class plaintiffs have
9	suggested, and that is to either suggest from my
10	perspective or speculate on what Judge Farnan
11	might conclude in deciding that substantive
12	motion, Intel's substantive motion to dismiss.
13	I think it would be inappropriate
14	for me to engage in that discussion, and engage
15	in that dialogue, and engage in a suggestion or
16	speculation.
17	Second, I am not inclined to do
18	what Intel suggest, and that is to make some
19	determinations with respect to the foreign
20	commerce export claims with respect to both the
21	viability of the claims and the statute of
22	limitations arguments.
23	I am convinced to do so would be
24	overstepping the bounds of the order of
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1	reference and overstepping the bounds of the
2	underpinnings of what special masters are all
3	about.
4	It will certainly be important in
5	the context of your discussion with me, the
6	foreign commerce export claims, for example, it
7	will be important for me to have your view, I
8	think I have it already, but it may be important
9	for me to discuss that view with you this
10	morning on the parameters of Judge Farnan's
11	decision and the impact of that decision. It
12	seems to me that that's really the crux of the
13	matter today.
14	And it seems to me yet again for
15	me to suggest to you for purposes of framing
16	your remarks that not unlike reading any
17	decision of a court, it's always important to
18	understand the reasoning behind the decision,
19	but the most important part of the decision is
20	the decision, is the order.
21	Now, it seems to me again, and I
22	want you to talk to me about this further, it is
23	inappropriate for me to speculate as to what
24	Judge Farnan would have done if the matter of
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1	foreign commerce export claims, if that matter
2	was squarely before him. Please be mindful of
3	the fact that I have had the opportunity, even
4	before reading Mr. Drane's correspondence dated
5	November the 27th, I did take the opportunity to
6	read rather carefully the motion to dismiss for
7	purposes of my making some judgment as to what
8	was before the Court and for purposes of helping
9	me better understand what Judge Farnan did
10	against the backdrop of what he said.
11	I would also like for purposes of
12	focusing on your presentations today, it's
13	important for me to verify that the parties
14	agree, or to know if you disagree, that the
15	categories of documents identified by AMD in its
16	papers are, in fact, the categories in dispute.
17	Those categories are identified from AMD's
18	perspective as documents that might evidence
19	and let me go through them even though you
20	probably know them a lot better than I. The
21	first is limitations on a customer's freedom to
22	purchase microprocessors from AMD.
23	The second is requirements that a
24	customer purchase specific amounts or
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percentages from Intel.

2	The third is other coercion
3	including threats of retaliation and retribution
4	for doing business with AMD or not doing
5	sufficient business with Intel.
6	The next is any other quantity
7	forcing behavior.
8	The next is other foreign conduct
9	intended to handicap AMD in the marketplace,
10	make its products less desirable to customers
11	and consumers, or raise its costs of doing
12	business.
13	And finally, Intel's internal
14	communications bearing on any of the foregoing.
15	I'm concerned that if we don't
16	agree that there are categories, that it may
17	become our responsibilities to literally go
18	through request by request. And I don't have
19	any sense that you all want me to do that, but I
20	really do need to make sure of that.
21	With that, if you all need a few
22	moments to gather your thoughts, then I'm happy
23	to entertain a request.
24	MR. COOPER: Good to go.
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SPECIAL MASTER POPPITI: Okay.

2	Please.
3	MR. DIAMOND: Good morning, Your
4	Honor. Charles Diamond for AMD
5	SPECIAL MASTER POPPITI:
6	Mr. Diamond.
7	MR. DIAMOND: plaintiff and
8	moving party.
9	You made my morning a little bit
10	easier than I have anticipated. I have agreed
11	to divide the argument this morning with my
12	partner, Mr. Thuman, who is going to address the
13	implications of AMD's domestic commerce claim
14	and why we believe that the foreign conduct
15	discovery that we have asked for is not only
16	relevant to the domestic commerce claim, i.e.,
17	proving a Section 2 monopolization claim with
18	respect to domestic sales of microprocessors.
19	And I was going to talk about the
20	export commerce claims, specifically the statute
21	of limitations and the FTAIA, but I will
22	abbreviate those comments.
23	Let me assure you from our
24	standpoint we think we have identified correctly
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1	the universe of documents that are in dispute,
2	although we didn't file it with Your Honor, the
3	categories that you read into the record are if
4	not a direct quotation, a fair synopsis of a
5	letter that I sent to Intel's counsel following
6	our meet and confer prior to filing the motion
7	to compel.
8	SPECIAL MASTER POPPITI: That's
9	the way they were characterized in the
10	submittings.
11	MR. DIAMOND: That's how they were
12	characterized in the letter to the best of my
13	recollection. And I don't think there is any
14	dispute about what is in controversy.
15	I think it probably behooves me to
16	make some general observations with respect to
17	our motion, and the significance that we think
18	it carries. And then respond in whatever
19	rebuttal time I reserve to what Intel has to say
20	about your reservations concerning the order of
21	reference and the constitutional questions
22	concerning disposing of substantive defenses
23	that they have raised in their opposition.
24	Our position is set forth in our
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1	papers and I think I can do no better than
2	simply reply to what Intel may have to say about
3	that issue.
4	I thought it might be useful,
5	though, just to start with some first principles
6	about this case, and what we are complaining
7	about and how they tie into the discovery that
8	we've requested, and why we think the line that
9	Intel has drawn with respect to foreign
10	discovery is just simply untenable.
11	Intel controls 80 percent of the
12	X-86 microprocessor market, 80 percent by unit
13	sales, closer to 90 percent in terms of revenue.
14	By any characterization, it is beyond a dominant
15	force in the market, it is a super dominant
16	force in the market.
17	And its share of customer
18	businesses, particularly the key customers, the
19	large OEMs that are generally household names to
20	us, is even higher than its overall market
21	share.
22	And there is an enormous degree of
23	dependency that the computer companies have on
24	Intel. If you want to do business in the
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1	computer industry, you have to do business with
2	Intel. That has given Intel remarkable power.
3	And we're not suggesting there is
4	anything wrong with Intel owning 90 percent of
5	the market, nor is there anything wrong with
6	Intel being able to create a situation such as
7	the one that exist where customers are to a
8	large degree dependent upon it.
9	What we're complaining about in
10	this case is the leverage and advantage that
11	Intel has taken, and how it has used that
12	dependency to basically bend the computer
13	companies to its will with respect to its AMD
14	dealings.
15	Through a whole series of coercive
16	punishments and rewards, Intel over the past
17	decade has managed to discipline its customers
18	and tell them in what volumes they can purchase
19	from AMD, what lines of machines they can devote
20	AMD processors to and what machines they can't,
21	what types of customers they can go after with
22	AMD powered computers and what types of
23	customers they can't.
24	And the guts of this case is about
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1	unfair, unlawful use of that market power to the
2	detriment of competition to the marketplace and
3	obviously to the detriment of AMD.
4	Intel's offer with respect to
5	foreign conduct discovery is by no means the
6	balanced approach that it suggest. What they're
7	prepared to give us are the number of Pentium
8	4s, the number of mobile processors, Pentium Ms,
9	the number of whatever other units they sold to
10	Fujitsu in any quarter, the price that Fujitsu
11	may have paid for those processors, any
12	marketing support, but notably absent from their
13	offer is anything about the quid pro quos. What
14	are those? What did Fujitsu have to agree to in
15	order to get a particular concession? What
16	penalties might have been imposed on Fujitsu in
17	the past in order to exact whatever conduct
18	Intel wanted to exact?
19	That's not going to be in the
20	materials that they're prepared to turn over
21	voluntarily. And that's what this case is
22	about. So the line in the sand that Intel has
23	drawn has rather breathtaking implications in
24	terms of our ability to prove our case.
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1	Just by way of example, Your
2	Honor, obviously foreign conduct does have
3	implications in the U.S. market. We have
4	tendered to you documents which show quite
5	clearly that in the case of one Japanese OEM,
6	Intel exacted concessions by offering some
7	promise of future benefit, and basically wiped
8	AMD off of the map worldwide with respect to
9	that Japanese OEM, not only with respect to its
10	purchases of processors for use in Asia, but
11	also for the processors that AMD would have sold
12	to that company's San Diego facility.
13	We have another example of a
14	Chinese OEM doing business in North Carolina
15	that had been pressured with threats of
16	retaliation, impacting domestic commerce.
17	So put aside Judge Farnan's
18	ruling, because Judge Farnan clearly said AMD is
19	allowed to pursue claims for lost opportunities
20	in the domestic market, including foreign
21	companies that participate in the market here in
22	the or in the segment here in the United
23	States, it's not a market. If Intel's position
24	is allowed to stand, we're not going to be able
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1 to prove that. If they are not obligated to
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- produce foreign conduct discovery, we're not
- 3 going to be able to produce our --
- 4 SPECIAL MASTER POPPITI: Simply
- 5 focusing on the domestic.
- 6 MR. DIAMOND: Just simply focusing
- on the domestic, I haven't even gotten to the
- 8 rest of the claim.
- 9 SPECIAL MASTER POPPITI: I
- 10 understand.
- MR. DIAMOND: All I'm saying is
- the line they have drawn is an untenable one,
- 13 because it even exceeds anything reasonable
- under Judge Farnan's order.
- 15 SPECIAL MASTER POPPITI: Talk to
- me a little bit, then, about the impact of the
- 17 discovery that you are looking for as it relates
- 18 to your domestic, please. I know you have done
- 19 it in the papers.
- 20 MR. DIAMOND: Well, you're talking
- about domestic versus U.S. export?
- 22 SPECIAL MASTER POPPITI: Yes.
- MR. DIAMOND: If I could defer
- that because Mr. Thuman is going to address

Τ	precisely willy we believe we need evidence of
2	foreign conduct in order to prove this Section 2
3	violation as a prerequisite to recovering
4	domestically.
5	SPECIAL MASTER POPPITI: Okay.
6	MR. DIAMOND: But clearly the
7	discovery that they refuse to make is relevant
8	just to show lost opportunities in San Diego and
9	North Carolina, but beyond that, it is clearly
LO	relevant, essential, indispensable to show that
L1	AMD suffered lost opportunities in the U.S.
L2	export market.
L3	I mean by definition the customers
L4	in the export market are not U.S. companies,
L5	they're foreign companies, and if we are
L6	foreclosed from discovering evidence of the
L7	coercive conduct that Intel brought to bear
L8	around the world on potential export customers,
L9	then we're not going to be able to prove that
20	claim.
21	That leads me to the question that
22	you asked, specifically the import of Judge
23	Farnan's decision on the matters that are before
24	you. I'll let Mr. Thuman talk about the
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1	implications of Judge Farnan's decision with
2	respect to proving our domestic customers claim.
3	But let me say I don't think there is any
4	disagreement that Judge Farnan did not address
5	AMD's export claim. I believe Intel in its
6	opposition states that the very first page, that
7	the Court did not address AMD's expert claims in
8	any detail.
9	Well, the detail was simply to
10	mention we had one, that's all Judge Farnan
11	said. And Intel concedes that the second page
12	of its opposition that AMD's export claims were
13	not part of the argument to Judge Farnan during
14	the briefing on jurisdictional issues.
15	So Judge Farnan's decision with
16	respect to whether AMD could recover for claims
17	of lost opportunities to sell German-made
18	processors to foreign customers has no import on
19	whether AMD is entitled to assert a claim for
20	lost export opportunities.
21	And I don't see any reasonable
22	construction of Judge Farnan's decision which
23	gets you to the export claim. As Intel
24	concedes, they didn't raise it, not in their

1	notice	of	motion,	we	didn'	t	deal	with	it	in	our
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- 2 opposition because they're not part of the
- 3 motion, the motion concerned the sale of
- 4 German-made processors to foreign companies, not
- 5 the sale of U.S. made processors to foreign
- 6 companies. And that simply was something that
- 7 Judge Farnan did not address.
- 8 SPECIAL MASTER POPPITI: Thank
- 9 you.
- 10 MR. DIAMOND: As I think you can
- observe, in terms of establishing a viable
- 12 export claim, it would be silliness to argue
- 13 that foreign misconduct is not relevant. It is
- 14 the only conduct that is relevant since by
- definition export customers can't be foreign
- 16 concerns. So there is no relevance issue here.
- 17 There is no burden issue here.
- We have negotiated with Intel,
- 19 since we both have the capacity to inflict
- 20 mutually assured destruction on one another,
- 21 reasonable parameters for the discovery. Yes
- our discovery requests are broad, so are theirs,
- and through the negotiation process we have
- 24 narrowed those down. So this is not a question

Т	of putting an unreasonable burden on someone.
2	And I think as you observed in your opening
3	comments, the defense to our conduct of foreign
4	discovery in support of the export, U.S. export
5	commerce claim really turns on the salt, on the
6	merits, and for reasons that we've stated in our
7	brief with all due respect, we don't think that
8	you have been delegated with the responsibility
9	to decide dispositive issues such as statute of
10	limitations, such as the reach of the FTAI on
11	the export claim, nor do we think Judge Farnan
12	would have had the ability to delegate that so
13	he had so chosen, case law is clear that
14	deciding sort of game ending legal questions or
15	propositions is for the district court and not
16	for a special master.
17	But there is another, there is
18	another problem with the invitation that Intel
19	extends for you to decide those questions. And
20	they have got the cart before the horse, Your
21	Honor. You know, typically, under the federal
22	rules parties are entitled to pursue claims well
23	pleaded in the complaint and defenses well
24	pleaded in the answer. That's what frames
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1	discovery.
2	What Intel would like to do is
3	tender dispositive motions to you before any
4	discovery takes place by retailering the issues
5	in this case to suggest they're not issues.
6	Well, it's just not the right time. They have
7	had a year-and-a-half to move to dismiss the
8	export claim. The export claim is expressly
9	pleaded in I think paragraph 168 or 169 of the
10	complaint. They have filed two motions to
11	dismiss, one against us thank you, I stand
12	corrected.
13	SPECIAL MASTER POPPITI: That's
14	all right. There are a lot of numbers.
15	MR. DIAMOND: One against us and
16	one against the class. They haven't. That
17	claim is part of this case and AMD is entitled
18	to pursue discovery in support of it until such
19	time as it's stricken, if that ever happens. It
20	hasn't been struck. We are entitled to pursue

22 The only thing that Intel could 23 arguably suggest, and I think it would be a 24 wrong characterization of Judge Farnan's

21

the claim.

l decision to do so, is that Judge Farnan str

- various specific allegations in the complaint.
- 3 You have to read that in the context of what
- 4 Intel was asking him to do and why it was asking
- 5 him to do it. It made that request in the
- 6 context of attacking AMD's right to recover for
- 7 the sale of German-made processors to foreign
- 8 customers, and as Intel concedes in its
- 9 opposition papers, a party is entitled to
- 10 conduct discovery on stricken allegations if
- 11 they are relevant to some other aspect of the
- 12 claim and here clearly that is the case, those
- 13 allegations are relevant to our export claim as
- 14 well as to the foreign claims that Judge Farnan
- disposed of.
- 16 So I think I would like to invite
- 17 Mr. Thuman to address your question with respect
- 18 to why foreign conduct discovery is essential to
- 19 proving even our domestic customers claim and
- 20 then respond to anything that Intel has to say
- about the reference issues that you identified.
- 22 SPECIAL MASTER POPPITI: Thank
- you, Mr. Diamond.
- MR. COOPER: Your Honor, would you

1	prefer	that	we	respond	to	the	export	claim	now
---	--------	------	----	---------	----	-----	--------	-------	-----

- 2 or later? I don't care. Just whatever --
- 3 SPECIAL MASTER POPPITI: Let me
- 4 hear AMD's full position.
- 5 MR. THUMAN: Good morning, Your
- 6 Honor. I'm Henry Thuman, Mr. Diamond's partner.
- 7 SPECIAL MASTER POPPITI: Good
- 8 morning, Mr. Thuman.
- 9 MR. THUMAN: The export claim and
- 10 our domestic U.S. commerce claim are distinct
- 11 for purposes of our discussion this morning.
- 12 SPECIAL MASTER POPPITI: I
- 13 understand that.
- MR. THUMAN: In that while Judge
- 15 Farnan made no rulings with respect to the
- 16 export claim, he did specifically suggest that
- 17 he was not dismissing the U.S. commerce claim,
- that is to say AMD's exclusion from U.S. sales
- 19 to U.S. customers.
- 20 SPECIAL MASTER POPPITI: Yes.
- 21 MR. THUMAN: He also in his order
- 22 went on to find that the foreign exclusion, that
- is exclusion from sales abroad of foreign
- customers did not directly give rise to the U.S.

1	AMD claim.
2	So starting with that, the
3	question then becomes what is the effect of that
4	order and that ruling with respect to the
5	discoverability and ultimately the admissibility
6	of foreign evidence that is relevant to the U.S.
7	claim.
8	And I suggest there are really two
9	questions that control the ultimate resolution
LO	of that question. First, is the foreign conduct
L1	relevant to the proof of the U.S. claim? And
L2	secondly, if it is, does the Foreign Trade
L3	Antitrust Improvement Act somehow preclude its
L4	discoverability and admissibility irrespective
L5	of its relevance.
L6	Turning to the first of those
L7	questions, which is the relevance, I really
L8	suggest that it is not seriously contested by
L9	Intel. The evidence is relevant on numerous
20	grounds.
21	First, there is an agreement in
22	the pleadings in the terms of allegation and
23	admission in the answer that what we're talking

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about here is a unitary single worldwide market.

1	Thus to prove any claim that domestic customers
2	is unlawful and a violation of Section 2, AMD is
3	going to have to prove that Intel has monopoly
4	power, the very fundamental element of a
5	monopoly case in the relevant market. And that
6	relevant market is worldwide.
7	Indeed Intel has all but admitted
8	the need for that worldwide proof by affording
9	us very generously their sales statistics and
10	their revenue statistics worldwide so that we
11	can calculate and prove its market share in the
12	worldwide market.
13	SPECIAL MASTER POPPITI: And, in
14	fact, if I understood your papers correctly,
15	Intel had agreed to provide broader based
16	discovery up to the point when Judge Farnan
17	issued his decision and order.
18	MR. THUMAN: That is correct, Your
19	Honor.
20	Now, the fact is that evidence of
21	market power, the pure statistical evidence of
22	share is only circumstantial evidence of market
23	power. And the cases are replete, U.S. Supreme

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Court cases that monopoly power, actual monopoly

1	power is the power to set prices for the power
2	to exclude competition.
3	And the evidence that Mr. Diamond
4	went through with you and that you started this
5	hearing with in summary has all to do with
6	exclusion of competition in the relevant market,
7	thereby being direct proof of market power in
8	the relevant market.
9	Now, Intel comes back and says
10	that we don't need that evidence, that somehow
11	as long as they're giving us the statistical
12	evidence, we don't need the evidence of direct
13	market power, i.e., direct exclusion in the
14	relevant market which establishes market power,
15	we can have it their way rather than our way.
16	Unfortunately, Your Honor, the
17	defendant doesn't get to decide what relevant
18	evidence the plaintiff gets to choose to
19	introduce into evidence, much less to discovery.
20	And we are perfectly entitled to introduce and
21	discover all relevant evidence of its market
22	power, and thereby to establish an element of
23	our U.S. domestic antitrust claim.
24	And it is not only market power to
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which the foreign conduct evidence is relevant,

	-
2	we have not heard Intel except our proffers of
3	stipulation that they did not obtain their
4	monopoly position through better product or
5	business acumen or historical
6	SPECIAL MASTER POPPITI: Were you
7	surprised?
8	MR. THUMAN: Not really. Not
9	really.
10	SPECIAL MASTER POPPITI: Not
11	really.
12	MR. THUMAN: But it does make
13	plain that we're going to have to prove that
14	they achieved and maintained that monopoly by
15	means other than that, mainly by anticompetitive
16	exclusionary means and that again requires us to

20 means, an element we must prove to prevail on
21 our U.S. domestic claim.
22 And finally, Your Honor, it is not

prove that throughout the market, that the

market power in the relevant market, throughout

the relevant market was achieved by unsavory

17

18

19

every exclusion that establishes violation of

Section 2, it is only when the exclusion

1	aggregated throughout the available market to
2	the participants and rivals in the market has
3	some material outcome, some material preclusion
4	that maintains the monopoly for the monopolist
5	and excludes competition of what is here the
6	sole and single rival that a Section 2 claim is
7	made out.
8	So if we prove exclusion from one
9	or another or several U.S. customers, they will
10	contend we have not proven a Section 2
11	violation.
12	SPECIAL MASTER POPPITI: Because
13	it's not substantial.
14	MR. THUMAN: Because that isn't a
15	sufficient share or sufficiently relevant part
16	of the total market. So at the end of the day,
17	the evidence of the foreign exclusion is not
18	only relevant to the U.S. domestic claim, it is
19	essential.
20	And we are playing a game here of
21	Catch 22. On the one hand you can't have the
22	evidence, and on the other hand, summary
23	judgment must be granted because you haven't
24	proven a claim. So there really is no serious

1	issue as to the relevance of this conduct with					
2	respect to the domestic claim.					
3	So the question arises, and this					
4	is the guts I think of the argument that Intel					
5	is making, that somehow the Foreign Trade					
6	Antitrust Improvement Act itself precludes a					
7	court adjudicating a domestic U.S. Sherman Act					
8	commerce violation from considering any foreign					
9	conduct of the defendant regardless of its					
10	relevance. There is, of course, absolutely no					
11	authority supporting such a reading of the					
12	statute, and Intel cites none. The case law in					
13	analogous situations is directly to the					
14	contrary.					
15	And we have cited several Mann Act					
16	cases of all things, Your Honor, where it is					
17	clear that the activity which is the subject of					
18	the statute is not illegal unless a state line					
19	is crossed, but becomes illegal if a state line					
20	is crossed.					
21	And the issue has arisen multiple					
22	times as to whether in a prosecution for illicit					
23	transportation across a state line, evidence of					
24	conduct intrastate that does not constitute a					
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Τ	violation is outside of the descriptive					
2	jurisdiction of not only the court, but the					
3	congress is nonetheless admissible where					
4	relevant to prove the crime, the issue that's					
5	actually pending before the court.					
6	And the courts have been unanimous					
7	that there is no restriction on the					
8	admissibility of relevant evidence even though					
9	the court has no substantive jurisdiction to					
10	punish the conduct or remedy the conduct that					
11	occurs intrastate.					
12	Now, with that as background, the					
13	question then becomes has this basic established					
14	order been superceded by Judge Farnan's order?					
15	Let's turn to Judge Farnan's					
16	order. It couldn't be plainer from the order					
17	that Judge Farnan has retained jurisdiction over					
18	our domestic U.S. commerce claims, exclusion					
19	from potential sales to U.S. customers. Indeed					
20	if he had not, we wouldn't be here this morning.					
21	It's the only thing that retains the adjudicate					
22	jurisdiction that Your Honor is exercising as we					
23	all proceed this morning.					
24	Secondly, what Judge Farnan did					
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Т	determine is that as to foreign conduct, as to					
2	its foreign harm, he has no jurisdiction, and					
3	that is you know, we're accepting that ruling					
4	for the purposes of this discussion this morning					
5	and are not proceeding to seek the damages					
6	directly resulting from the foreign exclusion.					
7	But he certainly did not make any					
8	rulings as to what was discoverable or what was					
9	not discoverable, what was relevant or what was					
LO	not relevant to proving the U.S. claims that he					
L1	expressly retained jurisdiction of.					
L2	On the contrary, when this was					
L3	raised at the status conference immediately					
L4	following this Foreign Trade Antitrust					
L5	Improvement Act ruling, what he did was refer					
L6	it, asked us to file a motion to compel, to tee					
L7	this up to you for the very argument and					
L8	discussion and ultimate ruling by you that we're					
L9	going to have this morning.					
20	If he had decided this, why would					
21	we be here? So clearly he has not. And the					
22	issue that you have to determine is is this					
23	discoverable or is this not discoverable.					
24	Now, with respect to Intel's					
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1	reading of the statute, they would essentially					
2	present or argue for a reading of the statute					
3	which would make it impossible for U.S. courts					
4	to clearly and completely adjudicate U.S. claims					
5	affecting U.S. commerce because where any					
6	kind of foreign conduct was material or					
7	essential to proving the U.S. claim.					
8	Let me give you a hypothetical					
9	that I think illustrates it distinctly.					
10	Assume that there was an					
11	international cartel that met in the Cayman					
12	Islands and they spent a week negotiating with					
13	each other import quotas for various parts of					
14	the world, and on the first day they agreed on a					
15	quota for the United States, and on the second					
16	day for Europe and on the third day for Asia,					
17	and so on, until the world was encompassed.					
18	Now, let's assume that a U.S.					
19	purchaser of the commodity which was the subject					
20	of this conspiracy brought a suit claiming that					
21	they were overcharged because the constraint on					
22	supply to the U.S. established by this quota					
23	raised the price as a simple application of					
24	supply and demand.					

1	Let us assume these defendants did					
2	not confess to their conspiracy, the evidence of					
3	their agreement on the first day to limit U.S.					
4	imports is of course directly relevant to the					
5	U.S. claim and the U.S. claim arises out of					
6	that, so there is no question but that all of					
7	that I have had is discoverable, the plaintiff					
8	seeks it, the plaintiff tries to prove it, the					
9	defendants turn, bury some documents, burn other					
LO	documents, perhaps obstruct justice, commit					
L1	perjury, they essentially put in issue whether					
L2	that agreement took place at all.					
L3	And as part of their defense in					
L4	arguing that there was no such agreement, they					
L5	contend that such an agreement would be totally					
L6	irrational because if one sought to raise prices					
L7	in the United States through a quota, the					
L8	purchasers would simply turn to the rest of the					
L9	world and buy it cheaper there and the					
20	conspiracy could never work, so those same					
21	people would agree to it.					
22	The obvious answer was the price					
23	was fixed and quotas established across the rest					
24	of the world so this was not available to the					
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Τ	U.S. consumer. Intel would have that U.S.					
2	consumer denied discovery of what happened on					
3	Tuesday as opposed to Monday and what happened					
4	on Wednesday as opposed to Monday, and have the					
5	U.S. claim rejected on the ground that the					
6	plaintiff had failed to introduce evidence that					
7	negated the defendant's claim that such a					
8	conspiracy would have been irrational. I					
9	suggest, Your Honor, that such an interpretation					
10	of the statute is absurd.					
11	It is absurd and totally					
12	unnecessary and inappropriate throughout					
13	application of just common cannons of statute					
14	interpretation.					
15	First, nothing could be clearer					
16	than the legislative history which makes plain					
17	that the congress did not intend to restrict					
18	extraterritorial discovery in appropriate cases.					
19	So the interpretation that Intel tenders is					
20	directly contrary to the legislative history.					
21	Secondly					
22	SPECIAL MASTER POPPITI: I'm					
23	looking at the language as you speak. What					
24	other case would be appropriate? What could the					

1	language "other appropriate cases" mean?
2	MR. THUMAN: I have no idea. I
3	mean, otherwise appropriate in the context, Your
4	Honor, of the existing principles of law that
5	unless there is language in the statute directly
6	contrary is as a matter of construction commonly
7	assumed to be part of the background against
8	which new legislation takes form.
9	SPECIAL MASTER POPPITI: In fact
10	that language is found under the heading of
11	effect of legislation and current law.
12	MR. THUMAN: Correct. And the
13	current law is as I have previously suggested
14	where there was a clear demarcation between the
15	jurisdiction of a court to punish or to remedy
16	on the one hand and to adjudicate claims within
17	its clear jurisdiction on the other hand.
18	So if one gives effect that there
19	was congressional intent, if one gives effect to
20	the purpose, the underlying purpose of the
21	statute in terms of the principles that were in
22	effect at the time, and one looks at the statute
23	and sees that there is an even more plausible
24	construction and interpretation of the statute
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1	which gives full effect to all of this, and				
2	gives full effect to the statutory purpose and				
3	gives full effect to the preservation of				
4	competition or the preservation of jurisdiction				
5	to adjudicate violations of the Sherman Act and				
6	anticompetitive conduct in the United States,				
7	one interprets the statutes as it naturally				
8	reads which is the court has no jurisdiction to				
9	adjudicate, punish or remedy foreign conduct				
LO	having only foreign effects.				
L1	But as to conduct in the United				
L2	States, the court has full jurisdiction to				
L3	adjudicate and remedy and punish conduct that				
L4	violates U.S. law and adversely and				
L5	anticompetitively effects U.S. commerce.				
L6	It's an obvious interpretation of				
L7	the statute. Intel proclaims that one of the				
L8	purposes, the underlying purpose of the statute				
L9	was to free American companies from the				
20	constraints of the Sherman Act and the American				
21	courts when acting abroad. The answer was yes.				
22	But it was also clearly the				
23	purpose of the Foreign Trade Antitrust				
24	Improvement Act to preserve the court's				
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- 2 domestically, to apply the Sherman Act to
- 3 imports and to apply the Sherman Act to exports
- 4 all in view as commerce. And the obvious and
- 5 reasonable interpretation of the statute is the
- one that accommodates both of these.
- 7 And so the courts cannot punish,
- 8 cannot remedy foreign conduct, but at the same
- 9 time they are not precluded from fairly,
- 10 completely and truly adjudicating U.S. conduct
- 11 as to whether or not that U.S. conduct is lawful
- or unlawful. That's the gist of it.
- We think the answer is plain, and
- as Mr. Diamond has suggested, we either get this
- discovery or we essentially have no way to prove
- 16 a domestic U.S. claim.
- 17 SPECIAL MASTER POPPITI: Thank
- 18 you, sir.
- The class plaintiffs, please.
- 20 MR. SMALL: Good morning, Your
- 21 Honor. Dan Small for the class plaintiffs.
- 22 SPECIAL MASTER POPPITI:
- 23 Mr. Small, good morning.
- MR. SMALL: Thank you.

1	In light of Your Honor's comments
2	at the outset, I will be able to abbreviate my
3	argument, but I do want to point out to the
4	Court that we essentially had two arguments that
5	we briefed, one related to the pending motion to
6	dismiss on 12(b)(1) grounds of Intel, which went
7	in some ways to the merits of that motion, but
8	we have a second argument that is completely
9	unrelated to that motion because whether or not
10	it was granted, our argument would be the same
11	and that other argument, of course, relates to
12	the implications of the fact that everyone in
13	this case agrees that the relevant market is
14	worldwide.
15	And I don't want to repeat
16	anything Mr. Thuman just so eloquently argued,
17	but I myself thought of an analogy that I
18	thought might be helpful to Your Honor, I just
19	want to mention that.
20	I also before I do that, I want to
21	point out that our claim is only for domestic
22	injury. We are in no way seeking to prove that
23	the foreign conduct in this case had any adverse
24	affect on the class outside the United States
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1	because of course our class is in the United
2	States, it's suing for purchases made in the
3	United States and suing for injury incurred in
4	the United States.
5	So really, Your Honor, if we are
6	able to get discovery to prove the unlawful
7	nature of the U.S. conduct of Intel by being
8	able to prove the relationship between the
9	unlawfulness of that U.S. conduct and the
10	anticompetitive foreign conduct, we can prove
11	our claim.
12	And we have no need, really, Your
13	Honor, to be able to penalize or in any way ask
14	the Court to declare unlawful the foreign
15	conduct of Intel. We don't need to do that to
16	prove our claim.
17	So effectively if we can get the
18	discovery of the foreign anticompetitive conduc-
19	of Intel in this case, it essentially moots
20	Intel's motion to dismiss under the FTAIA.
21	So now let me get to my analogy if
22	I can, Your Honor. Instead of thinking about
23	the worldwide market for X-86 microprocessors
24	and thinking about Intel and AMD, let's think
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for a moment if we could about a four-door car

- and think about Mr. Diamond and Mr. Cooper.
- 3 Mr. Cooper is inside the four-door car and wants
- 4 to keep Mr. Diamond out. In order to do that,
- 5 Mr. Cooper has to lock all four doors to the car
- because if he leaves any one open, that's the
- 7 way that Mr. Diamond could get in the car. And
- 8 it doesn't matter to Mr. Diamond which door he
- 9 goes through, any of the doors gets him into the
- 10 car.
- Now, if Mr. Diamond wants to prove
- 12 to someone that he, in fact, was locked out of
- the car, he can't do that by just proving that
- one door was locked, he has to prove that all
- four doors were locked. And that would be his
- 16 burden in that situation.
- 17 Now, I think you can see how this
- 18 relates to the case here, if we now move back to
- 19 the worldwide X-86 market, let's suppose that
- 20 that has four parts, which I think it can be
- viewed as having, it has the United States, it
- 22 has Europe, it has Asia, and it has the rest of
- the world.
- Now, if instead of Mr. Diamond and

1	Mr. Cooper we have AMD and Intel again and Intel
2	wants to keep AMD from expanding its sales in
3	the relevant market, it cannot do that by just
4	preventing AMD from expanding its sales in one
5	portion of that market, for instance, the United
6	States, it would not be sufficient to simply
7	foreclose AMD from making sales to customers in
8	the U.S. because if AMD was free to go through
9	any of the other doors in that market and expand
LO	its sales elsewhere, Intel would not have
L1	accomplished its purpose, it would not have
L2	monopolized the relevant market which is
L3	worldwide.
L4	So that's exactly the point here,
L5	Your Honor, we need to be able to prove, to show
L6	that Intel acted unlawfully in the United
L7	States, through its U.S. conduct that all the
L8	doors to the market were shut, and that AMD was
L9	kept out of Asia and Europe and the rest of the
20	world through anticompetitive conduct by Intel.
21	SPECIAL MASTER POPPITI: Talk
22	about the timing of your request for discovery
23	and Intel's position that it should wait until
24	Judge Farnan makes his decision.

1	MR. SMALL: Well, as to this first
2	issue that I just pointed out to the Court, it's
3	totally unrelated to the motion to dismiss.
4	Let's assume for argument sake
5	that Judge Farnan were to grant that motion and
6	put us in exactly the same position that AMD
7	finds itself in today, we would be making the
8	same argument that AMD is making today. So we
9	get to benefit, Your Honor, by waiting for the
10	resolution of the motion to dismiss as to this
11	issue of why foreign discovery is important to
12	prove this domestic claim. If we lose we still
13	have the domestic claim, we still need that
14	foreign discovery.
15	SPECIAL MASTER POPPITI: Thank
16	you.
17	MR. SMALL: Thank you.
18	SPECIAL MASTER POPPITI: Let's do
19	this, let's take ten minutes.
20	MR. COOPER: Thank you.
21	(A brief recess was taken.)
22	SPECIAL MASTER POPPITI: Please.
23	MR. COOPER: For the record, I'm
24	Bob Cooper representing Intel.
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SPECIAL MASTER POPPITI:
Mr. Cooper, good morning, sir.
MR. COOPER: Let me start by very
briefly commenting on Your Honor's question of
whether the parties agreed or disagreed with
respect to the categories of documents that are
in dispute.
SPECIAL MASTER POPPITI: Thank
you.
MR. COOPER: And I start with the
disclaimer that my partner sitting there at the
desk, Dan Floyd, has been intimately involved in
this. And if we get into extended details on
these issues, I would like to ask him to speak
to that.
SPECIAL MASTER POPPITI: That's
not a problem at all.
MR. COOPER: Let me just by way of
an overview say that in general what was
presented broadly summarizes categories, I must
say in a very argumentative way.
SPECIAL MASTER POPPITI: I
understand that.

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MR. COOPER: If we were to respond

24

Τ	to those, we would say none exist. But it
2	broadly summarizes the types of documents, but I
3	think the actual requests are even broader than
4	those categories in some respects. There are
5	other there are many respects in which
6	depending on how Your Honor looks at things,
7	these categories wouldn't be appropriate. Let
8	me give you one example.
9	I don't believe that AMD certainly
10	out of its domestic production of
11	microprocessors was ever supplying servers,
12	microprocessors for servers, so that would be an
13	example of something that would be simply not
14	appropriate to get into I would think in terms
15	of document discovery. But those are details,
16	we should come back to that I think after we
17	talk more broadly about what the issues are here
18	with respect to this discovery.
19	SPECIAL MASTER POPPITI: I happen
20	to agree. Let's deal with your view of the
21	issues and then it will be important to come
22	back so I can understand if I were to order
23	discovery of foreign conduct, period, end of
24	sentence, what does that mean, or am I going to
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⊥	nave	LO	CIT LIT	CIOWII	Liirougii	ertner.	categories	Or

- 2 drill down through specific requests at this
- 3 juncture.
- 4 MR. COOPER: I would hope that we
- 5 could -- if we reach that point, which I hope we
- 6 don't, then I hope we can give you more details
- 7 that would be useful.
- 8 SPECIAL MASTER POPPITI: Thank
- 9 you.
- 10 MR. COOPER: I'm not going to
- 11 spend but a moment talking about the merits. I
- 12 always say to let Mr. Diamond get a head start
- on me on those issues. But to put it very
- simply from our view point this is a case about
- price discounting and what AMD is complaining
- 16 about is aggressive price discounting, never
- 17 below cost, in an effort to achieve sales on
- 18 Intel's part.
- 19 And the history also shows that
- 20 Intel has been very successful over the years
- 21 because it has had leading edge products and it
- 22 has produced in the quantities required by the
- 23 customers.
- 24 AMD has not been successful

1	generally, although it has had burst of success
2	because it at times executes well, mostly it has
3	executed poorly. At the moment it has executed
4	well, and indeed is riding high.
5	With that background, let me move
6	to what I think are really the issues we need to
7	address today. Let me start with the issues
8	that were basically posed by Mr. Thuman's
9	argument. The question there really put simply
10	is whether AMD is entitled to discovery of
11	Intel's foreign conduct to attempt to prove the
12	merits of its remaining domestic antitrust
13	claim. Specifically whether that evidence would
14	go to its claim of monopolization.
15	And I want to start with I'm
16	going to be repeating materials I know Your
17	Honor is already familiar with, but let me lay
18	the background. I want to start with the
19	language of the act itself. It states, and it's
20	very important, the language of the Sherman Act
21	shall not apply, shall not apply to conduct
22	involving trade or commerce with foreign nations
23	unless it has a direct substantial and

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reasonably foreseeable effect on U.S. commerce.

24

1	NOW,	uniess	tne	ioreign	conduct

- 2 has that requisite effect, the conduct is not
- 3 illegal under the Sherman Act. And the federal
- 4 courts lack jurisdiction to adjudicate claims
- 5 based on it.
- In short, the Sherman Act itself
- 7 has been amended, this is part of the Sherman
- 8 Act, to not prevent federal courts to consider
- 9 what happens in the rest of the world absent a
- showing of the requisite direct effect on U.S.
- 11 commerce.
- 12 And then we move --
- 13 SPECIAL MASTER POPPITI: Let me
- 14 ask you in the framework of the -- of what you
- just suggested to me, how do I read, then, the
- legislative history language that we briefly
- 17 discussed earlier?
- MR. COOPER: There is one passage
- 19 that mentions discovery.
- 20 SPECIAL MASTER POPPITI: I have
- 21 it.
- MR. COOPER: In this report, you
- 23 probably have it, on page 21.
- 24 SPECIAL MASTER POPPITI: I do.

Τ	MR. COOPER. II you go to page
2	21A, where it starts, the paragraph starts I
3	don't know what version you have.
4	SPECIAL MASTER POPPITI: My isn't
5	paginated that way. I'm looking at the caption
6	is effect of legislation and current law.
7	MR. COOPER: Right. And go to the
8	second paragraph there, and let's read that
9	together.
10	SPECIAL MASTER POPPITI: Moreover.
11	MR. COOPER: Yes. Moreover.
12	SPECIAL MASTER POPPITI: Not a
13	duet I hope.
14	MR. COOPER: What?
15	SPECIAL MASTER POPPITI: Not a
16	duet
17	MR. COOPER: The point I wanted to
18	make simply is you should read that, you need to
19	read the last sentence which Mr. Thuman focused
20	on in context, it makes a point that the bill is
21	intended neither to prevent nor to encourage
22	additional judicial recognition of the special
23	international characteristics of transaction.
24	If the court determines that if the requirements
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1	for a subject jurisdiction matter are met, this
2	bill should have no effect on the court's
3	ability to employ notions of comedy, in other
4	words the court still decides for commodity
5	reasons not to entertain the claim, or otherwise
6	to take in account to take account of the
7	international character of the transaction. And
8	it goes on to say similarly the bill is not
9	intended to restrict the application of American
10	laws to extraterritorial conduct where the
11	requisite effects exist, or to the
12	extraterritorial pursuit of evidence in
13	appropriate cases.
14	I read that the first time to
15	simply say if you can establish you have a
16	direct effect, then you have the right to the
17	usual discovery, but you got to have the direct
18	effect to have discovery.
19	SPECIAL MASTER POPPITI: It says
20	or does it not?
21	MR. COOPER: It does, but what
22	does that mean there? Is not intended to
23	effect to restrict the application of
24	American laws. That's referring to I assume

1	substantive laws, not discovery rules. To
2	extraterritorial conduct where the requisite
3	effects exist or to the extraterritorial pursuit
4	of evidence in appropriate cases I presume where
5	the requisite effects exist.
6	SPECIAL MASTER POPPITI: I
7	understand your reading, I guess what struck me
8	when I first was when this legislative
9	history was first brought to my attention, I was
10	struck by the fact that the legislative history
11	specifically focused on evidence. Because
12	nowhere else in the legislation is there a focus
13	on evidence.
14	This squarely says that congress
15	did not intend, it seems to me, to exclude the
16	opportunity to pursue extraterritorial evidence,
17	and it says in appropriate cases, that was my
18	question earlier, what is left then as an
19	appropriate case?
20	MR. COOPER: Let's also focus on
21	the word evidence. It doesn't say discovery.
22	SPECIAL MASTER POPPITI: I
23	understand that.
24	MR. COOPER: It says evidence.
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1	SPECIAL MASTER POPPITI: But there
2	is a premise and then there is an ultimate
3	decision as to whether it's admissible.
4	MR. COOPER: If you move to the
5	next proposition and let me move there now
6	because I think this will help maybe elucidate
7	the point.
8	Obviously number one Judge Farnan
9	has found that the court lacks subject
10	jurisdiction over AMD's claims on Intel's
11	foreign conduct. And we can argue about what
12	the scope of that is in a moment.
13	SPECIAL MASTER POPPITI: That's
14	foreign conduct and the Mann Act, at least
15	that's what he said over and over again.
16	MR. COOPER: Then you need to go
17	to the ruling itself which I'll take you to a
18	little later.
19	So then you go to the Supreme
20	Court decision in Epigram, and there the court
21	said, and I'm going to quote the language
22	because I think it's really very important here,
23	with a little lead in the Court explains the
24	FTAIA makes it clear to U.S. companies doing
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1	business abroad that the Sherman Act does not
2	prevent them from entering into business
3	arrangements however anticompetitive unless it
4	has a requisite anticompetitive effect on U.S.
5	commerce.
6	Basically what's important to
7	understand here is that the that statute
8	strips extrasterritorial conduct that doesn't
9	have that direct impact, strips it out of the
10	Sherman Act. It simply doesn't exist. You
11	cannot call it anticompetitive conduct.
12	That by the way distinguishes the
13	Mann Act cases where you have affirmative an
14	affirmative Supreme Court decision that confirms
15	what the statute did, which was to strip that
16	conduct out of the antitrust laws. It doesn't
17	exist.
18	We heard a series of
19	hypotheticals, well two of them, and I would
20	suggest that what both of those hypotheticals
21	ignore is the very impact of the FTAIA itself in
22	the four-door car example. Under the antitrust
23	laws of the United States, if locking three
24	doors does not have a direct impact on U.S.
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1	commerce, then it's perfectly legal and no one
2	can rely on it for any purpose under the Sherman
3	Act.
4	And that's the problem that I
5	believe AMD is failing to face up to here. What
6	Judge Farnan has found is that Intel's foreign
7	conduct did not have the direct requisite effect
8	on U.S. commerce, therefore, it doesn't exist as
9	the basis for an antitrust claim under the
10	Sherman Act, and yet the plaintiffs want to go
11	into all of that discovery in an effort they say
12	to make out a claim domestically.
13	And in so doing they're seeking to
14	go into conduct that by statute American
15	companies have a pass on, that is, there is no
16	basis for a finding of liability based on that
17	conduct.
18	And think about it for a moment.
19	Otherwise the action taken under FTAIA would be
20	meaningless. What congress sought to achieve
21	would be meaningless. To permit AMD to obtain
22	discovery on Intel's foreign conduct when the
23	foreign conduct is not subject to the Sherman
24	Act would really undermined the very purpose of
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1	the act.
2	SPECIAL MASTER POPPITI: I guess
3	I'm having some difficulty understanding why it
4	would undermined the purpose of the act.
5	MR. COOPER: Well, to start with
6	it's going to permit plaintiffs to conduct a
7	massive and intrusive discovery into foreign
8	conduct that cannot be the basis of a claim,
9	that is not illegal under the Sherman Act. It's
10	going to chill our United States companies from
11	exercising their right to compete as they see
12	fit in foreign countries because they will be
13	subjected to massive intrusive discovery if we
14	read this statute otherwise under these
15	circumstances.
16	It will deny U.S. companies
17	effectively the safe sanctuary, the respite that
18	the FTAIA was designed to afford them. And it
19	would deny it for one of the most costly and
20	intrusive aspect of antitrust litigation. I'm
21	sure Your Honor appreciates the issue that
22	you're addressing here is really millions and
23	millions of dollars of cost and expense and
24	intrusion. And it's not only millions of

1	dollars of costs to Intel, but it's an intrusive
2	effect that extends beyond just Intel and
3	reaches into its many customers abroad and the
4	way business is done abroad.
5	SPECIAL MASTER POPPITI: I
6	understand.
7	MR. COOPER: Basically how a U.S.
8	company decides to compete abroad when its
9	activities abroad do not have the requisite
10	effect on the United States commerce is for
11	foreign countries to decide.
12	AMD had an obligation to show that
13	the foreign conduct it alleged had that
14	requisite effect and the judge found it did not
15	have that requisite effect. And what it's
16	trying to do now is to aggregate what it would
17	say is illegal anticompetitive activities in the
18	United States with activity abroad which by
19	definition now is not illegal and is not within
20	the scope of the Sherman Act, he wants to
21	aggregate the two together to make his case.
22	That is flaunting the very purpose of the FTAIA.
23	SPECIAL MASTER POPPITI: Do you
24	accept AMD's proposition that if they are unable

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- 2 discovery that they will ultimately be precluded
- 3 from proving their domestic claim? Is it a slam
- 4 dunk then on an ultimate motion for summary
- 5 judgment?
- MR. COOPER: I haven't tried to
- 7 draft a summary judgment motion, I don't know
- 8 the consequences.
- 9 SPECIAL MASTER POPPITI: But you
- 10 haven't thought about it?
- 11 MR. COOPER: It's not that it
- hasn't crossed my mind.
- SPECIAL MASTER POPPITI: I'm sure.
- MR. COOPER: The reality is that
- they must make out a case based on conduct that
- is anticompetitive and illegal under the Sherman
- 17 Act. Now they have alleged as to worldwide
- 18 monopolization, worldwide market. They cannot
- 19 rely on that conduct abroad to make out that
- 20 case. They have got to rely on the conduct in
- 21 the United States. Is that sufficient for them
- 22 to make a prima fascia case to get past the
- 23 summary judgment? I don't know the answer to
- 24 that at this point.

1	SPECIAL MASTER POPPITI: So
2	foreign conduct has absolutely nothing to do
3	with conduct that may be occurring in the United
4	States, whether it has whether it looks like
5	the same plan, the same framework, the same
6	approach has nothing to do with it because it's
7	not it is not conduct that forms the basis of
8	a claim for foreign injury?
9	MR. COOPER: It seems to me there
10	are two questions there. Let me first deal with
11	what is I guess an evidentiary question. There
12	are some cases, obviously the plaintiffs have
13	cited them, they are all conspiracy cases where
14	there is a single worldwide conspiracy and there
15	has obviously under those circumstances been
16	discovery into the single worldwide conspiracy
17	in order to show that conspiracy affected United
18	States commerce. I think all but a couple of
19	them or one of them really predate Epigram, but
20	in any event that proposition is not remarkable.
21	What you have here is quite
22	different. What you have here is competition
23	that takes place on literally on a monthly or
24	quarterly basis for each customer for their
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		computers		

- 2 issue. It's aggressive competition. It's
- 3 individualized. It takes place from one country
- 4 to another country. There is nothing unified
- 5 about it.
- 6 So I don't think there is any
- 7 logic that flows from the conspiracy cases that
- 8 would suggest that in order to prove their case
- 9 in this instance the plaintiff should have the
- 10 benefit of all of the various deals and
- 11 underlying circumstances of the deals that were
- made by Intel abroad.
- Now, it's important I think to
- 14 keep in mind that the antitrust laws require
- 15 proof of the existence of monopoly power within
- 16 a relevant market. That's sort of the first
- 17 proposition. And plaintiffs have alleged a
- 18 global market. We have supplied the materials
- 19 that they would need to prove market share. You
- 20 heard Mr. --
- 21 SPECIAL MASTER POPPITI: I
- 22 understand.
- MR. COOPER: And under those
- 24 circumstances they have the worldwide

Τ	information they need. They have market share
2	analysis, they're going to get sales and demand
3	forecasts, they're going to get competitive
4	analyses and strategic plans, documents that are
5	sufficient to show our prices to foreign
6	customers, including discounts, lump sum
7	payments, other financial considerations that
8	would affect price. And they're going to get
9	documents sufficient to show our market
10	development funds, you know, the Intel inside
11	you see in the ads, that kind of thing.
12	So it's not as though we're
13	withholding information regarding the scope of
14	Intel's presence in that worldwide market.
15	They're going to get that and we shouldn't lose
16	sight of that.
17	But individual acts of what the
18	plaintiffs say is anticompetitive conduct
19	abroad, which of course cannot be
20	anticompetitive conduct under the Sherman Act
21	because Judge Farnan has already so ruled, they
22	do not intend to establish monopoly power, they
23	cannot establish monopoly power by itself. We
24	think the law is quite clear on that. We
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1	developed	that	case	law	ın	our	brief.	Τ	can

- 2 walk you through it very quickly if you would
- 3 like me to.
- 4 SPECIAL MASTER POPPITI: No, I'm
- 5 fine.
- 6 MR. COOPER: But let me make very
- 7 simple point. The fact that someone enters into
- 8 a contract that might be deemed exclusionary or
- 9 inappropriate or unfair doesn't prove we have
- 10 monopoly power. The tailor on the street corner
- 11 can enter into a contract that excludes the
- 12 other tailor across the street, and there are
- 13 probably forty tailors sitting around.
- 14 You cannot rely on evidence of
- 15 anticompetitive conduct to show that there is
- 16 monopoly power in a relevant market. You have
- 17 to first have monopoly power in a relevant
- 18 market, you have to make that showing, and then
- 19 you have to show that there was anticompetitive
- 20 conduct that was engaged in by the defendant in
- 21 order to either achieve or maintain that
- 22 monopoly power.
- 23 And what we have here is the
- 24 intersection of the law that strips the Sherman

1	Act of any jurisdiction over acts that are
2	conducted abroad that do not have the direct
3	effect on our commerce.
4	I don't know if you have looked at
5	the Spectrum Sports case. It's maybe
6	particularly important. It's a Supreme Court
7	decision.
8	SPECIAL MASTER POPPITI: I have.
9	MR. COOPER: And it involves an
10	old concept that we struggled with for many
11	years out on the West Coast where the 9th
12	Circuit had gone off different from all other
13	circuits and said gee, if you showed if you did
14	something bad and intended to do something bad
15	we are going to infer that you have monopoly
16	power or were dangerously close to achieving it.
17	Every other court went the other way and said
18	no, that's not right, you cannot infer monopoly
19	power from the fact that you have engaged in
20	exclusionary conduct. Finally the Supreme Court
21	corrected all that, I think that was back in the
22	'90s, and since then that proposition has always
23	been really very clear.
24	So basically the point I wanted to

1	emphasize in terms of this particular
2	proposition is that Judge Farnan has decided and
3	stricken the paragraphs that reference the
4	foreign conduct of Intel. That conduct did not
5	meet the direct effects test, he made that very
6	clear, and he talked about the fact that it
7	involved all kinds of twists and turns and so
8	forth.
9	Under those circumstances, that
10	conduct cannot be used to create a violation of
11	Section 2. I think, therefore, it follows that
12	it cannot meet either the relevancy test we
13	ordinarily employ for discovery or that it may
14	lead to relevant evidence test. It simply
15	doesn't exist for purposes of the Sherman Act.
16	Now, let me
17	SPECIAL MASTER POPPITI: Let me
18	just look at the context of the language where
19	Judge Farnan struck the particular paragraphs,
20	if I might.
21	MR. COOPER: Let me grab it here.
22	SPECIAL MASTER POPPITI: It's at
23	page 15/16.
24	SPECIAL MASTER POPPITI: And these

1	allegations	taken	in	the	light	most	favorable

- 2 may be described as a foreign effect and a
- 3 foreign harm that have had ripple effects for
- 4 the domestic market, but have not had any direct
- 5 substantial unreasonable effect which would give
- 6 rise to an antitrust claim within the
- 7 jurisdictional reach of the Sherman Act.
- 8 Accordingly, the Court will
- 9 dismiss AMD's claims based on alleged lost sales
- of AMD's microprocessors to foreign customers
- and strike the allegations in the complaint
- forming the basis for those claims, namely, and
- then he list them.
- MR. COOPER: Yes.
- 15 SPECIAL MASTER POPPITI: He did
- 16 leave standing --
- 17 MR. COOPER: 129.
- 18 SPECIAL MASTER POPPITI: -- 129.
- MR. COOPER: Yes. And 129 goes to
- 20 the export. 129 is a very conclusionary
- 21 allegation. As a matter of fact --
- 22 SPECIAL MASTER POPPITI: It is. I
- have it.
- MR. COOPER: And 129 by the way is

1	literally	the	only	paragraph	as	Ι	recall	which

- 2 mentions export business. And it is the most
- 3 conclusionary allegation one can find. I can
- 4 move to the discussion of the export business if
- 5 you would like me to, Your Honor, at this point.
- 6 Maybe that would be helpful.
- 7 SPECIAL MASTER POPPITI: I'll
- 8 leave you to do what you find helpful.
- 9 MR. COOPER: That is something I
- 10 want to discuss, and the opinion, of course,
- 11 that goes to the question of what did Judge
- 12 Farnan decide, which you asked us to try to give
- 13 you our views on.
- 14 SPECIAL MASTER POPPITI: Please.
- MR. COOPER: So let me do that.
- 16 Let me move to that point.
- 17 There are two issues with respect
- 18 to the export business I guess, but really only
- one is what I would call the true export
- 20 business.
- 21 Let me first talk about what I
- 22 call the would have should have could have
- argument. That's the question of whether AMD is
- 24 entitled to discovery of Intel's foreign conduct

1	to attempt to prove that but for that conduct
2	abroad, AMD would not have converted its Fab 25
3	to flash. Flash is a different type of memory
4	product, rather than a logic product, and
5	instead would have reinvested in Fab 25 to
6	produce what would have been newer generation
7	microprocessors. So I should comment on that
8	first and then I'll move to the second point.
9	I believe it's pretty clear that
10	Judge Farnan expressly rejected AMD's Fab 25
11	claim. Now, what Judge Farnan did was he
12	recognized that AMD made that basic allegation,
13	he put it in a more broad sense, but he
14	explained that AMD was alleging that Intel's
15	foreign conduct denied AMD what he called, what
16	he characterized as a competitive opportunity to
17	achieve minimum levels of efficient scale and he
18	explained that it was based on lost sales which
19	were resulted in lost profitability, which
20	resulted in lost revenues, which would result in
21	missed opportunities to invest and compete in
22	the United States. I can probably find that for
23	you if you want me to in the opinion.
24	SPECIAL MASTER POPPITI: And
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1	before you do that, let me ask you to focus
2	perhaps on the motion to dismiss, which
3	necessarily formed the discussion before Judge
4	Farnan, and I would expect necessarily formed
5	the backbone of his opinion. Usually courts do
6	not decide matters that are not in front of
7	them. And what I would like to do is look at
8	your motion to dismiss because as I read it, I
9	read the focus of your motion to dismiss to be
10	on claims asserted by AMD that relate to foreign
11	made and foreign assembled microprocessors to
12	foreign customers.
13	And if I might at page 30 of the
14	motion to dismiss, it seems to me that you
15	sought an order dismissing or striking all
16	claims that are based on alleged lost sales of
17	AMD German made microprocessors to foreign
18	customers. And that's a quote except for
19	sought. And you prevailed.
20	MR. COOPER: Right.

21 SPECIAL MASTER POPPITI: Doesn't

22 that frame the four corners of what Judge Farnan

23 did because that is what he did, he granted your

24 relief.

1	MR. COOPER: I think that's a fair
2	statement, but for purposes of the decision that
3	Your Honor has to make here with respect to
4	discovery, you have to go back and look at the
5	history of this Fab 25 argument. It is a newly
6	minted argument raised I believe for the first
7	time in the context of the motion to compel
8	discovery.
9	Judge Farnan had no way to address
10	that because it's not pleaded. But what you
11	have to do instead is look at the reasoning that
12	underlies Judge Farnan's decision and that
13	reasoning seems to me squarely and clearly
14	applies to the would have could have should have
15	Fab 25 argument that is being offered here as a,
16	as a base for complete discovery of all the
17	foreign conduct.
18	And what Judge Farnan held was
19	that AMD had failed to make the requisite
20	showing that the effects were direct, an
21	immediate consequence as he put it of Intel's
22	foreign conduct. He talked about the fact that
23	it was full of twist and turns, it was
24	speculative, it had a ripple effect only.
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1	That's exactly what this contention is. It
2	wasn't pleaded, now it's raised, it's falls
3	squarely within the reasoning of the opinion.
4	Now, Intel never conceded that AMD
5	had jurisdiction for such a claim because it
6	wasn't made, it wasn't specified in the
7	complaint anywhere. The only point that was
8	raised was in footnote 22 which I think is on
9	page 30 of that opinion and that was addressing
10	this business of export sales. And it did not
11	address this concept of Fab 25 because no one
12	was focused on it. It was clearly not in any
13	effect an element of the complaint.
14	Now, we made a motion to dismiss
15	the foreign claims and AMD had a burden in the
16	face of that motion to dismiss to show that
17	there would be this direct effect, it failed. I
18	don't see there is any difference in the claim
19	they now come up with with respect to Fab 25 and
20	the other claims that were being made in terms
21	of the reasoning that Judge Farnan engaged in.
22	I don't know what position that
23	puts Your Honor in frankly in terms of how you
24	deal with it. I think it would be appropriate
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1	for Your Honor acting as a special master to
2	find that the reasoning of the case clearly is
3	such that it would have reached these claims had
4	they been made. But that since these claims had
5	been made only after the fact in an effort to
6	justify discovery, under those circumstances
7	discovery should not be permitted to proceed
8	unless steps are taken under the circumstances I
9	think appropriately by the plaintiffs to bring
10	the issue back to Judge Farnan for his
11	resolution.
12	SPECIAL MASTER POPPITI: Thank
13	you.
14	MR. COOPER: Now, that's the Fab
15	25 issue. Let me now move to the pure export
16	issue. And the issue there as I see it is
17	whether AMD is entitled to discovery of foreign
18	conduct to support its claim that it sold some
19	it would have sold Fab 25 inventory at higher
20	prices but for the conduct of Intel abroad.
21	I think I just made the point, I
22	want to emphasize it, this has never been the
23	gravamen of AMD's complaint. Indeed it is
24	literally one paragraph, 129, export business,
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- that's all we have. That is plainly
- 2 insufficient for the court to base a
- 3 determination that jurisdiction exist for those
- 4 claims.
- Now, to be fair, we expressed in
- 6 two footnotes, footnote 2 and footnote 22 of our
- 7 motion before Judge Farnan the proposition that
- 8 the motion was not directed at export business,
- 9 and then we went on to footnote 22, and maybe it
- 10 would be worthwhile to look at that
- 11 specifically. I don't know if you have that in
- 12 front of you.
- 13 SPECIAL MASTER POPPITI: I do.
- Just give me one moment, please.
- MR. COOPER: Let me read it out
- loud and we can talk about that for a moment.
- 17 What we said in footnote 22 was --
- 18 SPECIAL MASTER POPPITI: Which
- 19 page is this?
- MR. COOPER: Its on page 30 of the
- 21 motion, the original motion before Judge Farnan
- to dismiss.
- 23 SPECIAL MASTER POPPITI: Just give
- me one moment, please. You said page 30?

Τ	MR. COOPER: It's on page 30,
2	footnote 22.
3	SPECIAL MASTER POPPITI: I have it
4	now. Thank you.
5	MR. COOPER: Did you find it?
6	SPECIAL MASTER POPPITI: Yes.
7	MR. COOPER: About halfway down it
8	starts, a sentence starts moreover, Moreover it
9	appears that prior to the 2002 closing of its
10	microprocessing manufacturing plant in Austin,
11	Texas, AMD produced a limited number of its
12	microprocessors in the United States at that
13	facility. These microprocessors would have been
14	sold in the United States or exported from the
15	United States. This court would likely have
16	jurisdiction over claims relating to such sales
17	providing the sales occurred within the
18	applicable four-year statute of limitations if
19	AMD can allege and prove a requisite direct
20	domestic effect.
21	So we threw down the gauntlet
22	there saying there may be a claim for that, but
23	they have to show that the requisite direct
24	domestic effects are present. It's impossible
	77 1 1 D

1	for us to say whether Judge Farnan meant to
2	decide that claim or not. You can look at the
3	opinion I think in two different ways.
4	If you look at the actual final
5	ruling, it would look like it has been addressed
6	and excluded. On the other hand we said we were
7	not expressing moving on that basis and then
8	footnote 22 explains that they would have to
9	show the requisite direct effects, they have
LO	only a conclusionary allegation. I can easily
L1	understand why a court may say that
L2	conclusionary allegation is insufficient to
L3	establish jurisdiction, which in turn might
L4	explain why he then chose to just simple strike
L5	all of the foreign conduct allegations. On the
L6	other hand he may not have done that, and I have
L7	no way of knowing. It seems to me
L8	SPECIAL MASTER POPPITI: We are
L9	going to find out at some point.
20	MR. COOPER: I think we are.
21	SPECIAL MASTER POPPITI: I think
22	we are.
23	MR. COOPER: I think we are. It
24	seems to me that it may be appropriate before

1	Your Honor, a special master, if you saw it fit
2	to do so to permit or authorize some very
3	limited discovery on our part with respect to
4	this Fab 25 inventory because we frankly do not
5	know what we're dealing with and what the basis,
6	whether there is a strong basis or not for a
7	motion under the FTAIA that there is not the
8	requisite effect. And let me elaborate on that
9	a moment.
10	It appears from what we can
11	discern that AMD sold all of its Fab 25
12	inventory. They complain that well, they think
13	they sold it at reduced prices and they suggest
14	based on some statistics that they sold some
15	abroad and we don't know what that is.
16	We believe that the inventory they
17	are talking about is an older generation, not a
18	leading edge product and it is the case in this
19	industry that when you once an existing
20	product is leapfrogged by a newer generation,
21	those products are sold very cheaply, and Intel
22	suffers the same fate.
23	So we do not have the facts that
24	would be appropriate to challenge whether or not

1	there is the necessary direct and substantial
2	and reasonably foreseeable effect, and those
3	words are important. I suspect it may this
4	commerce may not be substantial. You're dealing
5	with I think what is effectively outmoded
6	inventory, not outmoded in the sense that it
7	cannot be sold, but certainly not the products
8	that are at the heart of the competition that is
9	taking place.
LO	So under those circumstances, what
L1	should be permitted? I think what would be
L2	appropriate would be for Intel to have the
L3	ability to find out exactly what was done in
L4	terms of these export sales. I think the
L5	customers would be very limited for that sort of
L6	a product. I think the customers may be in only
L7	certain jurisdictions. I think there is some
L8	reference in the paper to the possibility that
L9	these were only sold in South America. I don't
20	know. But if AMD genuinely intends to pursue
21	this narrow plain which was not pleaded
22	adequately to justify jurisdiction, then I think
23	the obligation is to amend its complaint. And
24	we might be able to get a running start on that
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1	if Your Honor would permit us to have some
2	running discovery into what the circumstances
3	are.
4	I think there is a strong argument
5	that not only is not substantial, but that on
6	top of it all, it is not reasonably foreseeable,
7	which is the touchdown under the statute by
8	Intel that its competition abroad, its foreign
9	conduct would in any way affect the ultimate
10	sale of this remaining inventory of older
11	generation products.
12	So those are sort of my thoughts
13	on how that issue might be dealt with. Now, it
14	has big implications for the scope of discovery.
15	Obviously if there is a claim for export
16	business skinny as it may be, that discovery
17	would be very limited and very tailored. For
18	example, there would be clearly a time cut off,
19	it wouldn't under any circumstance go to the
20	present time. I'm not sure what the time cut
21	off would be. In its opposition originally in a
22	motion to compel it talked about 2002.
23	Then we have seen some suggestion
24	there might be some straggling sales into early
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1	2004.	What	point,	1İ	ıt	ıs	ever	substantial,

- what point does it become completely
- 3 insubstantial, so there is a time dimension.
- 4 You need to assess whether there would be
- 5 discovery only from the realistic customers for
- 6 those products. I would suggest that it is not
- 7 possible to even fashion that discovery of Intel
- 8 should Your Honor think it's appropriate until
- 9 after Intel has had some discovery as to what
- 10 exactly we're talking about here.
- I have jumped around some, but I
- think I have sort of covered the primary points
- 13 that I wanted to emphasize. We do believe that
- the nature of the statute does preclude foreign
- 15 conduct discovery under these circumstances and
- 16 it is also clear to us that the Fab 25 basis for
- 17 discovery which has been introduced in the
- 18 context of this motion to compel in an effort to
- justify widespread discovery across the boards
- of all foreign conduct simply cannot, cannot
- 21 play that role given the reasoning, given the
- reasoning that is inherent in Judge Farnan's
- 23 opinion.
- 24 SPECIAL MASTER POPPITI: Thank

- 1 you, sir.
- 2 MR. COOPER: Thank you. Now, I'm
- 3 sure that Mr. Ripley would like to comment with
- 4 respect to the class plaintiffs discussion and
- 5 if we need to get into detailed discussion now
- 6 on.
- 7 SPECIAL MASTER POPPITI: I think
- 8 we should wait for detail until I hear any other
- 9 argument.
- MR. COOPER: Okay.
- MR. RIPLEY: Good morning, Your
- 12 Honor. I just wanted to briefly touch on the
- timing question that you posed to Mr. Small.
- 14 Intel views the class motion to compel as
- premature for the reasons set forth in the
- brief, but a couple that I want to point out to
- 17 Your Honor.
- 18 Intel is not going to take the
- 19 position that if for whatever reason the foreign
- 20 conduct evidence is ruled irrelevant to AMD, but
- 21 relevant to the class or some other way that
- 22 we're going to ask for some Chinese wall in
- 23 discovery. We understand that we have to gather
- and produce it, it's going to be there. So the

1	class motion to compel is virtually coextensive
2	with AMD's.
3	Assuming take Mr. Small's
4	assumption for purposes of this argument today
5	that the FTAIA would bar Judge Farnan
6	adjudicating claims based on Intel's sales of
7	microprocessors to foreign customers that ended
8	up in computers that were sold into the U.S.,
9	then what's left is the U.S. sales of
LO	microprocessors to U.S. OEM for PCs that were
L1	then in turn purchased by members of the class.
L2	The argument that Mr. Small makes
L3	in his brief and also today I see as two
L4	separate things. One is the argument that they
L5	need to demonstrate the monopoly power and it's
L6	very similar to what Mr. Diamond addressed and
L7	what Mr. Cooper addressed, so I won't go there,
L8	other than to note that right now the way the
L9	first amended consolidated complaint is pled
20	there is an injunctive relief claim under
21	Section 2, but that the only state claim that is
22	pled is a Cartwright Act claim and unfair
23	competition law claim. The other state law
24	claims are pled in the alternative which shows

1	Judge Farnan decided those two California
2	statutes don't apply nationwide.
3	The Cartwright Act claim doesn't
4	cover unilateral conduct, so I question why the
5	monopoly power is at issue with respect to that
6	claim since the Cartwright Act doesn't cover
7	that.
8	But I won't address the monopoly
9	power part, I want to address what was raised
10	with Mr. Small's four-door car analogy. And
11	Your Honor may be aware, but Mr. Small's firm
12	and Mr. Small himself was in the Epigram case
13	and they were the plaintiff, and I believe they
14	used the similar hypo in front of the court
15	there. But what I read, how I view
16	SPECIAL MASTER POPPITI: Are you
17	suggesting that they didn't?
18	MR. RIPLEY: They did not.
19	MR. SMALL: My firm was in the
20	case, but I personally did not work on the case
21	and I don't know about that hypothetical.
22	MR. RIPLEY: The argument that

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foreign made PCs sold to members of the punitive

they're making is that if the FTAI bars the

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1	class, bars claims, those claims, then the
2	conduct surrounding the structure of foreign
3	microprocessor sales is somehow probative, or is
4	a door in the car of whether Intel's sales of
5	the U.S. microprocessors to separate companies
6	at different times were somehow anticompetitive.
7	And that when you think about it
8	in that frame of reference, the probity of it is
9	more dubious, how separate transactions in
10	different times, different places with different
11	companies can somehow be probative of whether
12	Intel's discounted sales in a microprocessors in
13	the U.S. were anticompetitive, and that's the
14	issue that we think the court, Your Honor should
15	await Judge Farnan's finding because as our
16	papers stated, if Judge Farnan disagrees with us
17	in any part that the FTAI doesn't bar some, or
18	doesn't bar all of their claims, their foreign
19	based claims, then the discovery comes into as
20	to their claims. Our timing is more judicial
21	efficiency argument.
22	The Court, Your Honor, does not
23	need to deal with the four-door car right now
24	because we hope that this we hope that
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Т	eventually you will, but it could very well be
2	that Judge Farnan disagrees with our arguments
3	with regard to the foreign commerce clause and
4	the supremacy clause, we think he should agree
5	with us, but in any case there is no reason for
6	you to deal with it now.
7	In dealing with an AMD motion to
8	compel, whether or not the ruling is there is
9	going to have an impact on what the class is
10	going to see or not see and we understand that,
11	so your timing piece in our view is more of a
12	judicial efficiency piece and barring any other
13	questions, that's all I wanted to say.
14	SPECIAL MASTER POPPITI: No, I
15	don't have any other questions. Thank you, sir
16	MR. THUMAN: Your Honor, let me
17	reply very, very briefly to the points
18	Mr. Cooper made with respect to our domestic
19	U.S. commerce claim.
20	As I understood, he made really
21	three points. The first of which was that the
22	evidence of exclusion, the foreign exclusion is
23	somehow not relevant that we have to prove
24	market power, and that the exclusion doesn't
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1	prove it.
2	And he cited the U.S. Supreme
3	Court's opinion in Spectrum Sports, and I just
4	happen to have it with me, and when I turn to
5	page 456 in the official report pagination, page
6	eight if you get it off the internet, let me
7	just read briefly a couple of sentences.
8	SPECIAL MASTER POPPITI: Do you
9	want me to pull it or are you going to read it?
10	MR. THUMAN: It's quite brief,
11	Your Honor. I'm reading again from page 456,
12	quote, The Court's decision in Swift, which is a
13	seminal Section 2 case, have reflected the view
14	that the plaintiff charging attempted
15	monopolization in that case must prove a
16	dangerous probability of actual monopolization
17	which has generally required a definition of the
18	relevant market and examination of market power.
19	Skipping two paragraphs forward,
20	same page, in order to determine whether there
21	is a dangerous probability of monopolization,
22	courts have found it necessary to consider the
23	relevant market and the defendant's ability to
24	lessen or destroy competition in that market.

1	Now, what we what we put
2	forward in our reply, we cited cases where the
3	sole rival was excluded from the relevant market
4	by the alleged monopolist and the court found
5	that logically enough to be an exclusion of
6	competition if there are barriers to entry and
7	there is only one rival.
8	A second point Mr. Cooper made was
9	that somehow conspiracy is different from
10	monopolization and that somehow, though
11	unexplained in terms of parsing the statute,
12	conspiracies that have independent foreign
13	effects as opposed to having direct U.S. effects
14	somehow my hypothetical about my Cayman Islands
15	thing didn't apply to a Section 2 case.
16	Let me read from the pages in the
17	Third Circuit about Section 2 and this is on
18	page 162 of the official report. The relevant
19	inquiry is the anticompetitive effect of 3M's
20	exclusionary practice considered together as the
21	Supreme Court recognized in Continental Ore, the
22	courts must look to the monopolist conduct taken
23	as a whole rather than considering each aspect
24	in isolation.

1	The court stated in a case like
2	the one before us, alleging Section 1 and
3	Section 2 violations, the duty of the jury was
4	to look at the whole picture and not merely at
5	the individual figures in it.
6	So much for the notion that we
7	have some kind of nonholistic claim that is
8	individual item which item conduct by conduct,
9	that's not what we're alleging. We're alleging
10	that Intel has been engaged in a pattern and a
11	strategy to monopolize the X-86 market worldwide
12	including the United States of America.
13	What Intel is really arguing for,
14	Your Honor, is that the FTAIA not only gives
15	them immunity for their foreign conduct, but in
16	a global market, as everyone knows the world is
17	turning to in increasing, increasing proportion,
18	that in a global market the FTAIA provides
19	domestic immunity as well.
20	SPECIAL MASTER POPPITI: The word
21	was stips.
22	MR. THUMAN: And they certainly
23	have avoided our proffered stipulations.
24	Nothing could be clearer that it
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1	was not the intent of congress to provide
2	domestic immunity. Nothing could be clearer
3	that congress intended domestic litigation and
4	adjudication to go forward as it always had,
5	including discovery of extraterritorial
6	evidence.
7	Thank you.
8	SPECIAL MASTER POPPITI: Thank
9	you, sir.
10	MR. DIAMOND: Your Honor, if I may
11	address Mr. Cooper's remarks about the export,
12	U.S. export commerce claim.
13	SPECIAL MASTER POPPITI: Please.
14	MR. DIAMOND: With respect to the
15	notion that Judge Farnan decided the viability
16	of our U.S. export claim, and implicitly
17	considered our arguments about Fab 25 and the
18	like seems to me to be beyond the stretch and
19	totally implausible.

20 Judge Farnan to this day I can

21 assure you knows nothing about this Fab 25.

Judge Farnan knows nothing about the

23 circumstances under which Fab 25 operated or

24 ceased to operate. Judge Farnan knows nothing

1	about where Fab 25 product was sold to or not
2	sold to.
3	So to suggest that somehow he
4	decided the issue I think is not an argument
5	that can be taken seriously. You know, we are
6	criticized on the one hand for not sufficiently
7	pleading the export commerce claim. Intel has
8	shown no reluctance to file motions where
9	appropriate. There was no Rule 12(b) motion
10	filed with respect to your export commerce
11	claim, it is pleaded both in paragraph 129 and
12	before that in paragraph 127.
13	The complaint doesn't talk about
14	sources of manufacture generally, but simply the
15	effects of Intel's conduct on all aspects of
16	AMD's business. And if Intel thought there was
17	some sort of pleading deficiency, it had every
18	opportunity to raise it and it didn't.
19	Ultimately what Mr. Cooper is
20	suggesting is that although Judge Farnan didn't
21	decide the export commerce claim, based on what
22	he did decide, if you were to sit in his place,
23	you would probably figure out how he would come
24	out because Mr. Cooper says the connection
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1	between Intel's wrongful foreign conduct and the
2	closure of Fab 25 is as circuitous as what Judge
3	Farnan determined was the case with respect to
4	the connection between foreign conduct and lost
5	sales to, for example, Gateway.
6	Well, there are two problems with
7	that. I don't want to get into the merits of
8	their defense, but it's hard to imagine anything
9	more directly connected than take away
10	somebody's customers, forbid them from dealing
11	with a supplier and the supplier shutting down.
12	I think it's Access Telecom in the 5th Circuit
13	which we cite to you is exactly what happened
14	there, the plaintiff went out of business
15	because he couldn't access his customers and the
16	court found that to dirct, substantial and
17	reasonably foreseeable.
18	SPECIAL MASTER POPPITI: And your
19	position is you didn't have the need to argue
20	what you just argued to Judge Farnan?
21	MR. DIAMOND: That was going to be
22	my next point. Who is hiding the pea. I mean,
23	we would have raised that if they had raised it,
24	but the portions of their motion that you read

1	make it clear that they were just dealing with
2	the processors, not Austin made processors. We
3	had no need occasion to get into that issue.
4	There is a notion that we ought to
5	limit this discovery, Mr. Cooper suggest that
6	discovery ought to go forward, but it ought to
7	be their discovery and not our discovery because
8	we got to get to the true facts of Fab 25.
9	Your Honor, in the first place,
10	this notion about the Fab 25 closure is but a
11	part and may well turn out to be but a small
12	part of the export commerce claim. In the
13	limitations period, 2001, 2002, right up to the
14	beginning of 2003, Fab 25 was operating and
15	selling 75 percent of its output into the export
16	market. Fab 25 had the capacity to make much
17	more and as we point out, this case is not about
18	transactions that we ultimately consummated,
19	this is about foreclosure, transactions we
20	didn't, and we would have made more and AMD
21	would have sold more, a substantial portion of
22	those going into the export market and we were
23	in the business from April of 2004, so clearly
24	this is not a limitations issue and it is not
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1	reasonably susceptible to challenges being too
2	indirect, when somebody forbids your customers
3	from dealing with you and you can't sell a
4	product, that's about as direct as you can get.
5	In any event, in order to make out
6	our case with respect to Fab 25, bear in mind
7	what Mr. Siegel said was in if demand was there,
8	if Intel had not artificially suppressed it and
9	had there been sufficient demand, we would not
10	have closed Fab 25, it would have continued to
11	operate. We need to know the extent of the
12	foreclosure, how much business did we lose on
13	account of Intel's wrongful conduct with respect
14	to our export customers, that implicates, that
15	necessitates our discovering what they did with
16	whom and to what effect.
17	If we can only demonstrate it
18	would have increased our share by one percent,
19	then you know, then maybe we won't be able to
20	justify Mr. Siegel's conjecture or prediction
21	that we would have kept it up, but it turns out
22	that we were wrongfully foreclosed from another
23	20 percent of the market. Where was those
24	processors going to come from, there was only
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1	one place they could have come from and that was
2	Fab 25.
3	Mr. Cooper also suggested that
4	because Fab 25 when it was in operation in his
5	view didn't manufacture server chips. We don't
6	need to get into server discovery. Well, Your
7	Honor, there is no server market alleged. We
8	allege an X-86 market which includes the entire
9	spectrum and that's because processors are to a
10	degree interchangeable so long as they're part
11	of the X-86 family.
12	Intel said our definition of the
13	X-86 market was too narrow, so there is no
14	separate segment of the market, separate market
15	for servers. And with respect to the reasons
16	that Mr. Thuman discussed as to why we need
17	foreign conduct discovery to show foreclosure of
18	the market, that means the whole market, not a
19	piece of the market, not a low end part of the
20	market, but the market in its entirety, so there
21	is no basis with respect to that prong of our
22	argument to curtail this discovery and exclude
23	servers or anything else.
24	Beyond that, the record evidence
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1	in the case, Mr. Siegel's declaration was that
2	if Fab 25 had not shut down but had continued to
3	operate, it would have produced server
4	processors. He says in paragraph 20 of his
5	declaration, had our forecasts been different,
6	i.e., had we had more market share, we
7	undoubtedly would have upgraded Fab 25 to 130
8	nanometer copper technology which would have
9	enabled it to participate in the production of
10	not only our K-7 Ethilon product, but also the
11	K-8 generation of products that would be
12	introduced beginning in 2003 including the
13	Opteron 364 and Ethilon 64. The Opteron is the
14	processor chip.
15	So the evidence is but for their
16	wrongful conduct we would have been in the
17	business of making an export going from Austin,
18	Texas processors across the entire spectrum of
19	demand.
20	Thank you.
21	MR. SMALL: Very briefly, Your
22	Honor, for the class. On the timing issue, it
23	is the case with respect to the world market
24	argument that we are making the same argument as
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Τ	AMD.	And	1İ	the	court	ıs	going	to	be	ruling	on

- 2 that issue for this discovery dispute with
- 3 respect to AMD, there is absolutely no reason it
- 4 shouldn't decide the exact same issue for the
- 5 class case. Particularly when as Intel notes to
- 6 the Court today that it's not going to erect
- 7 some Chinese wall if the documents are going to
- 8 go to AMD, they're going to the class so there
- 9 would be no reason at all, Your Honor, to
- 10 declare a ruling on that issue in our case.
- 11 MR. COOPER: May I make a few
- 12 remarks?
- SPECIAL MASTER POPPITI: Please.
- MR. COOPER: Let me turn first to
- 15 the Fab 25 point. And does Your Honor have the
- 16 opinion in front of you?
- 17 SPECIAL MASTER POPPITI: I don't
- 18 have Judge Farnan's full opinion in front of me.
- I have excerpts of it, but I know the opinion.
- 20 MR. COOPER: I'm sure you read it.
- 21 SPECIAL MASTER POPPITI: I have, a
- 22 number of times. Please.
- MR. COOPER: I think it's
- 24 important to look at the actual language that

1	the Court used.
2	SPECIAL MASTER POPPITI: What
3	page?
4	MR. COOPER: I'm referring to page
5	ten. And here Judge Farnan says more generally
6	however, AMD's primary contention that it lost
7	foreign sales, that it's lost foreign sales have
8	resulted in lost profitability which in turn has
9	resulted in lost revenues to shareholders and
10	missed opportunity to invest and compete in the
11	United States is premised on a multitude of
12	speculative and changing factors affecting
13	business and market conditions, the cost of
14	finance, supply and demand, the success or
15	failure of research and development efforts, the
16	availability of funds and worldwide economic and
17	political conditions.
18	So he held very clearly that the
19	type of claim that they're making with respect
20	to Fab 25 cannot meet the test of direct,
21	substantial and reasonably foreseeable conduct
22	in terms of its effect on the United States.
23	I don't think, I don't think his

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reasoning could be clearer. And I do not think

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1	that Your Honor should let AMD by raising a
2	claim never raised before, newly minted for the
3	purposes of discovery, backdoor foreign
4	discovery under the circumstances.
5	One other passage I think is
6	important, Judge Farnan went on to say, While
7	the Court understands the nature of a global
8	market, the allegations of foreign conduct here
9	result in nothing more than what the courts have
10	termed a ripple effect on the United States
11	domestic market. And the FTAIA prevents the
12	Sherman Act from reaching such ripple effects.
13	In a broader sense that's what
14	we're dealing with when talking about whether
15	the plaintiffs are entitled to discovery, about
16	all of the various deals that were entered into,
17	the terms and conditions of transactions which
18	we are providing them. But what we're not
19	providing them is the endless discovery they
20	seek with respect to our foreign conduct. That
21	foreign conduct Judge Farnan has ruled cannot
22	justify jurisdiction by reason of the FTAIA, it
23	is not only a no jurisdiction, it's not illegal
24	conduct.

1	So what Your Honor would have to
2	rule I think in order to permit discovery is to
3	say that even though it's not within the scope
4	of the Sherman Act, even though it is not
5	illegal anticompetitive conduct under the
6	Sherman Act, nevertheless they get to have
7	discovery and go into all of that and I believe
8	that really turns things upside down in terms of
9	the protection that United States companies were
10	entitled to under the FTAIA.
11	Now, let me move to the pure
12	export, the inventory. If you look at our
13	motion to compel, I'm sorry, our motion to
14	dismiss that was filed before Judge Farnan at
15	page nine.
16	SPECIAL MASTER POPPITI: Yes.
17	MR. COOPER: Page nine, the
18	carryover paragraph that's on page nine, the
19	very last sentence, which states this is what we
20	told Judge Farnan, although AMD alleges in
21	purely conclusionary terms harm to its export
22	trade, we refer to complaint 130, I'm not sure
23	why that is, it's 129, it does not allege that
24	it exports microprocessors manufactured in the
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1	United States to customers outside the United
2	States.
3	The issue simply was never alleged
4	sufficiently to justify jurisdiction. And this
5	takes me back to the point I was making earlier
6	that it seems to me clear that I don't know what
7	Judge Farnan intended. I can look at the final
8	ruling and it looks like when he excluded that
9	conduct, he excluded the conduct across the
10	board. And one could certainly reason that
11	under those circumstances, he could have
12	intended that it reached this particular export
13	claim because it was never pleaded with any
14	particularity, with any sufficiency to justify
15	jurisdiction. But we don't know that that's
16	what he did. So I would urge Your Honor to
17	focus on the concept of permitting this issue to
18	get back to the court in an appropriate manner
19	so he can address it directly. And that should
20	be done by an amendment to the complaint or
21	alternatively, and I think this follows
22	inevitably anyway, permitting Intel to have
23	directed discovery concerning Fab, concerning
24	the export business and that inventory.
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1	We simply do not know what those
2	facts are and whether they can meet the test or
3	not at this juncture. But given the pleadings,
4	given the pleadings, there is no basis to order
5	discovery. If they had pleaded this expressly
6	and the Court had not addressed it, or had
7	declined and ruled against Intel on it, then I
8	could understand why there would be a basis to
9	order appropriate discovery.
10	But having not been pleaded when
11	it's jurisdictional, I don't think that Your
12	Honor should order discovery on the export
13	claims at this point.
14	SPECIAL MASTER POPPITI: I guess
15	part of what troubles me about the suggestion
16	that I should in some fashion invite the Court
17	if you will to squarely address the export claim
18	issue, and I expect that the Court's reaction to
19	that may very well be the issue is not joined,
20	what are you doing, you have been brought on to
21	do certain things but you haven't been brought
22	up to tee up issues to me other than those
23	issues that relate to discovery matters,
24	findings and recommendations. I understand what
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1	you're suggesting, I just I'm troubled by the
2	concept of how to suggest to the Court that we
3	should be doing something in addition to what
4	you all served up to him many months ago.
5	MR. COOPER: I just figured it's
6	better you than me. You know, I think frankly
7	given the fact that it was not pleaded with
8	specificity, the next move is properly AMD's,
9	they either need to amend the complaint to
10	allege with specificity, at which point we will
11	then ask for the discovery that will permit us
12	to determine whether or not we can, in fact,
13	show that inventory that they were selling was
14	not substantial in the overall context, and
15	certainly not, the impact of the conduct,
16	foreign conduct on that business was not
17	reasonably foreseeable, and present it to the
18	judge and, you know, I don't know whether Your
19	Honor would feel like you're getting ahead of it
20	by permitting that type of discovery on that
21	part from AMD at this juncture as appropriate or
22	not.
23	SPECIAL MASTER POPPITI: I
24	understand your position, your comments, and I

1 certainly will address whether I would be

- 2 getting ahead of the game.
- 3 Thank you, sir.
- 4 MR. COOPER: Thank you.
- 5 MR. DIAMOND: I just wanted to
- 6 remind you that Ms. Smith came a long way to
- 7 talk about the NDA issue.
- 8 SPECIAL MASTER POPPITI: Right. I
- 9 understand we should do both.
- 10 MR. DIAMOND: And also Mr. Cooper
- and I just wanted to feel you out generally if
- 12 we could with respect to timing on resolving
- 13 this. We have a status conference scheduled --
- 14 SPECIAL MASTER POPPITI: Next
- 15 Thursday.
- MR. DIAMOND: Yes. Which we can
- 17 use productively if there is going to be a
- 18 ruling by next Thursday. If you need more time.
- 19 SPECIAL MASTER POPPITI: There is
- 20 no intervening holiday like Thanksgiving. I
- 21 hope you all enjoyed yours. I did mine.
- MR. DIAMOND: I think we would
- 23 prefer -- we know that Judge Farnan is available
- on the 7th. We would be prepared to try to push

Τ	that a week of so to accommodate you if you need
2	more time, but I think you just
3	SPECIAL MASTER POPPITI: That's
4	something that I would like to think about and
5	we can maybe take a recess and come back and
6	discuss that. I guess one of the things that I
7	really do want to make sure that we that
8	there is some focus on are the categories that I
9	discussed in the beginning and that you both
10	addressed if you will briefly. Can I be can
11	I expect regardless of how the categories are
12	couched or argued if you will, that those in
13	fact are the categories that I should be dealing
14	with or am I going I may ultimately have to
15	drill down through individual requests, but I'm
16	not I don't think it would serve any purpose
17	for me to be doing that between now and whether
18	it's Thursday next or Thursday following that.
19	MR. DIAMOND: And I think it would
20	be unproductive for you to drill down into
21	individual requests because we have had a year
22	plus of negotiations over the those individual
23	requests, we have had objections, counter
24	objections, discussions, there now is sort of a
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1	narrow universe of what's being produced.
2	As I said earlier, I paraphrased
3	it, not directly quoted from my letter to
4	Mr. Bernhardt and Mr. Floyd after our meet and
5	confer saying this is what the fight is over, we
6	talked about and explored ways of trying to
7	reach a middle ground, but at a minimum we
8	needed those categories and Intel was not
9	prepared to produce them, so I believe that's
10	where we are.
11	MR. FLOYD: This is Dan Floyd. I
12	would say the only issue, it may depend on how
13	Your Honor rules and slices the issue because
14	there are requests that relate to a lot of
15	discussions has been the OEM. Their request has
16	been foreign retailers, foreign distributors,
17	what are known as ODMs, players that depending
18	on the scope of the claim, I think there might
19	be more nuanced arguments as to relevance of
20	particular categories.
21	I don't think that it would be
22	productive to work through all that right now
23	because we really have to react to where Your
24	Honor comes out in terms of the relevance.
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1	SPECIAL MASTER POPPITI: That
2	makes sense.
3	MR. FLOYD: I would make a place
4	mark on that so that depending on the scope, we
5	may come back then because there would be some
6	individual issues that could need to be
7	resolved.
8	SPECIAL MASTER POPPITI: Okay.
9	Let's then turn to the discussion which I expect
10	may be brief on the issue of the modified order
11	establishing cut off date, please.
12	MR. SMALL: Your Honor, Linda
13	Smith for AMD.
14	SPECIAL MASTER POPPITI: Thank
15	you, Ms. Smith.
16	MR. SMALL: I think this will be
17	extraordinarily brief because I have had a
18	chance to talk to Intel as well. I just wanted
19	to make one comment on Mr. Diamond, that I
20	traveled all the way here for the NDA issue. As
21	Your Honor well knows, I'm the brains behind the
22	operation.

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known that right from the beginning.

SPECIAL MASTER POPPITI: I have

23

24

1	MS. SMITH: Thank you, Your Honor.
2	Both AMD and Intel sent to all NDA
3	letter recipients the protective order and Your
4	Honor's procedures for the handling of discovery
5	disputes. Both AMD and Intel gave all NDA
6	letter recipients a time period to respond
7	pursuant to Your Honor's procedures.
8	Out of 400 and something NDA
9	letter recipients, AMD has one outstanding
10	dispute and Intel has a handful. And so we and
11	Intel have sent that handful Your Honor's order
12	without the modification.
13	What we would like to ask Your
14	Honor is that we not have to send the order to
15	600 plus people and just send it to those for
16	whom we have a dispute. And because we only
17	have one and they have already sent the order
18	anyway, I don't think you need to change any of
19	the time, the dates that you already included in
20	the first order and are incorporating in the
21	proposed modification because we just have to
22	send out one letter and they have done it
23	already.
24	SPECIAL MASTER POPPITI: Okay.
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1	MR. SMALL: Thank you.
2	SPECIAL MASTER POPPITI: Then the
3	order that you I think what you handed up to
4	me, and I believe I will return to you your
5	documents. Let me just hand down.
6	MR. SMALL: The only modification
7	to
8	SPECIAL MASTER POPPITI: The
9	modified order. Thanks. If you'll take a look
LO	at that document and make sure that that's the
L1	document with whatever changes you want me to be
L2	making on that, we'll review that, and I'll make
L3	sure that it gets redone and entered today.
L4	MR. SMALL: Just one second, Your
L5	Honor.
L6	SPECIAL MASTER POPPITI: Yes,
L7	please.
L8	MR. SMALL: It's fine with both
L9	AMD and Intel.
20	SPECIAL MASTER POPPITI: As it is
21	written?
22	MR. SMALL: As it is written.
23	SPECIAL MASTER POPPITI: I will
24	sign that and it will be docketed today.

1	MR. SMALL: Thank you, Your Honor.
2	SPECIAL MASTER POPPITI: Let's
3	take ten minutes. I don't think when I come
4	back we need to be on record since we'll be
5	talking about timing unless anyone disagrees.
6	We have a court reporter until one o'clock.
7	Does anyone disagree to that?
8	MR. DIAMOND: No.
9	SPECIAL MASTER POPPITI: Do we all
10	agree?
11	MR. COOPER: Yes.
12	MR. DIAMOND: Yes.
13	(Hearing ended at 12:23 p.m.)
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1	State of Delaware)
2	New Castle County)
3	
4	CERTIFICATE OF REPORTER
5	
6	I, Dale C. Hawkins, Registered Merit
7	Reporter and Notary Public, do hereby certify that the foregoing record is a true and accurate transcript of my stenographic notes taken on November
8	29, 2006, in the above-captioned matter.
9	IN WITNESS WHEREOF, I have hereunto set my hand and seal this 30th day of November, 2006, at
10	Wilmington.
11	
12	Dale C. Hawkins, RMR
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