

EXHIBIT 5

Jennings v. Family Management
D.D.C., 2001.

United States District Court, District of Columbia.
Gladys C. JENNINGS, Plaintiff,
v.
FAMILY MANAGEMENT, et al., Defendants.
No. CIV.A.00-434 (LFO/JMF).

July 16, 2001.

Plaintiff, who arguably suffered from dementia and depression, and who had terminated her contract with provider of health care services, brought suit against provider, alleging fraud. Provider moved to compel deposition testimony of plaintiff and plaintiff's attorney, who had been appointed as plaintiff's limited guardian, and plaintiff moved for protective order to prohibit the depositions. The District Court, Facciola, United States Magistrate Judge, held that: (1) plaintiff could be deposed, and (2) plaintiff's attorney, who was person in best position to testify as to plaintiff's state of mind, could be deposed.

Defendant's motion granted.

West Headnotes

[1] Federal Civil Procedure 170A ↪1271.5

170A Federal Civil Procedure
170AX Depositions and Discovery
170AX(A) In General
170Ak1271.5 k. Protective Orders. Most Cited Cases

(Formerly 170Ak1271)
In order for party moving for protective order to demonstrate good cause for limiting the discovery sought, movant must articulate specific facts to support its request and cannot rely on speculative or conclusory statements. Fed.Rules Civ.Proc.Rule 26(c), 28 U.S.C.A.

[2] Federal Civil Procedure 170A ↪1271.5

170A Federal Civil Procedure
170AX Depositions and Discovery
170AX(A) In General
170Ak1271.5 k. Protective Orders. Most Cited Cases

(Formerly 170Ak1271)
Party moving for protective order has heavy burden of showing extraordinary circumstances based on specific facts that would justify such an order. Fed.Rules Civ.Proc.Rule 26(c), 28 U.S.C.A.

[3] Federal Civil Procedure 170A ↪1358

170A Federal Civil Procedure
170AX Depositions and Discovery
170AX(C) Depositions of Parties and Others
Pending Action
170AX(C)2 Proceedings
170Ak1355 Orders for Protection of Parties and Deponents Before Oral Examination
170Ak1358 k. Order That Deposition Be Not Taken. Most Cited Cases
In the case of protective order related to deposition testimony, complete prohibition of a deposition is extraordinary measure which should be resorted to only in rare occasions. Fed.Rules Civ.Proc.Rule 26(c), 28 U.S.C.A.

[4] Federal Civil Procedure 170A ↪1358

170A Federal Civil Procedure
170AX Depositions and Discovery
170AX(C) Depositions of Parties and Others
Pending Action
170AX(C)2 Proceedings
170Ak1355 Orders for Protection of Parties and Deponents Before Oral Examination
170Ak1358 k. Order That Deposition Be Not Taken. Most Cited Cases
To determine whether protective order prohibiting a deposition is warranted, courts apply balancing test, weighing movant's proffer of harm against adversary's significant interest in preparing for trial. Fed.Rules Civ.Proc.Rule 26(c), 28 U.S.C.A.

[5] Federal Civil Procedure 170A ↪1358

170A Federal Civil Procedure
170AX Depositions and Discovery
170AX(C) Depositions of Parties and Others
Pending Action
170AX(C)2 Proceedings
170Ak1355 Orders for Protection of
Parties and Deponents Before Oral Examination
170Ak1358 k. Order That Deposition
Be Not Taken. Most Cited Cases
Good cause for issuing protective order prohibiting
deposition of plaintiff, who was claiming fraud in
connection with her contract with health care services
provider, did not exist, and thus, court would not
issue such protective order, where defendant health
care provider had legitimate interest in preparing for
trial, examiner's report, which stated that plaintiff
who arguably suffered from dementia and depression
was likely at risk for harm if she was made to give
testimony, was filled with conjecture and speculation,
and examiner's report was also conclusory, in that it
asserted that plaintiff faced a "danger of exacerbating
her symptoms of dementia and depression" if she was
made to testify, but it did not state with specificity
how or why that would happen. Fed.Rules
Civ.Proc.Rule 26(c), 28 U.S.C.A.

[6] Federal Civil Procedure 170A ↪1323.1

170A Federal Civil Procedure
170AX Depositions and Discovery
170AX(C) Depositions of Parties and Others
Pending Action
170AX(C)1 In General
170Ak1323 Persons Whose
Depositions May Be Taken
170Ak1323.1 k. In General. Most
Cited Cases

Federal Civil Procedure 170A ↪1358

170A Federal Civil Procedure
170AX Depositions and Discovery
170AX(C) Depositions of Parties and Others
Pending Action
170AX(C)2 Proceedings
170Ak1355 Orders for Protection of
Parties and Deponents Before Oral Examination
170Ak1358 k. Order That Deposition
Be Not Taken. Most Cited Cases
Court would not issue protective order prohibiting
deposition of plaintiff's attorney, who also served as

limited guardian for plaintiff who arguably suffered
from dementia and depression and who was suing
health care provider and alleging fraud in connection
with her health care services contract, where
termination of the contract occurred approximately
one month after attorney was appointed as plaintiff's
limited guardian, attorney was arguably the person in
the best position to testify as to plaintiff's state of
mind during time period in question as it appeared no
one else had knowledge of plaintiff's day-to-day
affairs, and plaintiff's state of mind was crucial to
preparation of provider's case. Fed.Rules
Civ.Proc.Rule 26(c), 28 U.S.C.A.

[7] Federal Civil Procedure 170A ↪1323.1

170A Federal Civil Procedure
170AX Depositions and Discovery
170AX(C) Depositions of Parties and Others
Pending Action
170AX(C)1 In General
170Ak1323 Persons Whose
Depositions May Be Taken
170Ak1323.1 k. In General. Most
Cited Cases

Although the federal rules do not prohibit attorney
depositions, courts generally regard attorney
depositions unfavorably because they may interfere
with the attorney's case preparation and risk
disqualification of counsel who may be called as
witness; thus, in light of these concerns, party
seeking to depose adversary's counsel must prove its
necessity.

[8] Federal Civil Procedure 170A ↪1323.1

170A Federal Civil Procedure
170AX Depositions and Discovery
170AX(C) Depositions of Parties and Others
Pending Action
170AX(C)1 In General
170Ak1323 Persons Whose
Depositions May Be Taken
170Ak1323.1 k. In General. Most
Cited Cases

When determining whether to allow party to depose
adversary's counsel, federal courts typically consider
whether (1) no other means exists to obtain the
information sought, (2) the information sought is
relevant and non-privileged, and (3) the information
is crucial to the preparation of the case.

*273 Frazer Walton, Jr., Washington, DC, Hope C. Brown, Law Offices of Hope C. Brown, Washington, DC, for Gladys C. Jennings.
George LeRoy Moran, Fairfax, VA, for Family Management Services, Inc. and In Home Family Care, Inc.
Patricia L. Payne, Payne & Associates, Washington, DC, George LeRoy Moran, Fairfax, VA, for Cheryl A. Alston.
Peter G. Thompson, Sam R. Hananel, Stephanie Tyler Schmelz, Ross, Dixon & Bell, LLP, Washington, DC, for Allfirst Financial Inc.
David J. Cynamon, Shaw Pittman, Washington, DC, for Chevy Chase Bank.
Hope C. Brown, Law Offices of Hope C. Brown, Washington, DC, for Estate of James R. Jackson.

MEMORANDUM OPINION AND ORDER

FACCIOLA, United States Magistrate Judge.

Before me for resolution are Plaintiff's original Motion for a Protective Order, plaintiff's Renewed Motion for a Protective Order, Defendants' original Motion to Compel, and Defendant's second Motion to Compel. These motions concern in part plaintiff's efforts to shield the plaintiff, Gladys Jennings, and plaintiff's counsel, Hope C. Brown, from depositions in this matter. For the reasons set forth below, I will permit the depositions *274 of Gladys Jennings and Ms. Brown to be taken.

BACKGROUND

The facts of this case have been set forth in prior opinions by this court. Plaintiff's amended complaint alleges fraud, among other counts, arising from a contract for care with defendants Alston, Family Management Services, Inc. and In Home Family Care, Inc. ("IHFC"). The facts relevant to the motions before me are as follows. Plaintiff entered into a contract for health care services with defendants on or about January 20, 1998. On May 27, 1999, an intervention proceeding was initiated in the Probate Division of the D.C. Superior Court; ultimately, plaintiff was appointed a limited guardian and conservator, Hope C. Brown, on July 2, 1999. The contract between plaintiff and defendants was terminated on or about August 7, 1999, and plaintiff filed the present lawsuit on August 1, 2000. This matter initially came before for me for resolution of

Plaintiff's Motion for a Protective Order and Defendant's Motion to Compel.

On May 16, 2001, I issued an Order in this case in which I granted in part defendant's Motion to Compel, ordering plaintiff to provide defendants with signed, affirmative responses to all but two of their interrogatories, and to stipulate as to certain document requests that there existed no other documents responsive to defendants' request other than those already in defendants' possession. Order of May 16, 2001 at 20-21. However, I deferred resolution of the depositions of Jennings and her limited guardian and attorney, Hope C. Brown, pending supplemental filings on the issue by the parties. I will resolve the issue of their depositions now.

DISCUSSION

Deposition of Gladys Jennings

In my May 16, 2001 Order in this matter, I indicated my inclination to permit the deposition of Ms. Jennings to go forward over plaintiff's objection. The Order stated: "Plaintiff's testimony is surely relevant to the defense of this case, and defendant must be given an opportunity to obtain it. While plaintiff's age and condition are a concern, they do not outweigh defendants' need to prepare their defense. To the contrary, given plaintiff's condition, it is in the interest of both parties to proceed promptly with the discovery phase of this case." Order of May 16, 2001, at 3. However, I permitted plaintiff to first conduct a medical evaluation of Ms. Jennings, and thereafter renew its protective Order if plaintiff deemed it necessary. *Id.* I directed plaintiff to support any renewed motion with "specific evidence" of harm would result from subjecting Jennings to a deposition. *Id.*

Plaintiff filed its Renewed Motion for a Protective Order under Rule 26(c) on June 1, 2001, following a series of evaluations of Ms. Jennings conducted by clinical psychologist Chauncey Fortt, Ph.D.^{ENI} Plaintiff argues that a protective Order is necessary to protect Jennings from "annoyance, embarrassment and oppression." Plaintiff's Renewed Motion for Protective Order ("Pl. Ren. Mot.") at 6. In support of the renewed motion, plaintiff cites the report of Fortt, which concludes that "great harm" could result to

Jennings if she is subjected to the stress of an adversarial proceeding because such a proceeding has the "potential to overwhelm [Jennings'] current coping abilities which are tenuous at best." Pl. Ren. Mot., Ex. 2, at 6. Fortt contends that Jennings' mental condition, marked by depression and dementia, should be considered "fragile". *Id.* at 6. Further, Fortt concludes that Jennings' "diminished capacity" places her at risk for "manipulation and exploitation", and the stress of a deposition could potentially result in irreversible harm to her ability to grasp reality. *Id.* at 6.

FNI. Fortt was the original examiner appointed by the Superior Court of D.C. to examine Jennings' physical, behavioral, emotional and mental health status during the intervention proceedings before the Honorable Kaye K. Christian. See Plaintiff's Renewed Motion for a Protective Order ("Pl. Ren. Mot."), at 3. The recent evaluations of Ms. Jennings, approved by this Court's May 16, 2001 Order took place on May 20, 2001, May 25, 2001, and May 27, 2001. Pl. Ren. Mot., Ex. 2, at 1.

[1][2] My Order of May 16, 2001, gave plaintiff a second opportunity to support her claim of "good cause" for a protective order *275 by demonstrating specific evidence of the harm that would result to Jennings if she were subjected to a deposition. Plaintiff's renewed motion for a protective order fails to cure this deficiency. Rule 26(c) of the Federal Rules of Civil Procedure requires the party moving for a protective order to demonstrate "good cause" for limiting the discovery sought. Fed.R.Civ.P. 26(c); Alexander v. FBI, 186 F.R.D. 71, 74 (D.D.C.1998); Lohrenz v. Donnelly, 187 F.R.D. 1, 3 (D.D.C.1999). To do so, the movant must articulate specific facts to support its request and cannot rely on speculative or conclusory statements. See Alexander v. FBI, 186 F.R.D. at 74; FEC v. GOPAC, Inc., 897 F.Supp. 615, 617 (citing Avirgan v. Hull, 118 F.R.D. 252, 254 (D.D.C.1987)). In fact, "[t]he moving party has a heavy burden of showing 'extraordinary circumstances' based on 'specific facts' that would justify such an order." Alexander v. FBI at 75 (citing Prozina Shipping Co., Ltd. v. Thirty-Four Automobiles, 179 F.R.D. 41, (D.Mass.1998). See also Bucher v. Richardson Hospital Auth., 160 F.R.D. 88, 92 (N.D.Tex.1994) (stating that protective

orders prohibiting depositions are "rarely granted" and then only if the movant shows a "particular and compelling need" for such an order)).

[3][4] Moreover, in the case of a protective order related to deposition testimony, courts regard the complete prohibition of a deposition as an "extraordinary measure[] which should be resorted to only in rare occasions." See Alexander, 186 F.R.D. at 75 (citing Salter v. Upjohn Co., 593 F.2d 649, 651 (5th Cir.1979) ("It is very unusual for a court to prohibit the taking of a deposition altogether and absent extraordinary circumstances, such an order would likely be in error.")); Nafichi v. New York Univ. Med. Ctr., 172 F.R.D. 130, 132 (S.D.N.Y.1997) ("[I]t is exceedingly difficult to demonstrate an appropriate basis for an order barring the taking of a deposition."); Frideres v. Schlitz, 150 F.R.D. 153, 156 (S.D.Iowa 1993) ("Protective orders prohibiting depositions are rarely granted."); Rolscreen, 145 F.R.D. at 96 ("Protective orders which totally prohibit the deposition of an individual are rarely granted absent extraordinary circumstances."); Motsinger v. Flynt, 119 F.R.D. 373, 378 (M.D.N.C.1988) ("Absent a strong showing of good cause and extraordinary circumstances, a court should not prohibit altogether the taking of a deposition."). Accordingly, courts apply a balancing test, weighing the movant's proffer of harm against the adversary's "significant interest" in preparing for trial. See Lohrenz v. Donnelly, 187 F.R.D. 1, 3 (D.D.C.1999); See also Alexander v. FBI, 186 F.R.D. at 75. Considering therefore plaintiff's proffer of "good cause" to prevent Jennings' deposition altogether against defendants' legitimate interest in preparing for trial, I find that plaintiff has not met its burden.

[5] As defendants correctly point out, plaintiff relies on conclusory, speculative statements to support its motion rather than demonstrating evidence of specific harm that will result to Jennings if she is made to testify. In seeking the protective order, plaintiff relies largely on the report of Fortt, which is marked by conjecture and generalization. For example, Fortt's report states that Jennings, who arguably suffers from dementia and depression, is likely at risk for harm if she is made to give testimony because "individuals with dementia may be especially vulnerable to physical and psychological stressors..." Renewed Mot., Ex. 2, at

6. Fortt also speculates that "it is very likely that great harm *could* result to [Jennings]" if she were subjected to the adversarial process, which "has the *potential* to overwhelm" Jennings's coping abilities. *Id.* (emphasis added).

The report is also notable for its conclusory nature. Although the report asserts that Jennings faces a "danger of exacerbating her symptoms of dementia and depression" if she is made to testify, *id.*, it does not state with specificity how or why this will happen. Further, the report avers that subjecting Jennings to the adversarial process has the potential to overwhelm her coping strategies, but does not explain how in fact this will happen, or how specifically her health will be threatened by the deposition process.

Furthermore, defendant's need to prepare a defense in this case outweighs the generalized assertions of harm that plaintiff has *276 made. As discussed in my prior opinion, Jennings' testimony is critical to this lawsuit, and defendants must be permitted to take it in order to develop their defense of this case. Jennings' testimony is particularly significant in light of her signed responses to defendants' interrogatories, which were provided to defendants pursuant to this Court's Order. *Order* of May 16, 2001, at 20. As defendants correctly point out, plaintiff's responses, provided in Jennings' own handwriting, evidence a lack of memory regarding the fact and events underlying this lawsuit.^{FN2} Memorandum in Support of Defendants [Second] Motion to Compel ("Sec. Mot. Compel") at 9. Defendants must be given an opportunity to test plaintiff's asserted lack of memory, and to develop, if possible, the facts and circumstances surrounding plaintiff's contract for care with defendants.

^{FN2} Plaintiff's responses to Defendants' Interrogatories indicate that while plaintiff recalls information such as her educational background and work history, she is unable to recall such information as entering into a contract for services with IHFC, Inc., whether and how IHFC, Inc. overcharged plaintiff for the services they provided, and how plaintiff relied on allegedly false representations made by IHFC, Inc. Defendant's Second Motion to Compel ("Sec. Mot. Compel"), Ex. 2, Interrogatory

Nos. 4, 10, and 13. In response to a large number of defendants' interrogatories, plaintiff repeatedly states, "I do not remember," "I don't remember all that has happened to me." *Id.*

As discussed above, several courts have noted that the total prohibition of a deposition is an extraordinary measure not to be lightly undertaken by a court. Based on the evidence before me, I find that plaintiff's conclusory statements of harm, weighed against the critical testimony that Jennings will provide in this lawsuit, fail to satisfy plaintiff's burden under Rule 26(c). Therefore, plaintiff's deposition shall go forward in as timely a fashion as possible, albeit under certain conditions.

As I stated in my prior order, Jennings' deposition shall take place in my courtroom, and I will make myself available to both parties during Jennings' deposition to address any claims that Jennings' health condition merits ceasing the deposition. Additionally, as requested by plaintiff, Jennings' deposition shall take place in the afternoon hours.^{FN3}

^{FN3} Fortt's evaluation of Jennings urges that if Jennings' deposition is permitted to go forward, the examination "would likely produce more effective results if conducted in the afternoon." Pl. Ren. Mot., Ex. 2, at 7. I shall grant this request.

Deposition of Hope C. Brown

[6] The second issue before me is the deposition of one of plaintiff's attorneys, Hope C. Brown, which defendants seek to compel. Defendants assert that Brown is a key material fact witness in this case whose testimony is critical to a main issue in this case, namely, plaintiff's state of mind prior and subsequent to the intervention proceedings in Superior Court, which culminated in Brown's appointment as plaintiff's limited guardian/conservator on July 2, 1999. Response of Defendants to Court's Order of May 16, 2001 ("Def. Response"), at 6. Plaintiff entered into the contract for care with defendants in January of 1998; the termination of the contract occurred in August of 1999, approximately one month after Brown was appointed as plaintiff's limited guardian. Defendants' Motion to Compel and Opposition ("Def. Mot.

Compel”) at 11. Defendants assert that Brown “spearheaded” the intervention proceedings, supervised the transfer of Jennings to an assisted living center, played a role in managing plaintiff’s financial affairs, and initiated this lawsuit. *Id.* at 10. Defendants contend that Brown is in a unique position to testify as to plaintiff’s state of mind before and after the intervention proceedings, her ability to manage her daily life, her ability to “voice objections, concerns and suspicions,” and her ability to enter into contracts, and argue that Brown is the unique source of this information. *Id.* at 11.

[7][8] The Federal Rules do not prohibit attorney depositions. See Evans v. Atwood, No. CIV.A. 96-2746, 1999 WL 1032811, at *2 (D.D.C. September 29, 1999); Dowd v. Calabrese, 101 F.R.D. 427, 439 (D.D.C.1984). However, as a general matter, courts regard attorney depositions unfavorably because they may interfere with the attorney’s case *277 preparation and risk disqualification of counsel who may be called as witness. See Evans v. Atwood, at *3. In light of these concerns, a party seeking to depose an adversary’s counsel must prove its necessity. Evans, at *2. Federal courts typically consider whether 1) no other means exists to obtain the information sought; 2) the information sought is relevant and non-privileged; and 3) the information is crucial to the preparation of the case. See Seid.; Shelton v. American Motors Corp., 805 F.2d 1323, 1327 (8th Cir.1986).

In my Order of May 16, 2001, I determined that defendants had established their burden with respect to the last two elements, i.e., the information sought from Brown is relevant, nonprivileged, and essential to defendants’ preparation of their case. *Order* at 5, 6. However, I could not determine based on the evidence before me whether the first element of Evans and Shelton had been met. I therefore deferred resolution of Brown’s deposition, ordering defendants to supplemental their motion to compel as to whether or not there exists other means to obtain the information that defendants seek. *Order* at 6. I specifically directed defendants to submit affidavits of other witnesses which demonstrate that the witnesses lack the information that defendants seek from Brown, on the theory that this evidence would establish whether or not the information possessed by Brown is unique. *Id.*

Upon reviewing defendants’ supplemental statement, and plaintiff’s objections to it, I find that the affidavits submitted by defendants support the taking of Brown’s deposition in this lawsuit.

Defendants seek information related to plaintiff’s state of mind before and after the intervention proceeding, which was initiated in May 1999 and culminated in Brown’s appointment in July 1999, as well as plaintiff’s ability to manage various aspects of her daily life and her affairs throughout this period to the present. The affidavit of defendants’ attorney, Patricia Payne, who spoke with Fannie Starkes, plaintiff’s former neighbor and friend of many years, and plaintiff’s niece, Carmen Smith, indicates that Starkes and Smith have limited knowledge as to plaintiff’s state of mind during 1998 and 1999, her ability to manage her personal affairs, and her ability to address conflicts, negotiate with third parties, etc.^{FN4} Def. Response, Ex. A, at 1-3. The affidavit of plaintiff’s C.P.A., Elizabeth Holtzclaw, indicates that while Holtzclaw prepared plaintiff’s tax returns from 1990 to 1998, she had such limited contact with plaintiff that she has no opinion regarding plaintiff’s ability to manage her affairs, resolve disputes, interact with third parties, etc. Def. Response, Ex. B, Affidavit of Elizabeth C. Holtzclaw, at 1-2. Similarly, the affidavit of plaintiff’s prior attorney, Jean Galloway Ball, indicates that Ball had only one dealing with plaintiff during the period at issue, on February 11, 1998, for the sole purpose of preparing a Durable General Power of Attorney, and has no opinion regarding plaintiff’s ability to care for herself or her affairs.^{FN5} Def. Response, Ex. C, Affidavit of Jean G. Ball, at 1-2.

^{FN4} Payne spoke with Fannie Starkes on May 22, 2001, regarding Starkes’ recollection of Ms. Jennings from 1998 to the present. In response to Payne’s inquiry as to whether Starkes had knowledge of Jennings’ ability to manage her financial or personal affairs, her health care needs, and her ability to negotiate with third parties, Starkes indicated to Payne that she “did not have a clear recall [of] Ms. Jennings’ abilities” relevant to Payne’s inquiry, but was able to recall that Jennings seemed “frustrated by losing some control over her life.” According to Payne’s affidavit, Starkes was unable to give a further

explanation of this statement. Def. Response, Ex. A, Affidavit of Patricia L. Payne, Esq., at 1-2.

Payne's inquiry of Carmen Smith indicates that Smith had limited dealings with Jennings in late 1998 and 1999, Def. Response at 2, 3. Further, according to Payne's affidavit, Smith indicated she visited Jennings "regularly" during the period at issue, but could not confirm whether she had visited plaintiff "more than twice a year." Def. Response, Ex. A, Affidavit of Patricia L. Payne, Esq., at 3. Smith indicated to Payne that she could not provide information related to Jennings' ability to manage her affairs because she felt that was "something Ms. Jennings kept to herself." Def. Response, Ex. A, Affidavit of Payne, at 3.

FN5. Ball's affidavit indicates that she met Jennings in February 1998 for the purposes of providing legal services to plaintiff, did not have a long-term relationship with plaintiff, and therefore has no basis to form an opinion as to the information defendants seek. Def. Response, Ex. C, Affidavit of Jean G. Ball, at 1-2.

*278 Defendants also attempted without success to reach Dr. Fortt, Dr. Robles, M.D., plaintiff's treating physician, and Dr. David Sayles, M.D., who conducted an evaluation of plaintiff in connection with the Superior Court intervention proceeding. Defendants argue that these individuals are unlikely to have the information that defendants seek because their contact with plaintiff is limited to their psychological and medical evaluations of her, and therefore could not provide substantial insight into plaintiff's state of mind regarding her contract for care, her ability to manage daily aspects of life, etc. Def. Response at 5.

Plaintiff argues that defendants' evidence does not prove that Brown is the sole possessor of the information that defendants seek and claims that defendants efforts to depose Brown are calculated to disrupt the litigation and harass plaintiff and her counsel. Pl. Ren. Mot. at 5-6. First, plaintiff argues that defendants have failed to depose individuals like

plaintiff's niece, Carmen Smith, or plaintiff's physicians and psychologist, whom plaintiff asserts have information that defendants seek. Pl. Ren. Mot. at 4. Plaintiff also urges defendants to depose Jennings' "best friend", Hughes Redcross, whom plaintiff asserts has knowledge of her state of mind and health status during the relevant period. *Id.* Plaintiff also takes issue with attorney Jean Ball's affidavit, which states Ball has limited knowledge of plaintiff; plaintiff alleges that Ball was counsel for defendant Alston during Jennings' intervention proceedings, and prepared an "extensive 8 page power of attorney" for Jennings in February 1998.^{FN6}

Pl. Ren. Mot. at 5. Finally, plaintiff argues that the deposition of Holtzclaw, taken on February 16, 2001, reveals that Holtzclaw has knowledge of Jennings' state of mind during the period in question.

FN6. Plaintiff presumably offers this statement to discredit Ball's statements as biased, and to challenged Ball's assertions that she had only limited contact with plaintiff.

Based on the evidence before me, this court finds that Brown is in a unique position to testify as to the information defendants seek. While defendants have not deposed individuals such as Carmen Smith, the affidavit of Patricia Payne suggests that Smith has limited knowledge of the plaintiff's state of mind during 1998/1999 period. Drs. Robles and Sayles, as plaintiff's medical physicians, arguably have limited insight into plaintiff's state of mind, and certainly would be largely unfamiliar with her day-to-day ability to care for herself, to manage her affairs, etc. Fortt's reports, created largely for the purpose of evaluating plaintiff's emotional and mental status, do not speak in detail to plaintiff's ability to enter into contracts, manage her affairs, care for her daily needs, etc. As to Holtzclaw, her deposition testimony reveals only limited knowledge of plaintiff's state of mind, such as information plaintiff relayed to Holtzclaw about plaintiff's difficulty in staying organized and her feelings of being overwhelmed, which was gained in the course of Holtzclaw's ongoing role as plaintiff's tax preparer; it does not suggest a deeper understanding of the information defendants seek. Pl. Ren. Mot., Ex. 5, Deposition of Holtzclaw, T. at 20-27. Holtzclaw's affidavit confirms her lack of recollection or opinion as to plaintiff's ability to manage her daily activities,

contract with third parties, etc. As to plaintiff's assertion that Hughes Redcross "had knowledge of plaintiff's state of mind and health status," a review of the Carroll Manor Nursing medical records that plaintiff provides in support of this statement reveals a limited reference to Redcross regarding an inquiry he made of the Nursing staff about plaintiff's decision-making abilities. This evidence alone does not suggest a deep understanding of the nature of the information defendants seek. Pl. Ren. Mot., Ex. 4. Finally, Ball's affidavit attests to a one-time contact with plaintiff; it is highly unlikely that this single contact can form the basis for a substantive understanding of plaintiff's ability to care for her affairs, or her state of mind before and after the intervention proceedings.

These affidavits establish the opposite of what plaintiff asserts; in contrast to the individuals discussed above, attorney Brown, as plaintiff's limited guardian, is arguably the most closely involved person in plaintiff's life, at least in the period commencing in July *279 1999, and arguably in the months preceding July, when Brown first met plaintiff. Significantly, Brown served as plaintiff's limited guardian at a time when plaintiff's contract for care with defendants was terminated. Therefore, it is fair to say that Brown, as plaintiff's limited guardian, had a unique role in plaintiff's life beginning in May 1999, and perhaps more intimate knowledge or involvement in the intervention proceedings and the termination of the contract for care than anyone else in plaintiff's life. While Brown can certainly have no firsthand knowledge of the events leading up to plaintiff's entry into contract with defendants in January 1998, since she first met Jennings in May 1999, defendant must be permitted to explore Brown's knowledge of plaintiff's state of mind after May 1999. Brown's crucial role in plaintiff's life since May 1999 and her knowledge as plaintiff's limited guardian of plaintiff's ability to care for herself and manage her affairs is critical to the main issues in this case and justify the deposition of Brown. *Evans* at *3.

While plaintiff urges that her psychologist, Chauncey Fortt, Ph.D., and her physicians have information that defendants seek, as I discussed above, I am hard-pressed to see how these individuals, in their very specific roles as plaintiff's clinical and medical providers, have information as to plaintiff's state of

mind before and after the intervention proceedings, her ability to care for herself, her daily affairs, her ability to enter into contracts, etc.

Based on the affidavits provided by the defendants, and Brown's unique role as plaintiff's limited guardian, I find that Brown is the best and perhaps only source for information regarding plaintiff's state of mind from May 1999 forward, and plaintiff's ability to manage aspects of her daily life, including her personal needs, her financial affairs, her ability to enter into contracts with third parties, etc. Accordingly, I will permit the deposition of Brown to be taken. I will, however, limit the defendant's inquiry of Brown to the time period beginning with Brown's first meeting with Jennings, in May 1999, to the present. Finally, as discussed in my prior order, plaintiff may raise any privilege objections she may have on a question-by-question basis at Brown's deposition. *Order* of May 16, 2001 at 6.

This court appreciates that this order position places Ms. Brown in a difficult position. As plaintiff's present attorney, Brown faces potential disruption of her preparation of the case and even disqualification as plaintiff's attorney if she is ultimately called as a witness. However, I have found that defendants have met their burden as to the compelling need for Brown's testimony. Defendants are not seeking information regarding Brown's role as plaintiff's attorney. Rather, they are seeking knowledge Brown may have in her role as plaintiff's limited guardian, a position that predates her role as plaintiff's attorney. Furthermore, by assuming dual roles, first as plaintiff's limited guardian and then subsequently as her attorney, Brown undertook the risk that she might be called as a key witness in this matter.^{FN7}

^{FN7} Cf. *Cascone v. Niles Home for Children*, 897 F.Supp. 1263, 1267 (W.D.Mo.1995) (permitting plaintiff to depose a defense attorney in part because information sought from the attorney concerned attorney's own conduct in the case, which predated the commencement of the litigation and therefore put the attorney on advance notice that she might be deposed.)

CONCLUSION

In accordance with this Memorandum Opinion and Order, it is hereby

Requests Numbers 1-4 are no longer in dispute.

ORDERED that plaintiff's *Motion for a Protective Order* [# 56] and *Renewed Motion for a Protective Order* [# 93] are **denied**. The parties shall contact chambers immediately to schedule a mutually convenient date and time to conduct the deposition of Gladys Jennings. It is further hereby

***280 ORDERED** that Defendants' second *Motion to Compel* [# 100] is **granted**. It is further hereby

ORDERED that Defendants' original *Motion to Compel* [# 59] is **granted**, except as to that portion which sought to compel the production of defendants' Requests for Documents Number 1-4, which is **denied as moot**, upon the parties resolution of the matter subsequent to defendant's filing its original *Motion to Compel*.^{FN8} It is further hereby

ORDERED that the matter of defendants' request for sanctions under Fed.R.Civ.P. 37 in connection with its original and second *Motions to Compel* is stayed pending the completion of the depositions of Gladys Jennings and Hope C. Brown. Upon the taking of their depositions, this court will entertain any argument defendants may make that the information learned in these depositions further supports their request for sanctions against plaintiff. The court will set a briefing schedule for the sanctions issue once these depositions are complete.

FN8. The defendants initially sought to compel the production of all their Requests for Documents. However, subsequent to defendants' filing their original *Motion to Compel*, plaintiff provided defendants with supplemental, responsive documents as to Document Requests Numbers 5-13. See Order of May 16, 2001 at 18 n. 2. Accordingly, defendants only sought to compel Document Requests Numbers 1-4. In my May 16th Order, I directed plaintiff to file a supplemental statement as to Document Requests Numbers 1-4 which indicated, if applicable, that there were no other documents responsive to defendants' request apart from those documents that defendants already had in their possession. *Id.* at 19. I also indicated that once plaintiff filed such a statement, this Court would assess whether Document Requests Numbers 1-4 were in fact still in dispute.

SO ORDERED.

D.D.C., 2001.
Jennings v. Family Management
201 F.R.D. 272

END OF DOCUMENT

Plaintiff's responsive filing of May 21, 2001, stipulated that there were no other documents responsive to defendants' request as to Document Requests Numbers 1-4 other than those documents that defendants already had in their possession. Plaintiff's Supplemental Responses to Defendant Cheryl Alston's First Request for Production of Documents, at 3-4. Accordingly, based on this statement, defendants' Documents

EXHIBIT 6

☉ Bucher v. Richardson Hosp. Authority
N.D. Tex., 1994.

United States District Court, N.D. Texas, Dallas
Division.
Linda BUCHER, Individually and as Next Friend of
J.B., Plaintiff,
v.
RICHARDSON HOSPITAL AUTHORITY d/b/a
Richardson Medical Center, et al., Defendants.
No. 3-94-CV-1264-R.

Dec. 13, 1994.

Action was brought against hospital and teacher who worked at hospital, alleging that teacher sexually abused 15-year-old patient who was being treated for psychological problems related to prior sexual abuse. After defendants noticed deposition of patient, writ to quash was filed. The District Court, Kaplan, United States Magistrate Judge, held that: (1) evidence did not establish existence of extraordinary circumstances justifying order quashing deposition, and (2) while conditions would be placed on deposition, patient's psychologist would not be allowed to serve as "interpreter" of defense counsel's questions.

Ordered accordingly.

West Headnotes

[1] ☞ 1271.5

170A Federal Civil Procedure
170AX Depositions and Discovery
170AX(A) In General
170Ak1271.5 k. Protective Orders. Most Cited Cases
(Formerly 170Ak1271)
Party seeking protective order must show good cause and specific need for protection; "good cause" exists when justice requires protection of party or person from any annoyance, embarrassment, oppression, or undue burden or expense. Fed. Rules Civ. Proc. Rule 26(c), 28 U.S.C.A.

[2] ☞ 1271.5

170A Federal Civil Procedure
170AX Depositions and Discovery
170AX(A) In General
170Ak1271.5 k. Protective Orders. Most Cited Cases
(Formerly 170Ak1271)
In considering request for protective order, court must balance competing interests of allowing discovery and protecting parties and opponents from undue burdens. Fed. Rules Civ. Proc. Rule 26(c), 28 U.S.C.A.

[3] Federal Civil Procedure 170A ☞ 1358

170A Federal Civil Procedure
170AX Depositions and Discovery
170AX(C) Depositions of Parties and Others
Pending Action
170AX(C)2 Proceedings
170Ak1355 Orders for Protection of Parties and Deponents Before Oral Examination
170Ak1358 k. Order That Deposition Be Not Taken. Most Cited Cases
Protective orders prohibiting depositions are rarely granted. Fed. Rules Civ. Proc. Rule 26(c), 28 U.S.C.A.

[4] Federal Civil Procedure 170A ☞ 1358

170A Federal Civil Procedure
170AX Depositions and Discovery
170AX(C) Depositions of Parties and Others
Pending Action
170AX(C)2 Proceedings
170Ak1355 Orders for Protection of Parties and Deponents Before Oral Examination
170Ak1358 k. Order That Deposition Be Not Taken. Most Cited Cases
Party seeking to quash deposition in its entirety has heavy burden of demonstrating good cause; standard is "extraordinary circumstances," and party must show particular and compelling need for such order, and conclusory assertions of injury are insufficient. Fed. Rules Civ. Proc. Rule 26(c), 28 U.S.C.A.

[5] Federal Civil Procedure 170A ↪1358

170A Federal Civil Procedure

170AX Depositions and Discovery

170AX(C) Depositions of Parties and Others
Pending Action

170AX(C)2 Proceedings

170Ak1355 Orders for Protection of
Parties and Deponents Before Oral Examination

170Ak1358 k. Order That Deposition
Be Not Taken. Most Cited Cases

Plaintiff in action arising out of teacher's alleged sexual abuse of 15-year-old patient while she was hospitalized for treatment of prior abuse failed to establish existence of extraordinary circumstances that would justify order quashing deposition of patient, notwithstanding treating psychologist's testimony that patient's psychological problems could be aggravated by questioning in adversarial setting and that she might even become suicidal; patient's allegations were central to claim against hospital and teacher, patient had talked about events surrounding alleged abuse to others, and objective medical evidence did not establish that patient would be irreparably harmed by deposition process. Fed.Rules Civ.Proc.Rule 26(c), 28 U.S.C.A.

[6] Federal Civil Procedure 170A ↪1323.1

170A Federal Civil Procedure

170AX Depositions and Discovery

170AX(C) Depositions of Parties and Others
Pending Action

170AX(C)1 In General

170Ak1323 Persons Whose
Depositions May Be Taken

170Ak1323.1 k. In General. Most
Cited Cases

Federal Civil Procedure 170A ↪1358

170A Federal Civil Procedure

170AX Depositions and Discovery

170AX(C) Depositions of Parties and Others
Pending Action

170AX(C)2 Proceedings

170Ak1355 Orders for Protection of
Parties and Deponents Before Oral Examination

170Ak1358 k. Order That Deposition
Be Not Taken. Most Cited Cases

Possibility that alleged sexual abuse victim might be

incompetent to testify at trial did not justify quashing deposition of victim; right to depose witness and right to use that testimony in court are separate and distinct, and discovery rules allow for discovery of inadmissible evidence if it appears reasonably likely to lead to discovery of admissible evidence. Fed.Rules Civ.Proc.Rule 26(b)(1), 28 U.S.C.A.

[7] Federal Civil Procedure 170A ↪1359

170A Federal Civil Procedure

170AX Depositions and Discovery

170AX(C) Depositions of Parties and Others
Pending Action

170AX(C)2 Proceedings

170Ak1355 Orders for Protection of
Parties and Deponents Before Oral Examination

170Ak1359 k. Time and Place Of,
and Procedure For, Taking. Most Cited Cases

Federal Civil Procedure 170A ↪1361

170A Federal Civil Procedure

170AX Depositions and Discovery

170AX(C) Depositions of Parties and Others
Pending Action

170AX(C)2 Proceedings

170Ak1355 Orders for Protection of
Parties and Deponents Before Oral Examination

170Ak1361 k. Limiting Scope of
Examination in General. Most Cited Cases

Plaintiff in action against hospital and teacher who worked at hospital and who allegedly sexually abused 15-year-old patient was not entitled to condition on patient's deposition that patient's psychologist be allowed to ask defendants' questions in view of fact that patient had shown ability to discuss alleged abuse and fact that psychologist had described herself as advocate for patient; however, plaintiff was entitled to following conditions: (1) deposition would be conducted at specified children's treatment center; (2) patient's mother and therapist could be present; (3) teacher would be excluded from deposition site; (4) proceeding could be videotaped; (5) defense counsel would ask question from another room via closed circuit television; (6) subject matter of deposition would be limited to exploring facts directly related to liability and damages; and (7) deposition would be limited to two hours of direct examination. Fed.Rules Civ.Proc.Rule 26(c), 28 U.S.C.A.

*89 Barbara Elias-Perciful and Shirley Sutherland, Law Offices of Shirley Sutherland, Dallas, TX, for plaintiff.
Dwayne Hermes, Cowles & Thompson, Dallas, TX, for defendant Roy R. George.
Patrick C. Frank, Fiedler & Akin, P.C., Dallas, TX, for defendant Richardson Hosp. Authority.

MEMORANDUM OPINION AND ORDER

KAPLAN, United States Magistrate Judge.
Plaintiff has filed a motion to quash the deposition of J.B. and a motion for reconsideration in connection with a prior ruling made by the Court. These motions have been referred to United States Magistrate Judge Jeff Kaplan for determination pursuant to 28 U.S.C. § 636(b) and Local Rule 1.3.

PROCEDURAL BACKGROUND

Plaintiff Linda Bucher has sued Defendants Richardson Medical Center and Roy Reed George for negligence and civil rights violations arising out the care and treatment of her daughter, J.B.^{FN1} Plaintiff contends that Defendant George sexually abused J.B. while she was a patient at the adolescent care unit of Defendant RMC. The lawsuit is brought by Plaintiff Linda Bucher in her individual capacity and on behalf of her minor daughter.

^{FN1}. This lawsuit was originally filed in state court. The case was removed to federal court by Defendant RMC on June 17, 1994. Plaintiff did not file a motion to remand and does not contest the basis for removal jurisdiction.

The deposition of J.B. was originally noticed for September 23, 1994. The parties agreed to depose J.B. at the New Life Children's Treatment Center in Canyon Lake, Texas where she currently resides. Counsel *90 for Defendant RMC flew to Austin, Texas for the deposition. He was to meet opposing counsel at the airport and ride together to the deposition site. However, the attorneys missed each other and the deposition never took place. The parties agreed to reset the deposition. A second notice was issued scheduling the deposition of J.B. for October 18, 1994 in Dallas, Texas.

Plaintiff Linda Bucher hired another attorney just prior to this deposition.^{FN2} The new lawyer filed a motion to quash alleging that "J.B. is emotionally, psychologically and mentally incapable of giving a deposition." Plaintiff seeks an order postponing the deposition until such time as "J.B.'s treating therapists agree that she is capable of safely and competently undergoing the deposition process." The motion to quash was heard on October 31, 1994. Plaintiff did not call any witnesses or present any evidence. Instead, she relied on an affidavit and a letter from two of J.B.'s therapists. The Court refused to quash the deposition. However, the Court ruled that: (1) the deposition should be taken at the New Life Children's Treatment Center in the presence of J.B.'s mother and therapist; (2) the length of the deposition and scope of examination should be limited; and (3) Defendant George would not be allowed in the same room as the deponent.

^{FN2}. Plaintiff was originally represented by Frank Jewell and Jewell & Associates. Shirley Sutherland was hired by plaintiff on October 14, 1994, four days before the scheduled deposition. Sutherland filed the motion to quash on October 18, 1994, but did not file a motion to substitute counsel until October 21, 1994. A third lawyer, Barbara J. Elias-Perciful, has now entered an appearance on behalf of plaintiff. Elias-Perciful has been designated as lead counsel and Sutherland will continue to serve as co-counsel.

Plaintiff filed a motion for reconsideration in order to present live testimony and offer additional evidence. The motion was heard on November 15-16, 1994. The Court heard testimony from three expert witnesses. Barbara Rila and Sidney Brooks testified for the plaintiff. Frank Trimboli testified for Defendant RMC. The Court took the motion under advisement and now issues this memorandum order.

FACTS

J.B. is a 15-year-old female with a long history of sexual abuse. She was admitted to the adolescent care unit of Richardson Medical Center in 1992 for treatment of psychological problems related to this abuse. J.B. attended educational courses while she

was hospitalized. These courses were taught by Roy Reed George. Plaintiff contends that George repeatedly raped and molested J.B. over a two month period in 1994. Defendants RMC and George deny these allegations. In any event, J.B. was subsequently moved to a residential treatment facility in Canyon Lake, Texas where she is undergoing intensive psychological treatment.

Barbara Rila is a psychologist who has treated J.B. for the past seven years. She testified that J.B. has been sexually abused by her birth family, adoptive father and a teenage babysitter. Dr. Rila participated in the decision to admit J.B. to Richardson Medical Center. She believes that J.B. was molested by George and said that other patients reported similar instances of abuse. Dr. Rila found J.B. in a fetal position on the day she reported the incident to hospital staff. She agreed with the decision to transfer J.B. to the New Life Children's Treatment Center. Dr. Rila talks with J.B. on the telephone once a month but has not seen her for ten months. She has not reviewed her medical records from New Life and has never visited J.B. at the facility.

Dr. Rila testified that J.B. suffers from post-traumatic stress disorder. She said that J.B. is in a critical stage of treatment and that the stress associated with a deposition may "derail" her progress. Specifically, Dr. Rila expressed concern that J.B. may be emotionally traumatized by being forced to talk about the events surrounding her abuse in an adversarial setting. She fears that this may overpower J.B.'s ability to cope with and manage stress. If her stress mechanism is overpowered, Dr. Rila said that J.B. may become more depressed and possibly suicidal.

Dr. Rila also testified that J.B. has a learning disability and a limited capacity to recall concrete events. This memory problem *91 could make it difficult for J.B. to provide reliable information. Dr. Rila said that the anxiety and frustration associated with the inability to answer questions at a deposition could exacerbate her psychological problems. She concluded that J.B. is "emotionally and psychologically incapable of giving a deposition at this time", and that "subjecting J.B. to a confrontational discussion of her abuse ... would traumatize her to the point of further harm and deterioration and endanger her psychological stability."

On cross-examination, Dr. Rila said that J.B. had discussed her sexual abuse allegations with several people in different settings. J.B. talked to the police, district attorney, and two lawyers in addition to her therapists. Dr. Rila also admitted that J.B. has a propensity for fantasy, distortion and fabrication. She was aware that J.B. had recanted her accusations against Roy Reed George. Dr. Rila explained that this recant occurred around the time the first deposition was aborted and served as a protection mechanism to get J.B. out of a highly stressful situation.

The Court also questioned Dr. Rila about possible procedures or safeguards that could be implemented to minimize the risk of harm during a deposition. Dr. Rila suggested that the deposition take place at the New Life Children's Treatment Center during the month of January 1995. J.B.'s mother and therapist should be present during this deposition, and all other participants should be excluded from the room. Dr. Rila said that George should not even be allowed on the premises. She recommended that the deposition be conducted during a set time frame and that the parties adhere to that schedule. This would give the proceeding some certainty and predictability. Dr. Rila said that, if possible, the questions should be submitted in writing or through a neutral third-party or "interpreter." She believes that this would enhance J.B.'s ability to give truthful answers. Dr. Rila thinks that J.B. may have difficulty understanding questions asked from a remote location over a closed circuit television. However, this would be less intrusive than having defense counsel present in the same room.

Frank Trimboli testified on behalf of the defendants. Dr. Trimboli is a clinical psychologist with twelve years experience in treating adolescent patients. He has never treated or examined J.B., but reviewed some of her records from Richardson Medical Center. Dr. Trimboli testified that J.B. is capable of giving a deposition in this case. He agreed that the process would be stressful and that some safeguards were needed. However, Dr. Trimboli believes that J.B. can talk about her allegations of sexual abuse because she has done so in therapy groups.

Plaintiff called Sidney Brooks as a rebuttal witness. Dr. Brooks is a licensed psychiatrist but has never examined or treated J.B. He reviewed some records

from Richardson Medical Center and talked with one of J.B.'s former therapists. Dr. Brooks testified that J.B. has an impulsive control disorder and is a suicide risk if deposed. The risk level is directly related to the amount of stress associated with the deposition. Consequently, the risk decreases if the confrontational or adversarial nature of the process is minimized. Dr. Brooks suggested that questions be submitted to J.B. in writing or through a therapist acting as an interpreter. However, he said that there would be a "mild to moderate" decrease in risk if J.B. was questioned over a remote audio device or closed circuit television. Dr. Brooks testified that it was important to conduct the proceedings in a secure and supportive environment.

MOTION TO QUASH

Plaintiff Linda Bucher contends that the deposition should be quashed in its entirety. She argues that the risk of physical and emotional harm to her daughter outweighs the utility of the process for the defendants. Plaintiff also asserts that J.B. is not competent to give deposition testimony because of her mental condition.

The defendants respond that there is a compelling need to depose J.B. They argue that she is a party plaintiff and the "most important witness" in this case. The defendants contend that this deposition is necessary because J.B. has given conflicting accounts of the incident and even recanted her accusations against Roy Reed George. They *92 point out that she has discussed the alleged abuse with police officers and lawyers outside of a therapeutic setting. Defense counsel seem to recognize the need for some procedural safeguards, but maintain that they should be allowed to personally examine J.B. until they receive satisfactory answers to their questions.

1. Legal Standard

[1][2] A party seeking a protective order must show good cause and a specific need for protection. Landry v. Air Line Pilots Association, 901 F.2d 404, 435 (5th Cir.), cert. denied, 498 U.S. 895, 111 S.Ct. 244, 112 L.Ed.2d 203 (1990); Harris v. Amoco Production Co., 768 F.2d 669, 684 (5th Cir.1985), cert. denied, 475 U.S. 1011, 106 S.Ct. 1186, 89 L.Ed.2d 302 (1986). "Good cause" exists when justice requires the protection of "a party or person from any

annoyance, embarrassment, oppression, or undue burden or expense." FED.R.CIV.P. 26(c); Landry, 901 F.2d at 435. The court must balance the competing interests of allowing discovery and protecting parties and deponents from undue burdens. Farnsworth v. Procter & Gamble Co., 758 F.2d 1545, 1547 (11th Cir.1985); Dow Chemical Co. v. Allen, 672 F.2d 1262, 1277-78 (7th Cir.1982).

[3][4] Protective orders prohibiting depositions are rarely granted. Salter v. Upjohn Co., 593 F.2d 649, 651 (5th Cir.1979); see also 8 C. WRIGHT, A. MILLER, & R. MARCUS, FEDERAL PRACTICE AND PROCEDURE § 2037 (West 1994). A party seeking to quash a deposition in its entirety has a heavy burden of demonstrating good cause. Frideres v. Schiltz, 150 F.R.D. 153, 156 (S.D.Iowa 1993); Medlin v. Andrew, 113 F.R.D. 650, 653 (M.D.N.C.1987). The standard in the Fifth Circuit is "extraordinary circumstances." Salter, 593 F.2d at 651. The movant must show a particular and compelling need for such an order. Conclusory assertions of injury are insufficient. Medlin, 113 F.R.D. at 653; CBS, Inc. v. Ahern, 102 F.R.D. 820, 822 (S.D.N.Y.1984). This requirement "furthers the goal that courts only grant a protective order as is necessary under the facts." Frideres, 150 F.R.D. at 156, citing Brittain v. Stroh Brewery Co., 136 F.R.D. 408, 412 (M.D.N.C.1991).

2. Deposition of J.B.

[5] The defendants have an interest in conducting discovery and preparing this case for trial. These are important considerations and great care must be taken to avoid their unnecessary infringement. See Farnsworth, 758 F.2d at 1547. Plaintiff also has a significant interest in protecting her daughter from the psychological and emotional harm that may result from a deposition.^{FN3} See Medlin, 113 F.R.D. at 653. However, the evidence presented by plaintiff does not rise to the level of "extraordinary circumstances" necessary to prohibit the defendants from conducting this discovery.

FN3. Plaintiff argues that this interest is founded on a right to bodily integrity that is protected by the substantive component of the due process clause. She relies on Doe v. Taylor I.S.D., 15 F.3d 443 (5th Cir.), cert. denied, --- U.S. ---, 115 S.Ct. 70, 130

L.Ed.2d 25 (1994), in an attempt to establish a constitutional basis for her motion to quash. The issue in *Doe* was whether a civil rights claim against a public school district was barred by qualified immunity. It was in that context that the Fifth Circuit recognized a child's right to bodily integrity and to be free from physical sexual abuse. *Doe*, 15 F.3d at 451-52. The opinion does not address or even mention the parameters of discovery in a sexual abuse case. Therefore, *Doe* provides little guidance in resolving this discovery dispute.

First, J.B. has demonstrated that she is capable of talking about the events surrounding her alleged sexual abuse. She has discussed this incident with therapists, police officers, the district attorney and her lawyers. Plaintiff has not shown that J.B.'s mental condition deteriorated or that she was emotionally traumatized as a result of these discussions.

Second, the objective medical evidence does not establish that J.B. will be irreparably harmed by the deposition process. Two psychologists testified at the hearing. Barbara Rila said that J.B. could not withstand the rigors of a deposition. Frank Trimboli testified that she could be deposed in this case. Significantly, neither witness has examined J.B. within the past ten months or reviewed her current medical records. Plaintiff did not introduce J.B.'s medical records into evidence or proffer testimony from *93 her treating therapist. The Court is unable to conclude that there are no conditions under which the deposition could safely proceed.

[6] Finally, plaintiff is not entitled to quash the deposition merely because J.B. may be incompetent to testify at trial. The right to depose a witness and the right to use that testimony in court are separate and distinct. See *United States v. International Business Machines Corp.*, 90 F.R.D. 377, 381 n. 7 (S.D.N.Y.1981), citing 8 C. WRIGHT & A. MILLER, FEDERAL PRACTICE AND PROCEDURE § 2007 (West 1970). The discovery rules expressly provide that the information sought need not be admissible at trial if it "appears reasonably calculated to lead to the discovery of admissible evidence." FED.R.CIV.P. 26(b)(1). Dr. Rila testified that J.B. has a learning disability and long term memory problems. She said that this could make it difficult for J.B. to provide

reliable information in response to questions. Dr. Rila also stated that J.B. recanted her accusations against Roy Reed George because of the fear and anxiety surrounding the first deposition scheduled in this case. Plaintiffs argue that the combination of these factors show that J.B. is not competent to discuss her abuse in a stressful situation. However, the defendants properly contend that J.B.'s memory problems and subsequent recantation are relevant to their defense. See *Miller v. Basbas*, 131 N.H. 332, 553 A.2d 299, 303 (1988) (child's inability to remember events surrounding alleged sexual abuse are relevant to defense).

Plaintiff relies on four cases to support her argument that J.B. should not be deposed. *Motsinger v. Flynt*, 119 F.R.D. 373 (M.D.N.C.1988); *Medlin*, 113 F.R.D. at 650; *In re McCorhill Publishing, Inc.*, 91 B.R. 223 (Bankr.S.D.N.Y.1988); *Frideres*, 150 F.R.D. at 153. All four cases can be distinguished on their facts. In *Motsinger* and *Medlin*, the trial court temporarily postponed the plaintiff's deposition. *Motsinger*, 119 F.R.D. at 378 (six week stay); *Medlin*, 113 F.R.D. at 653 (thirty day stay). Neither case involved a request to quash the deposition in its entirety. Significantly, the trial judge in *Medlin* refused to issue a longer stay based on conclusory statements from a psychiatrist. The judge noted that "plaintiff has met her initial burden to receive a brief stay but more is required should she want a substantial or permanent stay of her deposition." *Medlin*, 113 F.R.D. at 653.

In *McCorhill Publishing*, the uncontroverted medical evidence justified a protective order prohibiting the deposition of an 80 year old witness. A doctor testified that the witness could not process facts because of dementia and may not withstand the agitation caused by the deposition process. The court observed that "the debtor cross-examined [the doctor] and could have also introduced contradictory evidence, if any. There was no evidence to rebut [the doctor's] unequivocal testimony that an oral deposition of [the witness] ... could have deleterious consequences to his health and that he was physically incapable of furnishing any information." *McCorhill Publishing*, 91 B.R. at 225. In the instant case, the evidence regarding J.B.'s ability to give a deposition was hotly contested. Two psychologists offered different opinions about the potential dangers associated with this proceeding. The record in this

case is much less compelling than that presented in *Medlin*.

Finally, the *Frideres* case did not involve the deposition of a party. Rather, the plaintiff sought to depose her sister in order to corroborate allegations of sexual abuse against their parents. The sister moved to quash the deposition because of a life-threatening medical condition that is aggravated by stress. The trial court postponed the deposition pending further information about her condition. Specifically, the trial court wanted to know "whether a deposition without the parties present would substantially reduce or eliminate the health risks considered by the doctors." *Frideres*, 150 F.R.D. at 158. In this case, the evidence shows that certain procedural safeguards could be implemented to minimize the risk of harm during a deposition.

The Court concludes that the defendants' right to depose J.B. outweighs the plaintiff's concern that her daughter will be further harmed by the process. However, some limitations and procedural safeguards are necessary^{*94} to minimize the risk of psychological or emotional harm.

3. Procedural Safeguards

[7] The parties have agreed on certain safeguards should this deposition proceed. Specifically, they agree that: (1) the deposition should be conducted at the New Life Children's Treatment Center in early January 1995; (2) J.B.'s mother and therapist may attend the deposition; (3) Roy Reed George should be excluded from the deposition site; and (4) the proceeding may be videotaped. Plaintiff argues that additional restrictions are necessary in order to minimize the risk of harm to her daughter. She requests that Barbara Rila be appointed to serve as a neutral third-party "interpreter" for the deposition. Dr. Rila would review a list of questions submitted by the defendants and ask them in an unobtrusive and non-confrontational manner. The defendants could listen to J.B.'s response over an audio speaker. Plaintiff argues that this procedure has been endorsed by the State Bar of Texas Committee on Child Abuse and Neglect.^{FN4}

^{FN4}. The State Bar of Texas, in cooperation with the Texas Legal Resource Center for Child Abuse and Neglect, has published a

manual for attorneys who handle child abuse cases. STATE BAR OF TEXAS, MANUAL FOR ATTORNEYS IN CHILD ABUSE AND NEGLECT CASES (2d Ed.1994). This publication was developed primarily for use in cases involving the termination of parental rights. However, the recommendations pertaining to the deposition of child abuse victims are equally applicable in civil litigation matters.

Predictably, the defendants vigorously object to these additional restrictions. They argue that it impermissibly and unnecessarily infringes on their right to personally examine a named party and one of the most important witnesses in this case. The defendants assert that the filtration of questions through an interpreter will contaminate the information they need in order to prepare their defense.

As a general rule, the defendants should be allowed to ask their own deposition questions. It is improper for an intermediary to interpret questions and help the witness formulate answers. See *Hall v. Clifton Precision*, 150 F.R.D. 525, 528 (E.D.Pa.1993). This important right should only be restricted in exceptional cases for good cause shown. Plaintiff has failed to establish that a third-party interpreter is required in this case. J.B. is now 15 years old. She has discussed this incident without the aid of an interpreter in the past. Her situation is demonstrably different than those cases involving younger children who are often unable to articulate or communicate the events surrounding their abuse claims. In addition, Dr. Rila is hardly a neutral third-party. She describes herself as an "advocate" for J.B. and, as such, is presumptively disqualified from asking questions on behalf of the defendants.

Courts have long recognized the need to protect the physical and psychological well-being of child abuse victims in judicial proceedings. A variety of measures have been suggested to ameliorate the harsh atmosphere of a typical courtroom setting. See *Maryland v. Craig*, 497 U.S. 836, 843, 110 S.Ct. 3157, 3162, 111 L.Ed.2d 666 (1990) (child testified over one-way closed circuit television outside the presence of the parties); *United States v. Carrier*, 9 F.3d 867, 869 (10th Cir.), cert. denied, --- U.S. ---, 114 S.Ct. 1571, 128 L.Ed.2d 215 (1993) (child

testified over two-way closed circuit television in the presence of the attorneys); United States v. Garcia, 7 F.3d 885, 887 (9th Cir.1993) (child testified over two-way closed circuit television outside the presence of the defendant); Thomas v. Gunter, 962 F.2d 1477, 1480 (10th Cir.1992), cert. denied, --- U.S. ---, 114 S.Ct. 447, 126 L.Ed.2d 380 (1993) (child videotaped at treatment center in the presence of her therapist and an investigator selected by the defendant); Spigarolo v. Meachum, 934 F.2d 19, 21 (2d Cir.1991) (child videotaped in the presence of the attorneys and judge); Arcaris v. Superior Court, 160 Ariz. 533, 774 P.2d 837, 839 (App.1989) (mother allowed to be present during child's deposition); Otteson v. District Court, 443 N.W.2d 726, 727 (Iowa 1989) (defendant separated from child by one-way mirror). These cases strike an appropriate balance between the need to provide a supportive environment for the child witness and the defendant's right to a fair trial. The Court finds that similar restrictions in this case will *95 minimize the emotional harm incident to a deposition while allowing the defendants to conduct their own discovery.

ORDERS

Plaintiff's motion to quash and motion for reconsideration are granted in part and denied in part. The Court finds that the defendants should be allowed to depose J.B. However, the following protective orders are necessary to minimize the risk of emotional and psychological harm to the witness:

1. The deposition of J.B. shall be conducted at the New Life Children's Treatment Center in Canyon Lake, Texas on January 4, 1995, unless otherwise agreed by the parties.
2. The following persons may be present in the same room as the witness during the deposition: (a) Linda Bucher; (b) counsel for the plaintiff; and (c) Barbara Rila, or another therapist selected by J.B.
3. Counsel for the defendants shall question the witness from another room located at the treatment facility. The questions and answers shall be transmitted over a closed circuit television. One camera shall be focused on J.B. Another camera shall be focused on the attorney asking questions. The defendants and their attorneys shall not be allowed

physical access to J.B. at any time during this deposition.

4. The subject matter of this deposition shall be limited to exploring those facts directly related to liability and damages. Counsel shall refrain from tactics calculated to confuse, annoy, harass, or imply doubt regarding the veracity of the witness.
5. The deposition will be limited to two hours of direct examination to be divided between counsel for Defendant RMC and Defendant George. This does not include any time consumed by objections, attorney dialogue, breaks or other interruptions. Counsel for plaintiff may cross-examine the witness for a time period not to exceed thirty minutes. Defendants may then conduct re-direct examination for a time period not exceed the length of cross-examination.
6. The technical costs associated with this deposition shall be divided equally between plaintiff and the defendants.
7. A violation of this order may result in the imposition of sanctions under Rule 37(b)(2) of the Federal Rules of Civil Procedure.

SO ORDERED.

N.D.Tex.,1994.
Bucher v. Richardson Hosp. Authority
160 F.R.D. 88

END OF DOCUMENT

EXHIBIT 7

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UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA

IN RE GRAPHICS PROCESSING UNITS
ANTITRUST LITIGATION

Case No. M-07-CV-01826-WHA

This Document Relates To:
ALL INDIRECT PURCHASER ACTIONS

**EXPERT REPORT OF MICHELLE M. BURTIS REGARDING INDIRECT
PURCHASER PLAINTIFFS' MOTION FOR CLASS CERTIFICATION**

[FILED UNDER PARTIAL SEAL]

1 **I. BACKGROUND AND EXPERIENCE**

2 1. I am a Vice President at Cornerstone Research, an economic and finance consulting
3 firm with offices in Washington, D.C. and Menlo Park, California, where the company is
4 headquartered, in addition to other offices in the United States. I have a Ph.D. in Economics
5 from the University of Texas at Austin and have published in the field of economics. In my
6 work, I have studied and analyzed various forms of business conduct and how that conduct may
7 affect the performance of markets and individual firms. I have analyzed such business conduct
8 in antitrust cases, in other forms of commercial litigation, and in government regulatory
9 proceedings. I have submitted testimony in the courts and in private arbitrations. I have also
10 presented analyses related to the competitive effects of mergers and acquisitions to the United
11 States Department of Justice and the Federal Trade Commission. I have taught undergraduate
12 microeconomics at the University of Texas and graduate economics at George Mason
13 University.

14 2. A copy of my vitae is included as Exhibit I-1. My current rate is \$510 per hour.

15 **II. INDIRECT PURCHASER PLAINTIFFS' ALLEGATIONS**

16 3. At the request of counsel for Defendants, NVIDIA Corporation ("NVIDIA") and ATI
17 Technologies ULC ("ATI") (collectively "Defendants"), I have been asked to review indirect
18 purchaser Plaintiffs' ("Plaintiffs") allegations, the available information and data related to
19 relevant products sold by Defendants and to address issues associated with Plaintiffs' motion for
20 class certification. Specifically, Defendants asked me to address whether common proof can be
21 used to demonstrate that members of the proposed class of indirect purchasers of computers or
22 graphics cards suffered impact from the alleged conspiracy and the issue of whether damages
23 from such claims to individuals in the proposed class can be proven in a common or formulaic
24 manner. I have also been asked to review and opine on the expert reports filed on behalf of the
25 Plaintiffs by Dr. Anna Meyendorff and by Dr. Janet S. Netz.¹
26

27 ¹ Declaration of Dr. Anna Meyendorff in Support of Plaintiffs' Motion for Class Certification,
28 April 24, 2008 ("Meyendorff Report"); Declaration of Dr. Janet S. Netz in Support of
Plaintiffs' Motion for Class Certification, April 24, 2008 ("Netz Report").

1 4. Generally, I understand that Plaintiffs claim that NVIDIA and ATI engaged in a
2 conspiracy with respect to two distinct types of products, discrete GPU chips and graphics cards.
3 The conspiracy is alleged to have two dimensions; to fix and maintain supra-competitive prices
4 of these products and to limit competition in innovation by agreeing upon the timing of new
5 product release dates.² The putative class is defined as “[a]ll persons and entities residing in the
6 United States who, from December 4, 2002 to the present, purchased indirectly from the
7 Defendants Graphics Processing Units and/or the discrete graphics cards in which they are used
8 or pre-assembled computers that contain such discrete graphics cards for their own use and not
9 for resale.”³

10 5. Proposed class members do not purchase directly from Defendants. Many proposed
11 class members purchase products that Defendants did not manufacture or sell.⁴ In order to prove
12 that any proposed class member has been injured as a result of the alleged conspiracy, Plaintiffs
13 must demonstrate first that the Defendants’ alleged conduct led to an overcharge to direct
14 purchasers. In addition to demonstrating that Defendants conspired and raised prices to their
15

16 ² Third Amended Consolidated Class Action Complaint by Indirect Purchaser Plaintiffs for
17 Violation of State and Federal Antitrust Laws, State Consumer Protection Laws, and Unjust
Enrichment, January 18, 2008 (“TAC”), at ¶¶ 1, 70, 86, 95.

18 ³ TAC at ¶ 122. There are proposed subclasses that include residents of certain states. For the
19 purposes here, I use the term proposed class members to refer to the various proposed
subclasses.

20 ⁴ See, for example, these named Plaintiffs that purchased graphics cards from sources other than
21 Defendants: Martin Tr. 33:21-22, 34:7-17, 42:5-8, IPP 001234 (Martin Ex. 4); Martin Tr.
22 30:18-22, 32:18-33:3, IPP 001233 (Martin Ex. 3); Matson Tr. 25:12-15, IPP 001280, 001328
23 (Matson Ex. 4); Matson Tr. 21:3-6, IPP 001282, 001329 (Matson Ex. 2); Matson Tr. 26:21-
24 28:5, 31:6-12; IPP 001399-1400; Matson Tr. 22:17-22, IPP 001281 (Matson Ex. 3);
25 Saunders Tr. 26:21-27:12, 30:5-15, 37:4-8, IPP 001314-15 (Saunders Ex. 1); Schindelheim
26 Tr. 18:1-20, 29:7-14, 32:1-2, 35:1-2, 43:13-16, IPP 001252-54 (Schindelheim Ex. 2);
27 Salazar Tr. 34:1-8, 34:14-20, IPP 001250-51 (Salazar Ex. 1). In addition, these named
28 Plaintiffs purchased computers from sources other than Defendants: Hughes Tr. 31:5-11, IPP
001207 (Hughes Ex. 2); Hughes Tr. 52:4-9, 52:14-16, IPP 001208, 001392-93 (Hughes Ex.
3); Jacobs Tr. 80:17-19, 81:4-7, IPP 001212-14 (Jacobs Ex. 6); Jacobs Tr. 172:17-173:12,
IPP 001215-17 (Jacobs Ex. 7); Jacobs Tr. 39:1-10, 39:21-40:1, IPP 001218-20 (Jacobs Ex.
4); Jacobs Tr. 219:5-11, 221:19-222:7, IPP 001209-11 (Jacobs Ex. 10); Jacobs Tr. 191:10-
13, 193:12-17, IPP 001307-09 (Jacobs Ex. 8); Jacobs Tr. 208:12-209:19, 213:4-7, 213:21-
214:4 (Jacobs Ex. 9); Johnson Tr. 40:4-7, 40:19-41:6, IPP 001273 (Johnson Ex. 2); Johnson
Tr. 41:15-21, 47:14-48:5, IPP 001274 (Johnson Ex. 2); Johnson Tr. 34:11-35:4, 39:13-40:7,
50:14-16, 51:8-13, 54:10-14, IPP 001275 (Johnson Ex. 2).

1 direct customers, Plaintiffs here must demonstrate that such an overcharge was passed through to
2 them by firms operating in the various distribution channels between direct purchasers and the
3 proposed class members.

4 **III. SUMMARY OF CONCLUSIONS**

5 6. Based on my analysis, I have concluded that Plaintiffs have failed to offer a
6 methodology showing that common, class wide proof can be used to establish the fact of injury
7 or impact or to measure damages. To reach this conclusion, I have both conducted my own
8 analysis of the relevant data and documents, and also analyzed the methodologies offered by
9 Plaintiffs' two experts.

10 7. Specifically, I have concluded that:

- 11 • Plaintiffs allege a complex and far ranging conspiracy, covering hundreds of highly
12 differentiated products sold at widely varying prices to hundreds of different direct
13 purchaser customers. As indirect purchasers, proposed class members must demonstrate
14 not only that Defendants were able to increase the prices of each of these differentiated
15 products to their direct purchasers, as a result of the alleged anticompetitive conduct, and
16 by how much, but that those price increases were passed on by intermediary firms, who
17 may resell the Defendants' products or who may use the Defendants' products as inputs
18 in the production of a completely different set of products that are also highly
19 differentiated.
- 20 • Plaintiffs' expert, Dr. Meyendorff, claims that all direct purchasers were impacted.
21 However, this conclusion is not based on any analysis or examination of prices. The
22 analysis relies solely on her articulation of certain structural characteristics of the
23 "graphics" industry. Even if this analysis of structure was accurate (and it is not), it does
24 not demonstrate class wide impact to direct purchasers using common proof or a common
25 methodology. Dr. Meyendorff has not addressed the considerable complexity in pricing
26 to direct customers of ATI and NVIDIA that is found in the relevant circumstances. She
27 has not addressed the heterogeneity in the pricing, and product release, of the
28 Defendants' different products, offered across different, and independent, business units
(or product groups), to different customers in different markets.
- In order to reasonably assess Plaintiffs' claims of injury from the alleged conspiracy, an
economic analysis must account for the significant differences in products purchased by
proposed class members, including the differences among graphics cards and differences
among computers purchased by proposed class members; the numerous and different
distribution channels through which an alleged price-fixed product could possibly be
traced to the purchase by a proposed class member; as well as the wide variety of
different proposed class members, ranging from class members that are relatively
insensitive to price changes to those that are highly sensitive. An analysis that
determines whether any proposed class member was impacted from the alleged
conspiracy must take these factors into account. This analysis cannot be done on a class
wide basis but requires a detailed and individualized inquiry.

- 1 • Proposed class members purchase numerous different graphics card or computer products
2 that vary across many dimensions. A single price-fixed product may be used in many
3 different products purchased by proposed class members and sold at different prices.
4 Any analysis that attempts to determine the overcharge passed on from the allegedly
5 price-fixed products to the products purchased by proposed class members must take into
6 account the additional product differentiation of the products proposed class members
7 purchase.
- 8 • The problem of estimating the amount of a price or cost increase that is passed on by an
9 intermediary firm to a final purchaser is a complicated empirical exercise that requires
10 estimates of relevant demand and supply elasticities for each layer of each possible
11 distribution chain through which Plaintiffs acquired graphics cards, and, separately,
12 through which Plaintiffs acquired computers. Even then, in order to obtain the estimate
13 of the pass-on applicable to any individual proposed class member, the particular
14 distribution path relevant to that class member's purchase would have to be known. This
15 is a highly detailed and individualized exercise that cannot be accomplished with a
16 methodology or a set of facts that is common to all class members.
- 17 • The distribution of GPUs and graphics cards involves many firms with varying amounts
18 of negotiating power, including large computer original equipment manufacturers that
19 have the ability to affect the prices of the graphics products that they indirectly purchase.
20 Certain such firms negotiate contracts with Defendants to ensure that Defendants' price
21 increases to direct purchasers will not be passed on through the distribution of those
22 products to them. If those indirect purchasers can insulate themselves from the effect of
23 the alleged overcharge, there is no overcharge from them to be passed down through the
24 distribution layers to proposed class members. Alternatively, if the contracts reduce the
25 overcharge, or alter it in terms of the products or time periods that it affects, then a
26 method of determining the pass-on from those indirect purchasers will be different than
27 the method for others.
- 28 • A GPU is one component, among many, used in a computer. The cost of a GPU is a
relatively small portion of the total cost of a computer. This characteristic makes it even
more difficult to trace an increase in the price of a GPU through the various distribution
channels to determine whether the price increase affects the price of a computer.
- Dr. Netz assumes that all firms involved in all stages of all industries associated with the
distribution of GPUs, graphics cards and computers operate in "very competitive"
markets and that, as a result, a conclusion from the theoretical model of "perfectly
competitive" markets can be applied to those firms. The conclusion is that all of those
firms pass on 100 percent of every cost increase as they incur. This claim is flawed.
First, Dr. Netz's claim that the industries are "very" competitive is not based on any
economic analysis and therefore has no economic meaning or analytic content. Second,
markets that are "very" competitive do not have the requisite characteristics of "perfect
competition" such that conclusions based on the model of perfect competition can be
applied to them. Third, the markets at issue have numerous characteristics that conflict
with the model of perfect competition.
- Dr. Netz offers three empirical estimates of pass-on. None of these estimates addresses
the relationship between the cost of a GPU and the price of a graphics card or the price of
a GPU or graphics card and the price of the computer. In fact, none of the regressions
relates in any way to the prices of computers. Each of the three estimates is based on
only a subset of available data, are average relationships that restrict the estimated pass-
on coefficient to be the same, the average, for all transactions, make no attempt to test the

1 very proposition that she claims, and do not control for any market factors that may affect
2 the price – cost relationship that she estimates. In each case, Plaintiffs' expert recognizes
3 that prices of the graphic cards at issue vary, but neglects to test whether pass-on
4 estimates vary. Alternative regressions, based on her broad categories of products,
5 indicates that pass-on coefficients do vary across those categories, and for some broad
6 categories are zero.

- 7 • In two of the three regressions Dr. Netz estimates, she excludes certain data that do not fit
8 her claim of pass-on, explicitly recognizing that no one model can be used for all indirect
9 purchaser transactions.
- 10 • Examination of the data that Dr. Netz uses to estimate the regressions indicate that costs
11 of particular products to particular customers change, but the prices to those customers do
12 not change. That is, the data indicate that there are customers where the pass-on of cost
13 changes is zero. Dr. Netz's regression method, which generates nothing more than an
14 average pass-on coefficient, has no capacity to locate those instances of zero pass-on and
15 therefore her method cannot be used to determine which indirect purchasers may have
16 been impacted and which were not.
- 17 • Examination of the price of an individual GPU and the retail prices of cards
18 manufactured with that GPU indicate that different cards made with the same GPU have
19 different prices that change over time in different ways. Therefore, the relationships
20 between the GPU price and the graphics cards' prices would be different and pass-on is
21 likely to be different, as well. Those data also indicate that relationships would likely
22 vary across different GPUs. Finally, the data indicate no obvious relationship between
23 the price of a GPU and the retail graphics card made with the GPU.
- 24 • An analysis of computer retail prices indicates that computers, sold in the same time
25 period, under the same brand name, and containing the same graphics card are sold to
26 consumers at highly variable prices. These data indicate that any relationship between a
27 GPU chip cost or a graphics card cost is highly complex, requiring analysis of the costs
28 of the many different components included in the computer purchased by each proposed
class member.

8. Section IV describes background information, Section V describes the Plaintiffs' alleged theory or conspiracy and theory of class wide impact, and Section VI includes an analysis of Plaintiffs' claims of class wide injury.

9. A list of material that I considered in preparation of this Declaration is included as Exhibit I-2. My work in this matter is ongoing. If asked, I can augment my opinions as I perform more analysis, or as more relevant information is made available to me. Also, I can respond to any further analysis and opinions put forward by Plaintiffs' experts, if asked.

IV. INDUSTRY BACKGROUND

10. The following section describes certain background information that is, in my opinion, relevant to the issues of possible impact and alleged damages in this matter. In

1 particular, the differentiated nature of the products, prices, customers, and complex distribution
2 channels is relevant to Plaintiffs' claim that a common method or a model based on a common
3 set of facts can be used to determine or measure injury from the alleged conspiracy.

4 **A. The Products Included In The Case Are Highly Differentiated**

5
6 **1. Graphic Processing Units "GPUs"**

7
8 11. The term Graphics Processing Unit ("GPU") is typically used to describe a type of
9 computer "chip," that is, a tiny slice of silicon semiconducting material that has on it a series of
10 electronic circuits, gates and transistors.^{5,6} GPU chips are designed to render graphics images
11 generated by a computer.⁷ The process of creating and displaying an image begins with the
12 GPU chips, working together with the software to construct a wire frame of the image. Once
13 that frame is created, the GPU chip fills in pixels of the image into the frame, and adds lighting,
14 texture and color. This process can be repeated dozens of times per second for fast-paced video
15 games viewed on a computer monitor. As the image is being created by the GPU chip,
16 information about each pixel's color and location is stored in memory. The memory is connected
17 to a converter that translates the image into an analog or digital signal that can be used by the
18 computer's monitor.⁸ These calculations can be extremely complex and GPU chips can be faster
19 and more sophisticated than the central processing unit ("CPU") in a computer.

20 12. A particular type of GPU chip is called "discrete." The term discrete is commonly
21 used to refer to a chip that has its own source of memory while "integrated" GPU chips share
22 memory with the CPU. Discrete GPU chips are found in a wide range of computers and

23 ⁵ Declaration of Mathew Skynner, In Re Graphics Processing Units Antitrust Litigation
24 ("Skynner Declaration") at ¶4.

25 ⁶ <http://www.futuremark.com/community/hardwarevocabulary/2/#C>.

26 ⁷ According to NVIDIA, the world's first GPU was its GeForce 256 product; the first to feature
27 "an Integrated Transform Engine, Integrated Lighting Engine and a 256-bit Rendering
28 Engine on a Single Chip." ("NVIDIA Launches the World's First Graphics Processing Unit:
GeForce 256," *NVIDIA press release*, August 31, 1999)

⁸ <http://www.extremetech.com/article2/0%2C2845%2C9722%2C00.asp>

1 electronic products, including desktop computers, notebook computers, workstation computers,
2 handheld or mobile electronic devices (like PDAs and cell phones), video game consoles (like
3 the Xbox or Playstation), and other more specialized products.⁹ In this litigation, the relevant
4 GPU chips are those discrete GPU chips sold to be eventually used in computer applications,
5 including desktop, notebook and workstations. Applications such as cell phones and consoles
6 are excluded.¹⁰ Over the period December 2002 through 2007, [REDACTED]
7 [REDACTED]
8 [REDACTED]
9 [REDACTED]¹¹

10 13. Defendants sell numerous and differentiated GPU chips. ATI's and NVIDIA's
11 transaction data shows that, for desktop, notebook and workstation applications, over the period
12 December 2002 through 2007, NVIDIA, worldwide, directly sold 261 different discrete GPU
13 chips and ATI, worldwide, directly sold 145 different discrete GPU chips.¹² And within these
14

15 ⁹ NVIDIA 2006 10-K at 1.

16 ¹⁰ TAC at ¶5.

17 ¹¹ ATI and NVIDIA transaction data. The total number of discrete GPUs, that is, not limiting the
18 number to desktop, workstation, and notebook, is 146 for ATI and 272 for NVIDIA.

19 ¹² It is important to note that there is even more diversity than these statistics suggest. The
20 product counts presented are based on data at the "product name" level. For both ATI and
21 NVIDIA there are multiple part numbers (or SKUs) associated with each product name. These
22 different SKUs can refer to differences like the number of data paths on the chip, the number of
23 "pipes," the silicon revisions, non-leaded status, and package size. [Based on conversation with
24 Michael Turley, Manager of GPU Business Operations at NVIDIA.] These create differences in
25 the shipped GPU chips and can be related to performance specifications and pricing. Different
26 SKUs can also represent customer-specific part numbers (this is common in the ATI data).
27 Product name is a field in the NVIDIA transaction data. ATI's transaction database includes the
28 data field "p_line" which in some cases, appears to be close to a GPU product name, for
example, Radeon X800 Pro. In some cases, however, the "p_line" field does not include
sufficient information to identify a particular GPU chip product, but includes only information
related to line of products, like Radeon X800. When the "p_line" field does not include
sufficient information to identify a GPU chip product, additional information about the product is
obtained from the data field, "material" which contains more detailed information. In order to
validate this method of identifying GPU chip products, I confirmed the method with ATI
personnel Trung Nguyen, Senior Business Analyst in the Business Systems & Support
Department, and Amelia Lam, Operations Manager, Revenue and Accounting Department and
compared the results of our method to ATI documents that identify products, for example, see
"AMD/AIB Partner Marketing Memo (PMM0004, Rev 20), January 16, 2008.

1 Plaintiffs claim that Defendants conspired to raise the prices of GPU chips, graphics cards, or
2 both. As described in the following section, indirect purchaser Plaintiffs are consumers who
3 have purchased either a graphics card or a computer for their own use and not for resale. Indirect
4 purchasers do not purchase GPU chips. Defendants' position in the GPU chip business is much
5 different than their position in the graphics card business. Defendants compete with many other
6 graphics card suppliers, and Plaintiffs do not claim or offer any theories or evidence that such
7 competitors participate in any alleged conspiracy.²³ If the conspiracy is that Defendants
8 conspired to fix the prices of GPU chips, then proposed class members should be those that
9 purchase graphics cards or computers that contain a Defendants' GPU chip.²⁴ However, if the
10 conspiracy is that Defendants conspired to fix the prices of graphics cards, then proposed class
11 members should be limited to those consumers who purchased a graphics card sold by
12 Defendants and those consumers that purchased computers that contain graphics cards sold by
13 Defendants. Consumers that purchase graphics cards made by third parties as well as consumers
14 that purchased computers that contained graphics cards made by third parties would be excluded.

15 20. Proposed class members purchased either graphics cards or computers that include as
16 an input, a graphics card.²⁵ Graphics cards purchased by proposed class members could be

18 graphics card prices when she describes collusion in the "market at issue" as "coordination of
19 launch dates" which are "publicly announced." And claims, "[i]f both firms raised prices in a
20 coordinated fashion, customers would be hard pressed to find other Graphics Cards to buy." See Meyendorff Report at ¶¶49, 42. But Dr. Meyendorff also contends there was a
21 conspiracy in the "graphics solutions industry" which apparently includes NVIDIA, ATI and
22 Intel, although she describes only the actions of NVIDIA and ATI as anticompetitive.
23 Meyendorff Report at ¶¶46-51.

24 Dr. Meyendorff also cites market shares based on GPUs. See Meyendorff Report, Exhibits 1
25 and 2. Plaintiffs' expert Dr. Netz apparently contends the conspiracy related to GPU when
26 she states, "NVIDIA and ATI/AMD set the price at the top of the distribution chain without
27 facing significant competition when they are colluding." Netz Report at ¶63.

28 ²³ Plaintiffs apparently do not contest that there are numerous independent sellers of graphics
29 cards. See Netz Report at ¶29.

²⁴ Plaintiffs have not offered any theory related to a conspiracy to fix the price of GPUs, except
30 to note that the market is concentrated and that ATI and NVIDIA are the major competitors.
31 See TAC at ¶66. Plaintiffs' theory rests on the coordination of graphics card introductions.

²⁵ A strict reading of the Plaintiffs' description of proposed class members indicates that the
32 class does not include purchasers of notebook computers. The description in the TAC

1 branded ATI cards sold by ATI to some other seller or sellers or another brand of graphics card
2 that contains a GPU chip sold by one of the Defendants.²⁶ Computers purchased by proposed
3 class members contain either a graphics card sold by one of the Defendants or a graphics card
4 that contains a GPU chip sold by one of the Defendants. These products, graphics cards and
5 computers, are highly differentiated products sold at widely different prices through complex
6 distribution channels. The differentiated nature of the products reflects the differentiated nature
7 of demand and is relevant to the discussion of whether the pass on of an alleged overcharge on
8 GPU chips or graphics cards sold by Defendants can be determined or measured with a method
9 common to all indirect purchasers.

10 21. Plaintiffs' expert, Dr. Netz, agrees with many of the observations about the graphic
11 cards and computer products and prices described below. She agrees that products are highly
12 differentiated, that retailers that sell products to proposed class members engaged in different
13 selling strategies and that as a result, prices of products purchased by proposed class members
14 are highly variable. The disagreement between Plaintiffs' expert and myself is not on the market
15 facts, but on how those facts relate to whether impact to each class member can be demonstrated
16 on a class wide basis. As will be discussed in the following section, Dr. Netz's theory of injury
17 is based on a premise that 100 percent of an overcharge to direct purchasers is passed on through
18 distribution channels to consumers when firms in those distribution channels operate in
19 "perfectly competitive" markets. Again, Dr. Netz and I do not disagree. In the textbook model
20 of perfect competition with a perfectly elastic industry supply, 100 percent of an industry-wide
21 cost shock will be passed on by all firms. Dr. Netz also agrees that "perfectly competitive"

22 includes purchasers of computers "that contain discrete graphics cards." That is, notebook
23 computers generally do not contain graphics cards.

24 ²⁶ See for example, Clofine Tr. 94:14-22, 96:12-15, IPP 001312-13(Clofine Ex. 5) (purchased
25 ASUS V7100 graphics card that contains NVIDIA GeForce2 MX GPU); Crawford Tr.
26 35:22-36:4, IPP 001301-05 (Crawford Ex. 1) (purchased MSI Starforce graphics card that
27 contains NVIDIA GeForce FX 5200 GPU); Hartshorn Tr. 40:8-11, 53:5-8, IPP 001201
28 (Hartshorn Ex. 1) (purchased MSI graphics card that contains NVIDIA GeForce 6600GT
GPU); Martin Tr. 32:18-33:3, IPP 001233(Martin Ex. 3) (purchased ASUS graphics card
that contains NVIDIA GeForce N6800 GPU); Schindelheim Tr. 18:1-20, 29:7-14, 35:1-2,
43:13-16, IPP 001252-54 (Schindelheim Ex. 2) (purchased Gigabyte graphics card that
contains NVIDIA GeForce 7600GT GPU)

1 markets are a "textbook condition and not evident in the real world."²⁷ Yet, she continues to rely
2 on this result and the model from which it is generated as a theoretical basis for claiming that
3 pass-on in the markets at issue in this case will always be 100 percent. Clearly, the industries at
4 issue here are not examples of the textbook "perfectly competitive" markets from which this
5 result is derived. They are characterized by substantial product differentiation, competition
6 along more dimensions than price, and firms with different cost structures. Perfect competition
7 is characterized by homogeneous products, identical firms with identical cost structures, free
8 entry and exit, and many other heroic assumptions. Once such assumptions are relaxed and we
9 evaluate the reality of markets for GPU chips, graphics cards, and computers, as well as the
10 markets for the distribution of those products, one cannot simply assume that each reseller will
11 pass on any overcharge at all, let alone that pass on will be the same for all firms and be 100
12 percent.

13 **1. Graphics Cards Purchased by Proposed Class Members**
14

15 22. Proposed class members purchase graphics cards for desktop and workstation
16 computers. The graphic cards, available at a variety of different retail outlets, can be purchased
17 by consumers and inserted into a desktop computer or a workstation computer. Consumers can
18 purchase new graphics cards for existing computers to upgrade the computer's graphics
19 capabilities. Like the GPU chips that they contain, graphic cards are also highly differentiated
20 products, with varying performance characteristics, manufactured by numerous different
21 companies and sold under various brand names.²⁸

22 23. One differentiating factor among graphics cards is the GPU chip. As discussed
23 above, there are numerous and highly differentiated GPU chips used in both desktop and
24 workstation applications. In addition to the diversity across graphics card products due to the
25 various GPU chips that may be used as inputs, there are a number of other product characteristics

26 ²⁷ Netz Report at ¶¶61-62.

27 ²⁸ Exhibit I-11 is a list of selected graphics cards available over the period 2004 through 2006.
28 This list was compiled from Sharky Extreme's monthly price guide. The guide provides
information on a variety of graphics cards and searches to find lowest price for graphic cards.

1 from Hewlett Packard, and a \$15,000 computer.⁴⁹

2 33. The named Plaintiffs purchased highly diverse computers from a variety of different
3 retail outlets. Michael Brooks purchased a "Mac mini" for \$624 from The Apple Store.⁵⁰ Good
4 Sense Financial Services purchased a Compaq computer for \$917 from Burt PC Consulting,
5 Dan Perkel purchased a Apple Powerbook for \$2,139 from The Scholar's Workstation, and
6 Daniel Yohamen purchased a Compaq D530 for \$1,175 from Santa Fe Computer Works while
7 Ron Davison purchased a "Power Mac" for about \$3000 dollars.⁵¹

8 34. Computer retailers include retail stores owned and operated by brand name OEMs,
9 such as Sony and Apple; chain electronics stores such as Best Buy, Fry's Electronics, and Circuit
10 City; mass-marketers such as Wal-Mart, Kmart, and Target; office supply stores such as Staples
11 and Office Depot; as well as smaller, local outlets such as those from whom some of the named
12 Plaintiffs purchased. In addition, high-end computer sellers, like Falcon Northwest, may offer
13 custom designed products and sell directly to consumers through on-line distribution. These
14 various retailers and system builders have different sales and pricing strategies and may target
15 entirely different segments of computer purchasers.⁵²

16
17 ⁴⁹ For example, the HP a6410t desktop computer, with a 128 MB GeForce 8400 DVI-I, VGA
18 graphics card is available at \$419.99 while a custom built Falcon Northwest computer with
19 two NVIDIA 9800GX2 1024 MB graphics cards is available for \$15,938.

20 ⁵⁰ Brooks Tr. 43:16-22, 68:2-6, IPP 001148 (Brooks Ex. 2).

21 ⁵¹ See Preve Tr. (Good Sense Financial) 21:4-12, 25:14-26:21, 31:5-10, IPP 001199-2000 (Preve
22 Ex. 1) (where the price of \$917.58 apparently included 3 items: on-site PC work, the
23 computer, and virus protection software. Mr. Preve did not know how much the items would
24 cost separately; and the receipt reflects as a "bundle" 1GB free Ram.) Perkel Tr. 98:18-99:2,
25 103:4-9, 106:12-15, IPP 001310 (Perkel Ex. 3), Yohalem Tr. 42:5-43:5, 45:22-46:2, IPP
26 001268 (Yohalem Ex. 2), and Davison Tr. 39:19-40:11, 49:10-14, 86:20-21, IPP 001152-53
27 (Davison Ex. 1). A list of the named Plaintiffs' computer purchases is provided in Exhibit I-
28 20. The Exhibit provides information on the type of computer, the graphics card or GPU in
the computer, the price of the computer, as well as the date and location of the computer
purchase.

25 ⁵² See Exhibit I-21. See also, Erdmann Tr. 13:13-14:13, 19:22-20:2, 34:5-13, IPP 001177
26 (Erdmann Ex. 1) (purchased a Vista Matrix machine with NVIDIA GeForce 7600GT
27 graphics card from Big Bear Tech in Yarmouth, Maine); Preve Tr. (Good Sense Financial)
28 21:4-5, 21:11-12, 24:2-5, 31:5-10, IPP 001199-2000 (Preve Ex. 1) (purchased a refurbished
Compaq computer with ATI Radeon 7500 graphics card from Burt PC Consulting, Inc., in
Concord, NH); Perkel Tr. 98:18-99:2, 106:12-15, IPP 001310 (Perkel Ex. 3) (purchased an
Apple PowerBook computer with ATI Mobility Radeon 9000 graphics card from the
Scholar's Workstation store in Berkeley, CA); Stewart Tr. 27:17-29:3, IPP 001263-64

1 35. Computer suppliers' marketing strategies vary in terms of whether they offer
2 consumers the options of configuring the computer, including selecting from among certain
3 graphics card options for a given computer, or whether the computer options are "packaged" and
4 no options are offered. Sony and Apple, for example offer packaged computers.⁵³ The method
5 for determining whether or not a GPU chip price increase or a graphics card price increase is
6 passed through in the form of a higher computer price will be different for computer suppliers
7 who offer a customized product versus those suppliers that offer a packaged product. In the
8 latter case, determining whether a particular supplier passed on an unjustified price increase
9 would require examination of all of the other components in the computer, the costs of those
10 components and an analysis of how a change in the price of a GPU chip or graphics card affected
11 the price of computer, holding constant the cost of the other components. In the former case, the
12 analysis would focus on the cost of the GPU chip or the graphics card and the price at which the
13 graphics card option was offered to the consumer. Dr. Netz describes a potential method for
14 estimating whether the price of a customizable computer's increased when the price of a graphics
15 card increased. The method is based on the assumption that she can "observe the price of a
16 given PC system and then how the price of the system changes as the user chooses to purchase
17 an additional (or different) discrete GPU or Graphics Card."⁵⁴ Dr. Netz offers no method for
18 determining whether any alleged overcharge would be passed through in the price of a packaged
19 computer.⁵⁵

20 36. Analyzing whether a supplier passes on an alleged overcharge to consumers who
21

22 (Stewart Ex. 2) (purchased an Apple MacMini desktop computer with ATI Radeon 9200
23 graphics card from the NYU bookstore in New York City, NY); Yohalem Tr. 42:5-43:5, IPP
001268 (Yohalem Ex. 2) (purchased an HP/Compaq D530 desktop computer with NVIDIA
Quadro 4 NVS graphics card from Santa Fe Computer Works, Santa Fe, NM).

24 ⁵³ <http://www.bestbuy.com/site/olspage.jsp?skuId=8764465&type=product&id=1203815206548;>
25 [http://www.bestbuy.com/site/olspage.jsp?skuId=8763386&productCategoryId=abcat050100](http://www.bestbuy.com/site/olspage.jsp?skuId=8763386&productCategoryId=abcat0501005&type=product&tab=1&id=1203815902826#productdetail)
26 [5&type=product&tab=1&id=1203815902826#productdetail](http://www.bestbuy.com/site/olspage.jsp?skuId=8763386&productCategoryId=abcat0501005&type=product&tab=1&id=1203815902826#productdetail) Davison Tr. 82:15-83:15, 88:5-
7, 100:3-14 (for purchase of Apple 17-inch MacBook Pro with ATI Radeon x1600, purchaser
did not have a choice of which GPU came with computer).

27 ⁵⁴ Netz Report at ¶89.

28 ⁵⁵ Netz Report at ¶89.

1 purchase customized computers may be different depending on what options are offered and how
2 the options are offered. Dell enables consumers to customize certain components of the
3 computer, including for at least some computers, the graphics components. Dell generally offers
4 a "default" graphics card included in the system, but at some point in the transaction, the
5 consumer is provided an opportunity to select another graphics card from among a set of
6 graphics card options Dell offers for that computer. For example, a consumer might choose from
7 among Dell's computer models, the XPS 630 Desktop.⁵⁶ That computer model, with the default
8 graphics card, GeForce 8800 GT 512 MB, as well as other components, is available at a retail
9 price of \$1,199. According to Dell, the cost of the default graphics card is "included" in the
10 computer price. Five other graphic cards are offered and selection of one of those options will
11 change the price of the computer, with the selection of some options leading to a higher overall
12 price and others to a lower price. That is, Dell does not provide prices of the various options, but
13 does provide the difference between the default card and other graphics card options.⁵⁷

14
15 **3. Product Differentiation and Establishing Class Wide Impact**

16
17 37. The discussion above establishes that a) products purchased by proposed class
18 members are highly differentiated b) computers purchases by proposed class members are
19 different than purchases of graphics cards and c) prices of computers and graphics card products
20 are highly variable and reflect product differentiation, varying consumer preferences, as well as
21 differences among OEMs, system builders, or other sellers.

22 38. The implications for determining impact or injury to indirect purchasers on a class
23 wide basis are that, first, any model designed to measure the effect of the conspiracy on indirect

24 ⁵⁶ The transaction options can be seen in Exhibit I-22.

25 ⁵⁷ Dr. Netz claims that prices of the graphics components are observable in Dell computer
26 transactions. But this is not the case. Only the difference between the default graphics
27 option and other available options are observable. As discussed below, Dr. Netz's method is
28 to match data on the prices of graphics cards (and, according to her GPUs) and prices of
computers. This is substantially more complex if those prices are not observable, and instead
price differentials between one particular graphics card and another graphics card are
observed. See Netz Report at ¶89.

1 elasticities of supply and demand can vary depending upon location, time, product, as well as
2 other variables. Determining whether and to what extent a price increase may be passed from a
3 manufacturer through a single distribution channel to a consumer, given the assumptions of these
4 models, requires estimates of such elasticities for particular buyers and sellers at particular points
5 in time for particular products.

6 62. Determining whether or to what extent an alleged overcharge on a GPU chip or a
7 graphics card is passed on through the various distribution channels to an indirect purchaser of a
8 graphics card or computer is clearly a more complex problem than the one described above.
9 First, it should be clear that none of the markets at issue have characteristics of a perfectly
10 competitive market with a perfectly elastic industry supply curve that results in 100 percent pass-
11 through for all firms. Also, there are a number of other observable characteristics about the
12 relevant products and industries that indicate pass-on rates will vary and determining pass-on
13 will be highly individualized. For example, there are many layers of distribution between the
14 allegedly price-fixed product and the indirect purchaser, rather than a single layer, and there are
15 many different possible paths among these layers that potentially trace the path from a GPU chip
16 to an indirect purchaser (or a graphic card to an indirect purchaser). Determination of pass-on for
17 an individual proposed class member requires identifying the particular channel of distribution
18 relevant to that class member's purchase and tracing the overcharge from the Defendants through
19 the distribution paths to the indirect purchaser. Such paths involve different kinds of firms, as
20 well as different firms of a given type. The market conditions, including the degree and extent of
21 competition faced by firms within these different channels vary. There are also different and
22 complex relationships between some firms at different points within these channels of
23 distribution. These conditions affect the supply and demand elasticities relevant to determining
24 whether a price increase is passed on from one level of distribution to another and whether any
25 portion of the price increase will be ultimately passed on to the indirect purchaser.

26 63. Complicating the issue of pass-on further is the fact that a discrete GPU chip is a
27 component of a graphics card and a graphics card is a component of a computer. The cost of a
28

1 GPU is only one portion of the cost of a card and a smaller portion of the cost of a computer.
2 The fact that the alleged price-fixed product may be a small portion of the cost of the product
3 purchased by the indirect purchaser makes it difficult to estimate whether an overcharge on that
4 product is passed on and the amount of the overcharge that is passed on.⁸⁷

5 64. In the following section, I first describe certain chains of distribution that begin with
6 an alleged price-fixed product and end with the purchase of what may be some other product by
7 a proposed class member. The discussion shows that there are many circuitous possible routes
8 through which a GPU chip or a graphics card sold by a Defendant could make its way into a
9 product ultimately purchased by an indirect Plaintiff. I then describe some of the market
10 conditions and characteristics relevant to firms that operate in the various distribution chains and
11 discuss why such conditions would matter to the Plaintiffs' theory of pass-on. Finally, I evaluate
12 Plaintiffs' claims related to an empirical relationship between changes in cost for certain firms
13 and changes in the prices those firms charge. As one would expect, given the complexities of
14 this business, these relationships vary across products and for some products, indicate that pass-
15 on does not occur.

16 65. Before moving on, however, "perfectly competitive" markets in which pass-on is 100
17

18 ⁸⁷ Dr. Netz agrees that the cost of graphics card amounts to a small amount of the cost of a
19 computer. She finds examples where the graphics cards accounts for 2.9 percent and 27.3
20 percent of the cost of a computer. Netz Report at ¶ 83, fn. 117 (AMD054_00016640-42).
21 Obviously, if the cost of the graphics card accounts for a small amount of the cost of a
22 computer, the cost of a GPU chip accounts for an even smaller amount. Dr. Netz argues that
23 a cost increase, no matter how small, would be passed on and cites "documentary evidence"
24 for this claim. She claims that freight cost increases incurred by ATI, in amounts as little as
25 \$.03 per chip, were passed along to direct customers. The document she cites,

26 
27 with Dr. Netz claim that ATI
28 passed through a \$.03 cost increase to its customers.

1 percent for all firms should be distinguished from markets or industries that characterize
2 themselves as “highly competitive” or “intensely competitive.” It is the latter that forms the
3 basis of Plaintiffs’ expert’s conclusion that pass-on in the present case is 100 percent. Dr. Netz
4 collects various passages quoted from various industry participants and market analysts that
5 describe the businesses in which various firms involved in the distribution of GPU chips,
6 graphics card, and computers operate as “competitive.”⁸⁸ These quotes form the basis of her
7 conclusion that all such firms operate in “very competitive” industries and that, as a result she
8 expects “the pass-through rate to be close to 100%.”⁸⁹

9
10 66. An economist evaluating whether or not or the degree to which a market is
11 competitive typically engages in some type of economic analysis. That analysis may involve
12 identification of the participants and measurement of concentration statistics, collection of price
13 or margin data, evaluation of entry and exit conditions, or any number of economic
14 characteristics that may be relevant. Dr. Netz has not performed any economic analysis related
15 to this issue, but has simply taken certain passages from firms’ 10-K filings, annual reports or
16 other company descriptions. This information is not sufficient for an economist to reach
17 conclusions about the competitive nature of a market and may be wholly irrelevant. Indeed, if
18 this information indicates that markets are competitive, then Plaintiffs here should drop their
19 claims of conspiracy. NVIDIA and AMD (ATI’s parent company) both report operating in
20 “intensely competitive” markets.⁹⁰ Moreover, the information that is contained in Dr. Netz’s
21 quotes is inconsistent with the conclusion that the firms are operating in markets similar to
22 perfectly competitive markets.⁹¹

23 ⁸⁸ Netz Report, fn. 89-101.

24 ⁸⁹ Netz Report at ¶ 63.

25 ⁹⁰ See for example NVIDIA 10-K, filed April 25, 2003 at 7 and AMD 10-K for the year ended
26 December 31 2006 at 13. Dr. Netz’s own quotes indicate that ATI was a participant in these
intensely competitive markets. See Netz Report, fn. 92

27 ⁹¹ For example, there are numerous quotes included by Dr. Netz, that indicate competition
28 occurs over various non-price dimensions. [One, among many, is found in Netz Report, fn.
89 where Sanmina SC Corp states that its “primary competitive strengths include our ability
to provide global end-to-end services, our product design and engineering resources,
advanced technologies, high quality manufacturing assembly and test services, customer

1
2
3 **B. Analysis Of Pass-On Requires Identifying And Analyzing Multiple
And Different Distribution "Chains"**

4 67. Plaintiffs allege Defendants conspired to raise the prices of GPU chips and graphics
5 cards through the manipulation of new product introductions, and as a result, proposed class
6 members paid higher prices for graphics cards and computers. Plaintiffs also claim that when the
7 "GPUs and graphics cards are purchased by consumers as part of a computer purchase, they are
8 distinct, physically discrete hardware elements of the computer that are traceable throughout the
9 chain of distribution to the end user and do not undergo any significant alterations in their transit
10 through that chain."⁹²

11 68. Plaintiffs, while recognizing the importance of being "traceable throughout the
12 chain," mischaracterize and oversimplify the numerous chains through which the GPU chip or
13 graphics card makes its way to the proposed class member's computer purchase. Similarly, there
14 are different, but still numerous and complex, chains through which a GPU chip makes its way
15 into a proposed class member's graphics card purchase. These "chains," which begin with either
16 a GPU chip or a graphics card sold by a Defendant and end in either a graphics card or a
17 computer sold by an entirely different entity involve numerous transactions and many different
18 types of firms engaged in different manufacturing and selling activities at different levels.⁹³

19
20 focus, expertise in serving diverse end markets and an experience management team."]
21 Other quotes indicate firms have varying cost structures, which is also inconsistent with the
22 assumption of perfect competition. [See for example in Netz Report, fn.89 where Flextronics
23 states, "Our segment and business unit strategy offers OEMs the economies of scale of
24 centralized core services..." and Netz Report, fn. 90 where Inventec states that it "moved
25 production to mainland China to lower costs" and Netz Report, fn. 92 where PNY compares
26 itself to competitors who "have the ability to manufacture competitive products at lower
27 costs as a result of their vertical integration."] Other quotes indicate that the number of
28 competing firms is small, certainly relative to the number one would expect in a perfectly
competitive market [See Netz Report, fn. 93 where Ingram Micro states, "The three largest
broadline distributors are battling for PC market share..."]

⁹² Plaintiffs claim that product tracing is possible because GPUs retain a logo and are identifiable by part or serial number. Plaintiffs are apparently suggesting that "tracing" should be done on the basis of individual parts, and that the tracing cannot be done class wide. See TAC at ¶61.

⁹³ The prices charged by Defendants at the first stage of these various chains vary by product and customer; the prices can be affected by rebates, discounts, price protection programs,

1 Moreover, at the end of the various chains, proposed class members purchase graphic cards or
2 computers that are significantly and meaningfully differentiated from a wide variety of different
3 firms at a wide array of different prices. Below, I attempt to describe some of the ways a
4 desktop GPU chip, sold by one of the Defendants, could end up in a desktop computer purchased
5 by an individual class member.

6 69. Importantly, the possible transactions described below, involved in the sale of a
7 desktop GPU chip that is ultimately part of a desktop computer, are potentially different from the
8 possible transactions involved in the sale of a GPU chip that is ultimately part of a notebook or
9 workstation computer. Direct customers that purchase discrete desktop GPU chips can be
10 different from the customers that purchase discrete notebook GPU chips. The reasons for this
11 are the differences in the way the GPU chip is used in the different types of computers, that is,
12 desktop GPU chips are typically used as an input to a graphics card while notebook GPU chips
13 are not. So, the firms that specialize in graphic cards will not play the same role in the various
14 distribution chains for notebook computers as they do for desktop computers. Similarly,
15 workstation computers are typically specialized, high performance, expensive computers relative
16 to desktop computers.

17 **1. Possible Transactions From a Desktop GPU Chip to a Desktop**
18 **Computer**

19 70. As described above, a discrete desktop GPU chip is designed and sold to be used as
20 an input in a desktop computer. Defendants collectively have sold numerous different desktop
21 GPU chips during the Class Period to many different direct buyers. For example, ATI sold 95
22 different Desktop GPU chips to 192 different customers at prices ranging from about [REDACTED]

23 [REDACTED]. That is, the product considered here is not a single, homogeneous product, but a large
24 group of differentiated products with various performance characteristics, purchased by various
25

26 incentive programs; the price of the initial purchase may be a GPU, a bundle of GPUs, or a
27 "kit" where the GPU is bundled with memory. The price may be determined by individual
28 negotiations between a Defendant and a particular customer and those negotiations may be
affected by whether the GPU is sold to the customer to be used in a branded computer, such
as Dell or Hewlett-Packard.

1 customers at different prices reflecting not only those different performance characteristics, but
2 also the different demand characteristics of buyers.

3 71. Defendants sell desktop GPU chips directly to a number of different types of
4 customers that engage in different activities, sell to different customers themselves, and have
5 different types of relationships with the customers to which they sell.⁹⁴ Discrete GPU chips used
6 in desktop computer applications are sold by the Defendants to Add-In-Board manufacturers
7 (“AIBs”) who make and sell graphics boards (as well as other products), Original Design
8 Manufacturers (“ODMs”) who design, manufacture and sell components and computers,
9 Original Equipment Manufacturers (“OEMs”) who may manufacture, assemble, market and/or
10 sell computers or who contract with ODMs or other contract manufacturers for the production of
11 these products, and distributors who repackage and sell the GPU chips to AIBs, ODMs, OEMs,
12 and other distributors, among others.⁹⁵

13 72. Each of these groups of direct buyers of GPU chips engages in different activities
14 with respect to the GPU chip purchased from the Defendant and sell to various other types of
15 firms. Consider an AIB who buys a GPU chip from one of the Defendants. There are numerous
16 AIBs that purchase GPU chips designed to be used in desktop computers from Defendants,
17 including PNY, BFG, eVGA, Sapphire, Palit, Gigabyte, Sparkle, and Leadtek, among others.⁹⁶
18 An individual AIB may manufacture a graphics card, or a number of different graphics cards,
19 using the same GPU chip purchased from a Defendant. The graphics cards may be “branded”
20 and sold to a “systems integrator,” such as Alienware or Falcon Northwest, an ODM who
21 manufactures computers for OEMs or to an OEM. Alternatively, the AIB may sell the graphics
22

23 ⁹⁴ Dr. Netz agrees that Defendants sell to a wide variety of different direct purchasers and even
24 that categories of companies can be “somewhat nebulous. Many companies fall into multiple
25 categories, depending on which client they are servicing and many companies have evolved
26 from one category to another over time.” See Netz Report at ¶25. As with the case of highly
differentiated products, Dr. Netz agrees that these complex conditions exist in the distribution
of products, but brushes the complexity aside, with the assumption that all industries are
“very” competitive and therefore pass on will be complete.

27 ⁹⁵ See Skynner Declaration at ¶¶33-38, Fisher Declaration at ¶¶ 25-30.

28 ⁹⁶ Exhibit I-16 presented a list of some AIBs.

1 card to a distributor who resells the cards to smaller computer manufacturers that may want to
2 purchase a variety of computer components from one source.⁹⁷

3 73. A distributor that purchases a GPU chip from a Defendant repackages the product and
4 may sell to sub-distributors, AIBs, ODMs, and OEMs. Distributors who purchase GPU chips
5 directly include EDOM and Atlantic Semiconductor. Direct sales to distributors "add" a
6 transaction to the chain of transactions from the Defendant to an indirect purchaser.

7 74. Component manufacturers or computer manufacturers that purchase GPU chips from
8 a Defendant use the GPU chip to produce a graphics card or a computer. Some ODMs or other
9 contract manufacturers produce products for Tier One computer OEMs, such as Hewlett Packard
10 or Dell. The prices of GPU chips sold by a Defendant to the ODM can be affected by
11 contractual relationships between the Defendant and the OEM for which the ODM is producing
12 computers. ODMs also produce generic, or "white box" computers that other OEMs or
13 computer sellers purchase off-the-shelf. In this case, the GPU chip (or graphics card purchased
14 from an AIB) may be purchased by the ODM under different contractual terms than the GPU
15 chip (or graphics card) purchased pursuant to a contract with an OEM. That is, the "chain" of
16 transactions from the direct purchase of the GPU chip by a Defendant to an indirect purchaser
17 can be affected by certain and varying relationships between the various firms involved in the
18 chain.

19 75. At this point, while the discrete desktop GPU chip is no longer sold as a separate
20 product but resides in a graphics card within a computer, there can be at least several transactions
21 between the product and an individual class member. Computer manufacturers or sellers may
22 sell to resellers, distribution partners, independent distributors, mass merchandiser brick and
23 mortar stores or online stores, office supply stores, company owned and operated retail outlets,
24 or directly to consumers in other ways.

25 76. Complicating this picture further, Defendants sell graphics cards as well as GPU

26
27 ⁹⁷ [REDACTED]

1 chips. NVIDIA and ATI sell desktop graphics cards to ODMs and OEMs, who use the graphics
2 card as an input in the computers they manufacture or market, to distributors who resell the
3 graphics cards to ODMs and OEMs, and to system integrators.⁹⁸

4 77. As this discussion illustrates, there is no single, traceable "chain" that links a GPU
5 chip, or graphics card, sold by one of the Defendants to a computer purchase by a proposed
6 indirect class member that purchases a computer. There are multiple possible chains, traceable
7 only by determining first, what computer was purchased, from what retailer outlet and when,
8 then determining where that retailer obtained the computer, and if, the retailer obtained the
9 computer directly from the manufacturer, who that manufacturer was, from whom the
10 manufacturer obtained the graphics card in the computer, what firm manufactured the graphics
11 card, and where that firm obtained the GPU chip. Exhibit I-28 is a schematic that attempts to
12 display the transactions from a GPU chip to the named Plaintiffs' purchases of computers. As
13 the Exhibit shows, even among the named Plaintiffs, there are different chains and the actual
14 chain, from the GPU chip to the individual named Plaintiffs is not traceable beyond knowing
15 from which retailer the named Plaintiff purchased. In the least complex chain, one of the
16 Defendants may have sold a graphics card to an OEM, who manufactured its own computers and
17 who then resold the computer to a named Plaintiff. However, it is possible that the chain is much
18 more complex, involving the sale of a GPU chip, the sale of graphics card and the sale of a
19 computer involving possibly distributors, an AIB, an ODM, an OEM, and a retailer.

20 78. In addition, as noted above, the "chains" that potentially describe the path from a
21 GPU chip or a graphics card to a proposed class member's computer purchase are likely to be
22 different than the "chains" that potentially describe the path of a GPU chip or graphics card to a
23 proposed class member's purchase of a graphics cards. Exhibit I-29 is a list of one AIB's
24 customers. The Exhibit shows the numerous different types of customers to whom this AIB
25 sells.

26 79. Plaintiffs' theory of pass-on simply ignores the existence of these multiple chains and
27

28 ⁹⁸ See Skynner Declaration ¶¶52-56, Fisher Declaration at ¶46.

1 the pricing decisions of each intermediary that all sellers and resellers would pass on any
2 overcharge to direct purchasers through 100% to indirect purchasers. While clearly convenient
3 for indirect purchasers, this assumption contradicts all of the authorities cited by Dr. Netz related
4 to appropriately determining whether and to what extent a seller or reseller passes on a price
5 increase. The assumption also eliminates the need of developing a common method to estimate
6 the pass-on rate. That is, tracing the overcharge from the direct purchaser to the proposed class
7 member and estimating (or at least recognizing the existence of) relevant supply and demand
8 elasticities are clearly important to determine whether and to what extent sellers pass-on
9 overcharges. Yet, Plaintiffs offer nothing on either of these two issues, except to assume that
10 they are irrelevant.

11
12 **C. Analysis Of Pass On Given Differences In Pricing Across Firms**

13
14 80. Whether or not an alleged overcharge on a GPU chip used as an input in the
15 production of a computer can be passed on to a proposed class member in the form of a higher
16 computer price depends on whether the overcharge can be passed on to the computer supplier.
17 As described above, among the ways a GPU chip can be traced to a proposed class member's
18 computer purchase, a GPU chip can be sold to an OEM, who produces and sells computers, or to
19 an ODM, who produces computers for an OEM, who then brands and sells the computers. The
20 terms and conditions under which the ODM and OEM operate can affect whether an alleged
21 overcharge to an ODM direct purchaser can be passed on to the OEM and then through the
22 distribution chain to the proposed class member.

23 81. OEMs that rely on ODMs to manufacture computers sold with their brand names (or
24 parts of the computers) do not always directly purchase the components for the computers,
25 including GPU chips or graphics cards. As described above, some OEMs rely on ODMs to
26 purchase components and assemble the computer products.⁹⁹ The OEMs however, can remain

27 ⁹⁹ See for example, 
28 

1 involved in the selection of components, such as graphics components, and can, through
2 negotiation with suppliers such as the Defendants, affect their cost of the graphics products used
3 in their computers, irrespective of the cost of the graphics components paid by the direct
4 purchaser ODM.¹⁰⁰ For example, an OEM and NVIDIA may engage in negotiations to
5 determine the specifications of the graphics components that will be used in the OEMs computer
6 products.¹⁰¹ As part of the negotiations, the OEM and NVIDIA may agree on a cost to the OEM
7 of the components. The cost of the component to the ODM, who is the direct purchaser of the
8 component from the Defendant, may or may not be the same as the price negotiated between the
9 OEM and the Defendant. The ODM then manufactures the computer with the components it
10 purchased and sells the computer to the OEM. If the ODM charges the OEM more than the
11 amount negotiated between the OEM and the Defendant for the graphics components in the
12 computer, the OEM will obtain a rebate in the amount of the difference from the Defendant.¹⁰²

13 82. The effect of OEM price negotiations can be seen in transaction data and rebate
14 information in the NVIDIA data. Exhibit I-30 shows pricing for the NVIDIA G72M-N notebook
15 GPU chip to a selected group of the direct purchasers. [REDACTED]
16 [REDACTED]

17
18 [REDACTED]. See also, "The Role of Information Technology
19 in Transforming the Personal Computer Industry," Kenneth L. Kraemer and Jason Dedrick,
20 in *Transforming Enterprise*, ed. By William H. Dutton, Brian Kahin, Ramon O'Callaghan
21 and Andrew W. Wyckoff at 316-317.

20 ¹⁰⁰ [REDACTED]

21
22
23 ¹⁰¹ [REDACTED]

24 ¹⁰² See Skyner Declaration at ¶¶ 39-46 for a description of ATI and prices to OEMs. Fisher
25 Declaration ¶¶ 9-14. [REDACTED]
26 [REDACTED]
27 [REDACTED]
28 [REDACTED]

1 [REDACTED]
2 [REDACTED]
3 [REDACTED]
4 [REDACTED]
5 [REDACTED]
6 [REDACTED]
7 [REDACTED]
8 [REDACTED]
9 [REDACTED]
10 [REDACTED]

11 83. The economic rationale for such arrangements is that the OEM, in particular the
12 branded OEM for whom large volumes of purchases is more likely, is the economic agent that
13 selects the component supplier and the particular components. That is, an OEM such as Dell or
14 Hewlett-Packard, is the "important" customer to NVIDIA. Those OEMs sell large volumes of
15 computers (and therefore are responsible for the purchase of large volumes of GPU chips) on a
16 regular basis and are the decision makers regarding which graphics supplier is selected and what
17 products are to be purchased from the graphics supplier for those OEMs' computers. An ODM,
18 on the other hand, is in a much different position. It purchases the components selected by the
19 OEM and manufactures the computer with those components but may not be the decision maker
20 as to which GPU chip supplier is selected. In addition, some ODMs manufacture computers for
21 more than one OEM, smaller computer suppliers, and even for themselves.¹⁰⁶ The GPU chip
22 supplier and ultimate buyer both have an incentive to keep negotiated price information between
23

24 ¹⁰³ [REDACTED]
25 [REDACTED]

26 ¹⁰⁴ 01-2002 to 12-2004 Rebate Activity Report.txt and 01-2005 to 12-2007 Rebate Activity Report.txt.

27 ¹⁰⁵ [REDACTED]

28 ¹⁰⁶ For example ASUS markets computers under its own brand.

1 the two of them, and away from the ODM, just as those negotiating parties would have an
2 incentive to keep such information out of the hands of the suppliers' other customers and the
3 OEM's competitors.

4 **D. Analysis Of Pass On Given That GPU Chips And Graphics Cards Are**
5 **Components Of Products Purchased By Indirect Purchasers**

6 84. Another factor that complicates the tracing of an alleged overcharge on a GPU chip to
7 the purchase of a graphics card or computer by a proposed class member or the tracing of an
8 alleged overcharge on a graphics card to the purchase of a computer is that both the GPU chip
9 and the graphics card, the prices that are alleged to have been fixed, are components of those
10 products purchased by proposed class members.

11 85. As described above, named Plaintiffs that purchased computers paid a range of prices
12 for the computer. The computers are sold with a wide range of graphics cards included. There is
13 no information regarding the cost of the graphics card, either to the computer seller or to the
14 named Plaintiff that purchased the computer. At least some of the graphics cards are available
15 for sale to consumers at retail. A comparison of those retail prices of graphics cards to the prices
16 of the computers purchased by named Plaintiffs shows that those retail prices are low, relative
17 the price of the computer. For example, Ron Davison purchased a Power Mac computer for
18 about \$3,000 on June 23, 2004. The computer contained an ATI Radeon 9600 XT 128 megabyte
19 graphics card.¹⁰⁷ At retail the price of ATI Radeon 9600 XT 128 megabyte graphics card sold
20 on June 30, 2004 \$143, or less than five percent of the price of the computer. This amount likely
21 overstates the cost of the graphics card to the computer seller. The cost of the GPU chip
22 contained in the graphics card that is sold with the computer accounts for an even smaller
23 amount of the computer. For example, the price of the GPU chip used in the card in the
24 computer Mr. Davison purchased may have cost about \$66, about two percent of the price of the
25 computer.¹⁰⁸ Exhibit I-32 shows the prices of computers purchased by named Plaintiffs, retail

26 ¹⁰⁷ Davison Tr. 39:19-40:11, 49:10-14, 86:20-21, IPP 001152-53 (Davison Ex. 1)

27 ¹⁰⁸ Given that GPU chip prices vary by customer and over time, it is not possible to determine
28 the actual cost of the GPU chip that should be compared to the price of Mr. Davison's
computer. This problem is relevant to the Plaintiffs' claim that an overcharge can be traced

1 prices of the graphics cards contained in the computers, and possible prices of GPU chips that
2 are used in the production of each graphics card, where such identification was possible. The
3 Exhibit demonstrates that graphics card prices account for a small amount of the overall
4 computer price.

5 86. Similarly, the cost of a GPU chip accounts for a small amount of the retail price of the
6 graphics card. Plaintiffs claim that Defendants conspired to coordinate the retail prices and
7 introduction of certain graphics cards. They identify 22 products, 11 pairs of products, for which
8 they claim Defendants conspired to affect the manufacturers suggested retail price ("MSRP"). A
9 comparison of those MSRPs to the cost of the GPU chips that are contained in the graphics cards
10 demonstrates that the GPU chip cost varies significantly and that the GPU chip cost can be a
11 very small amount of the MSRP for the graphics card. For example, Plaintiffs identify a pair of
12 competing graphics cards, the GeForce 6800 GT for NVIDIA and the Radeon X800 Pro for ATI,
13 that were affected by the alleged conspiracy. Plaintiffs claim that the MSRP for both graphics
14 cards was \$399. The prices of the GPU chips contained in the Radeon X800 Pro ranged from

15 [REDACTED]. The prices of the GPU chips
16 contained in the GeForce 6800 GT ranged from [REDACTED]

17 [REDACTED]. Exhibit I-33 shows a comparison of each of the product pairs identified by
18 Plaintiffs in the TAC, the claimed MSRP of each pair, and the price range of the underlying GPU
19 chips contained in those pairs. The Exhibit shows the range of GPU chip prices for a particular
20 graphics card and that in many instances the GPU chip cost accounts for a very small proportion
21 of the MSRP claimed by Plaintiffs. The Exhibit also shows that for a number of the product

22
23 from the price of a computer to the cost of the GPU chip. In addition, the task of matching a
24 particular GPU chip to a graphics card can be difficult. Neither NVIDIA nor ATI
25 systematically tracks the particular GPU chip, by material or part number, that is used as an
26 input into a card. GPU chips are not named or tracked based on the graphics card "street
27 names." Unless Plaintiffs can establish that the overcharge is the same, in dollar amount, for
28 all GPU chips, tracing the overcharge will require an individual analysis of what card a
Plaintiff purchased, what GPU chip was used as an input into that card and what the
overcharge was on that GPU chip. This assumes that the overcharge to all customers that
purchased that GPU chip was the same. If Plaintiffs cannot establish that, then additional
analysis of who purchased the particular GPU chip is required, at what price, and what
amount of overcharge.

1 pairs identified by Plaintiffs, one of the Defendants does not sell a GPU chip for the graphics
2 card product identified for that Defendant. For example, ATI does not sell a GPU chip for the
3 Radeon X1950 Pro graphics card.¹⁰⁹

4 **E. Summary Of Industry Characteristics As They Relate To Pass On Of**
5 **An Alleged Overcharge**

6 87. The differentiated nature of the products at issue, the complex distribution patterns,
7 and the component-like nature of a GPU chip (or graphics card) indicate that injury to consumers
8 of graphics cards and computers cannot be determined on a class wide basis. Consider the claim
9 that Defendants conspired to raise the price of GPU chips. In order to determine impact on a
10 proposed class member that purchases a computer, one must first determine whether the direct
11 purchaser paid an overcharge on the particular GPU chip that was used to build the graphics card
12 that is in the computer. As described above, there are hundreds of different GPU products, sold
13 to numerous customers at different prices. Dr. Meyendorff's theory does not provide a method
14 to account for the fact that some direct purchasers did not pay an overcharge.

15 88. If indirect purchasers are able to establish the direct overcharge on the relevant GPU
16 chip, they still must show that the overcharge to the direct purchaser has been passed on and
17 resulted in higher prices to them. Given that the price of a GPU chip accounts for a very small
18 amount of the overall cost of a computer, any overcharge will be an even smaller amount of the
19 purchase price of the computer to the indirect purchaser if, indeed, there is any of the overcharge
20 left to pass on. This makes determining whether intermediate resellers passed on the overcharge
21 through the distribution channels even more difficult.

22 89. Finally, the overcharge must be traced from the Defendant through one of numerous
23 different complex distribution paths. The particular path may not be knowable. And the various
24 paths may involve numerous layers of potentially hundreds of different distributors and / or

25 ¹⁰⁹ It is also true that in certain of the product pairs identified by Plaintiffs, one of the Defendants
26 does not sell the graphics card. For example, NVIDIA does not sell a GeForce FX 5800
27 graphics card. Plaintiffs' theory of conspiracy, as it is alleged in the TAC, is based on the
28 coordination of competing product pairs. If one of the Defendants does not sell a product in
a pair identified by Plaintiffs, then Defendants could not have coordinated prices or
introduction dates for that pair.

1 manufacturers that have varied relationships with one another that affect the prices at which
2 transactions between them occur. The same set of considerations exists for tracing an
3 overcharge on a graphics card through various distribution channels to the indirect purchaser.

4 90. In summary, the steps necessary for Plaintiffs are the following: 1) Establish whether
5 a particular GPU chip sold by Defendants has been affected by the alleged conspiracy and
6 measure the effect of the conspiracy, that is, the direct overcharge on that GPU chip, and
7 determine which direct purchaser paid the overcharge. 2) Determine whether the direct
8 purchaser sold the GPU chip or used it as a component in another product. 3) If the direct
9 purchaser resold the GPU chip, determine whether the direct purchaser passed on the overcharge
10 and if so, by what amount and to whom. 4) If the direct purchaser used the GPU chip as a
11 component in the manufacture of some other product, determine what product was
12 manufactured, who the product was sold to and whether the overcharge was passed on to the
13 buyer. In order to do this, one must control for the costs of the other components. In addition, it
14 must be determined whether and what terms may be negotiated between the Defendant and an
15 indirect purchaser that may affect or eliminate the effect of any overcharge paid by the direct
16 purchaser. 5) If the overcharge, at that stage is not eliminated, the path of the product from the
17 manufacturer to the indirect purchaser must be determined and the overcharge must be traced
18 along that path. The path may include any one of many distributors, retailers or e-tailers.
19 Plaintiffs' experts have done absolutely none of the work that would permit a conclusion that
20 there is a common method that would establish impact on all indirect purchasers.

21 **F. Plaintiffs' Empirical Evidence Related To Pass On**

22
23 91. Plaintiffs' expert claims that all firms involved in the distribution of GPU chips,
24 graphics cards and computers pass on 100 percent of all cost increases to consumers. This
25 conclusion is based, partly, on purported regression estimates of pass-on rates using data from
26 three sources. The regression estimates calculated by Dr. Netz are not relevant to the issue of
27 class wide pass-on because they are averages and a method based on averages is not sufficient to
28 demonstrate actual injury to each class member. Averages mask any differences in such rates

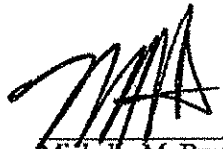
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pass-on measure. Similarly, averaging the GPU chip prices may obscure the relationship or simply result in a false relationship. The Exhibit contains a number of similar graphs for different graphics cards and different GPU chips. Comparing the prices and price trends across the graphs shows that these relationships vary. Recall that Dr. Netz's regressions, which did not focus on the relationship of a GPU chip cost and the price of any product purchased by a proposed class member were based on highly aggregated and averaged data. Those regressions could not possibly "pick up" the variation in pass-on that is demonstrated in these graphs. However, in order to determine whether some individual proposed class member was or was not injured, it is these types of price data that must be examined.

107. Similarly, Exhibit I-42 shows the retail prices of computers. The Exhibit shows the prices of Dell branded computers that contain the same graphics card. This data shows that the Dell computer prices vary substantially, depending on many factors, including the various other components that are included in the computer, as well as possible discounts offered by Dell. In addition, two different computers, with two different graphics cards can be sold at the same retail price.

[REDACTED]

[REDACTED] This indicates that in order to determine whether a proposed class member was injured or to measure such injury, it is not sufficient to obtain information related to the price of the computer, but the particular graphics card must be identified, the cost of the graphics card must be determined and some measure of the overcharge on that graphics card must be obtained.

 5/20/08
Michelle M. Burtis, Ph.D.

Materials Considered

Legal Pleadings re: Graphics Processing Units Antitrust Litigation**Direct**

Defendants' Position Statement for May 24, 2007 Initial Conference	May 17, 2007
Direct and Indirect Plaintiffs' Position Statement	May 17, 2007
Direct and Indirect Plaintiffs' Position Statement (Corrected)	May 18, 2007
Consolidated and Amended Class Action Complaint for Violation of Section 1 of the Sherman Act, 15 U.S.C. § 1	June 14, 2007
Defendants' Motion to Dismiss Consolidated Amended Complaint of Direct Purchaser Plaintiffs	July 16, 2007
Declaration of Jeffrey M. Gultin in Support of Defendants' Motion to Dismiss Consolidated Amended Complaint of Direct Purchaser Plaintiffs	July 16, 2007
Direct Purchaser Plaintiffs' Opposition to Defendants' Motion to Dismiss	August 13, 2007
Declaration of Kevin J. Barry in Support of Direct Purchaser Plaintiffs' Opposition to Defendants' Motion to Dismiss	August 13, 2007
Defendants' Reply Brief in Support of Motion to Dismiss Consolidated Amended Complaint of Direct Purchaser Plaintiffs	September 4, 2007
Declaration of David Steiner in Support of Defendants' Reply Brief on Motion to Dismiss Consolidated Amended Complaint of Direct Purchaser Plaintiffs	September 4, 2007
Second Consolidated and Amended Class Action Complaint for Violation of Section 1 of the Sherman Act, 15 U.S.C. § 1	September 5, 2007
Pretrial Order No. 5 Order Granting in Part and Denying in Part Motions to Dismiss	September 27, 2007
Direct Purchaser Plaintiffs' Motion for Leave to File Amended Complaint; Motion for Limited Discovery	October 11, 2007
Declaration of David Steiner in Support of Defendants' Opposition to Direct Purchaser Plaintiffs' Motion for Leave to File Amended Complaint and Motion for Limited Discovery	October 18, 2007
Defendants' Opposition to Direct Purchaser Plaintiffs' Motion for Leave to File Amended Complaint and Motion for Limited Discovery	October 16, 2007
Direct Purchaser Plaintiffs' Reply in Support of Motion for Leave to File Amended Complaint; Motion for Limited Discovery	October 25, 2007
Pretrial Order No. 8 Order Granting in Part and Denying in Part Plaintiffs' Motion for Leave to File an Amended Complaint	November 7, 2007
Answer of ATI Technologies ULC, Advanced Micro Devices, Inc., AMD US Finance, Inc., and 1252986 Alberta ULC to Direct Purchaser Plaintiffs' Third Consolidated and Amended Class Action Complaint	November 28, 2007
Defendant NVIDIA Corp.'s Answer To Direct Purchaser Plaintiffs' Third Consolidated And Amended Class Action Complaint	November 28, 2007
Direct Purchaser Plaintiffs' Initial Disclosure Pursuant to Fed. R. Civ. P. 26(A)(1)	December 3, 2007
Direct Purchaser Plaintiffs' Responses and Objections to Defendant ATI Technologies ULC's First Set of Special Interrogatories	January 10, 2008
ATI Defendants' Responses and Objections to Direct Purchaser Plaintiffs' First Set of Interrogatories to Defendants ATI and AMD	January 22, 2008
Defendants ATI Technologies ULC and Advanced Micro Devices Inc.'s Responses to Direct Purchaser Plaintiffs' First Set of Requests for Production	January 22, 2008
NVIDIA Corp.'s Responses and Objections to Direct Purchaser Plaintiffs' First Set of Requests for Production of Documents	January 22, 2008
NVIDIA Corporation's Responses and Objections to Direct Purchaser Plaintiffs' First Set of Specially Prepared Interrogatories	January 22, 2008
Letter from John F. Cove, Jr. to Charles H. Samel	February 28, 2008
NVIDIA Corp.'s Responses and Objections to Direct Purchaser Plaintiffs' Second Set of Requests for Production of Documents	March 24, 2008
Direct Purchaser Plaintiffs' Responses and Objections to Defendant NVIDIA Corp.'s First Set of Interrogatories	March 27, 2008
Defendants ATI Technologies ULC and Advanced Micro Devices Inc.'s Responses to Direct Purchaser Plaintiffs' Second Set of Requests for Production	March 31, 2008
Direct Purchaser Plaintiffs' Motion for Class Certification	April 24, 2008
Declaration of Kevin J. Barry in Support of Direct Purchaser Plaintiffs' Motion for Class Certification	April 24, 2008
Direct Purchaser Plaintiffs' Administrative Motion for Sealing Order	April 24, 2008
Declaration of Dean M. Harvey in Support of Direct Purchaser Plaintiffs' Administrative Motion for Sealing Order	April 24, 2008
Declaration of Charles H. Samel in Response to Direct Purchaser Plaintiffs' Administrative Motion for Sealing Order	May 1, 2008
Direct Purchaser Plaintiffs' Responses and Objections to Defendant 1252986 Alberta ULC's First Set of Special Interrogatories to All Direct Purchaser Plaintiffs	May 8, 2008
Direct Purchaser Plaintiffs' Responses and Objections to Defendant ATI Technologies ULC's First of Document Requests to All Plaintiffs	May 8, 2008
Direct Purchaser Plaintiffs' Responses and Objections to Defendant ATI Technologies ULC's Second Set of Special Interrogatories to All Direct Purchaser Plaintiffs	May 8, 2008
Declaration of Jeffrey D. Fisher in Support of Defendants' Opposition to Direct Purchaser Plaintiffs' and Indirect Purchaser Plaintiffs' Motions for Class Certification	May 19, 2008
Declaration of Matthew Skynner	May 20, 2008

Indirect

Defendants' Position Statement for May 24, 2007 Initial Conference	May 17, 2007
First Consolidated Class Action Complaint by Indirect Purchaser Plaintiffs for Violation of State and Federal Antitrust Laws, State Consumer Protection Laws, and Unjust Enrichment	June 14, 2007

Exhibit I-2

First Amended Complaint By Indirect Purchaser Plaintiff James Allee for Violation of State and Federal Antitrust Laws, State Consumer Protection Laws, and Unjust Enrichment	July 3, 2007
Defendants' Notice of Motion and Motion to Dismiss Indirect Purchasers' First Consolidated Class Action Complaint	July 16, 2007
Memorandum In Opposition to Motion to Dismiss Indirect Purchasers' First Consolidated Class Action Complaint	August 13, 2007
Defendants' Reply Memorandum In Support of Motion to Dismiss the Amended Consolidated Indirect Purchaser Complaint	September 4, 2007
Declaration of Amanda P. Reeves In Support of Defendants' Reply Memorandum In Support of Motion to Dismiss the Amended Consolidated Indirect Purchaser Complaint	September 4, 2007
Pretrial Order No. 5 Order Granting in Part and Denying in Part Motions to Dismiss	September 27, 2007
Notice of Motion and Motion of Indirect Purchaser Plaintiffs for Leave to File Second Consolidated Amended Complaint and to Propound Limited Discovery and Memorandum In Support Thereof	October 11, 2007
Defendant's Opposition to the Indirect Purchaser Plaintiffs' Motion for Leave to File Second Consolidated Amended Complaint and to Propound Limited Discovery	October 18, 2007
Declaration of Amanda P. Reeves In Support of Defendants' Opposition to the Indirect Purchaser Plaintiffs' Motion for Leave to File Second Consolidated Amended Complaint and to Propound Limited Discovery	October 18, 2007
Indirect Purchaser Plaintiffs' Reply Memorandum In Support of Motion for Leave to File Second Consolidated Amended Complaint and to Propound Limited Discovery	October 25, 2007
Second Consolidated and Amended Class Action Complaint for Violation of Section 1 of the Sherman Act, 15 U.S.C. § 1	November 7, 2007
Pretrial Order No. 6 Order Granting in Part and Denying in Part Plaintiffs' Motion for Leave to File an Amended Complaint	November 7, 2007
Second Amended Consolidated Class Action Complaint by Indirect Purchaser Plaintiffs for Violation of State and Federal Antitrust Laws, State Consumer Protection Laws, and Unjust Enrichment	November 7, 2007
Defendant NVIDIA Corp.'s Answer to Second Amended Consolidated Class Action Complaint by Indirect Purchaser Plaintiffs	November 27, 2007
Answer of ATI Technologies ULC, Advanced Micro Devices, Inc., AMD US Finance, Inc., and 1252986 Alberta ULC to Second Amended Consolidated Class Action Complaint By Indirect Purchaser Plaintiffs	November 27, 2007
Indirect Purchaser Plaintiffs' Initial Disclosures Pursuant to Fed. R. Civ. P. 26(A)(1)	December 3, 2007
Notice of Motion and Motion of Indirect Purchaser Plaintiffs for Leave to Add New Plaintiffs and Related State Law Claims Pursuant to Pretrial Order No. 7, and Memorandum In Support Thereof	January 3, 2008
Declaration of Christopher L. Lebsack In Support of Indirect Purchaser Plaintiffs' Motion for Leave to Add New Plaintiffs and Related State Law Claims Pursuant to Pretrial Order No. 7	January 3, 2008
Indirect Purchaser Plaintiffs' Responses to Defendant ATI Technologies ULC's First Set of Specially Prepared Interrogatories	January 14, 2008
Indirect Purchaser Plaintiffs' First Supplemental Disclosures Pursuant to Fed. R. Civ. P. 26(A)(1)	January 14, 2008
NVIDIA Corp.'s Responses and Objections to Indirect Purchaser Plaintiffs' First Set of Specially Prepared Interrogatories	January 15, 2008
ATI Defendants' Responses and Objections to Indirect Purchaser Plaintiffs' First Set of Specially Prepared Interrogatories to All Defendants	January 15, 2008
NVIDIA Corp.'s Response and Objections to Indirect Purchaser Plaintiffs' First Set of Requests for Production of Documents	January 15, 2008
Defendants ATI Technologies ULC, Advanced Micro Devices Inc., AMD US Finance, Inc., and 1252986 Alberta ULC's Responses to Indirect Purchaser Plaintiffs' First Set of Requests for Production of Documents	January 15, 2008
Defendants ATI Technologies ULC, Advanced Micro Devices, Inc., AMD US Finance, Inc., and 1252986 Alberta ULC's Responses to Indirect Purchaser Plaintiffs' First Set of Specially Prepared Interrogatories	January 15, 2008
ATI Defendants' Responses and Objections to Indirect Purchaser Plaintiffs' First Set of Requests for Production of Documents to All Defendants	January 15, 2008
Stipulation Regarding Indirect Purchaser Plaintiffs' Motion for Leave to File Third Amended Complaint to Add New Named Plaintiffs and Related State Law Claims	January 17, 2008
Third Amended Consolidated Class Action Complaint by Indirect Purchaser Plaintiffs for Violation of State and Federal Antitrust Laws, State Consumer Protection Laws, and Unjust Enrichment	January 18, 2008
Order Granting Indirect Purchaser Plaintiffs' Motion For Leave To File Third Amended Complaint Pursuant to the Terms of the Parties' January 17, 2008 Stipulation	January 18, 2008
Letter from Whitty Somvichian to John F. Cove, Jr., Henry A. Cirillo and Charles H. Samei	January 28, 2008
Defendant NVIDIA Corp.'s Answer to Third Amended Consolidated Class Action Complaint by Indirect Purchaser Plaintiffs	January 28, 2008
Answer of ATI Technologies ULC, Advanced Micro Devices, Inc., AMD US Financial, Inc., and 1252986 Alberta ULC to Third Amended Consolidated Class Action Complaint by Indirect Purchaser Plaintiffs	January 28, 2008
Letter from Michael Lehmann to Jennifer A. Carmassi	February 27, 2008
Letter from Michael Lehmann to Jennifer A. Carmassi	February 29, 2008
Letter from Michael Lehmann to Jennifer A. Carmassi	March 7, 2008
Letter from Michael Lehmann to Jennifer A. Carmassi	March 13, 2008
Letter from Michael Lehmann to Jennifer A. Carmassi	April 3, 2008
Letter from Michael Lehmann to Jennifer A. Carmassi	April 4, 2008
Indirect Purchaser Plaintiffs' Responses and Objections to Defendant NVIDIA Corp.'s First Set of Interrogatories	April 11, 2008
Indirect Purchaser Plaintiffs' Administrative Motion to Seal Documents Pursuant to Civil Local Rules 7-11 and 79-5	April 24, 2008

Exhibit I-2

Declaration of Michael P. Lehmann In Support of Indirect Purchaser Plaintiffs' Administrative Motion to Seal Documents	April 24, 2008
Notice of Motion and Motion of Indirect Purchaser Plaintiffs for Class Certification	April 24, 2008
Memorandum of Points and Authorities In Support of Indirect Purchaser Plaintiffs' Motion for Class Certification	April 24, 2008
Declaration of Michael P. Lehmann In Support of Indirect Purchaser Plaintiffs' Motion for Class Certification	April 24, 2008
Request for Judicial Notice In Support of Indirect Purchaser Plaintiffs' Motion for Class Certification	April 24, 2008
Corrected Declaration of Michael P. Lehmann In Support of Indirect Purchaser Plaintiffs' Administrative Motion to Seal Documents	April 28, 2008
Declaration of Charles H. Samel In Response to Indirect Purchaser Plaintiffs' Administrative Motion to Seal Documents	May 1, 2008
Indirect Purchaser Plaintiffs' Responses and Objections to Defendant ATI Technologies ULC's Second Set of Special Interrogatories	May 13, 2008
Indirect Purchaser Plaintiffs' Responses and Objections to Defendant 1252966 Alberta ULC's First Set of Special Interrogatories	May 13, 2008
Indirect Purchaser Plaintiffs' Responses and Objections to Defendant ATI Technologies ULC's First Set of Document Requests to All Plaintiffs	May 13, 2008

Plaintiffs' Expert Reports and Materials

Direct

Expert Report and Exhibits of Dr. David J. Teece and accompanying produced data and materials	April 24, 2008
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Indirect

Declaration and Exhibits of Dr. Anna Meyendorff In Support of Plaintiff's Motion for Class Certification and accompanying produced data and materials	April 24, 2008
Declaration and Exhibits of Dr. Janet S. Netz In Support of Plaintiffs Motion for Class Certification and accompanying produced data and materials	April 24, 2008
Corrected Declaration of Dr. Janet S. Netz In Support of Plaintiffs' Motion for Class Certification	April 28, 2008
Corrected Declaration of Dr. Anna Meyendorff In Support of Plaintiffs' Motion for Class Certification	April 28, 2008

Named Plaintiffs Materials (Depositions, Exhibits and Produced Materials)

Direct

Deposition of Jordan Walker	April 1, 2008
Deposition of Karol Juszkiewicz	March 20, 2008
Deposition of Michael Z. Bensignor	April 8, 2008

Indirect

Deposition of Andrew Jay Helling-Doane	March 18, 2008
Deposition of Andrew Wilson	May 2, 2008
Deposition of Angela Roark	April 18, 2008
Deposition of Benjamin W. Stewart	April 3, 2008
Deposition of Bret Lee Johnson	March 10, 2008
Deposition of Bryan Grant Schindelheim	March 18, 2008
Deposition of Christopher C. Crawford	March 27, 2008
Deposition of Cory Wiles	March 17, 2008
Deposition of Daniel Perkel	April 21, 2008
Deposition of Daniel Yohalem	March 31, 2008
Deposition of Heidi Heitkamp, Inc.	March 26, 2008
Deposition of James A. Lawson	April 16, 2008
Deposition of James Matson	April 17, 2008
Deposition of Jeffrey Alvin Hughes	April 9, 2008
Deposition of John Preve	April 22, 2008
Deposition of Joseph Clafine	April 4, 2008
Deposition of Joseph Pelrano	April 11, 2008
Deposition of Joseph Salazar	April 11, 2008
Deposition of Judd Eliasoph	April 5, 2008
Deposition of Justus J. Austin, III	April 16, 2008
Deposition of Kathryn Marie Saunders	April 14, 2008

Exhibit I-2

Deposition of Kenneth Douglas Erdmann
Deposition of Michael Brooks
Deposition of Paul Richard Smith, Senior
Deposition of Robert Schuyler Watson
Deposition of Ron Davison
Deposition of Roy L. Jacobs
Deposition of Scott Richard Hugh Erickson
Deposition of Scott Ruth
Deposition of Tim Hartshorn
Deposition of Vincent Andella
Examination of Scott Hector Martin

March 18, 2008
April 15, 2008
April 16, 2008
April 16, 2008
April 4, 2008
April 7, 2008
April 25, 2008
April 17, 2008
April 3, 2008
April 25, 2008
April 24, 2008

Interviews

Interview with Amelia Lam, Operations Manager responsible for rebate reserves and claims, Revenue and Accounting Department, AMD
Interview with Jeff Brown, General Manager, Professional Solutions Group, NVIDIA
Interview with David Strasser, Architect in the DTV Systems Department, AMD
Interview with Kevin Burgis, AMD
Interview with Matthew Skynner, Marketing, Graphics Product Group for Advanced Micro Devices, Inc., AMD
Interview with Maureen Simmons, Senior Business Analysts in the Business Systems & Support Department, AMD
Interview with Michael Turley, Manager of GPU Business Operations, NVIDIA
Interview with Roman Krychynskiy, Senior Business Manager, AMD
Interview with Tony Tamasi, VP of Technical Marketing, NVIDIA
Interview with Trung Nguyen, Senior Business Analysts in the Business Systems & Support Department, AMD

Data

ATI Data

PN list with graphics.xls
Sales_by_ShipTo_Dest_100_111_310_370_Dec07.xls
Sales_by_ShipTo_Dest_100_111_310_370_Nov07.xls
Sales_by_ShipTo_Dest_100_111_310_370_Oct07.xls
WW Shipment Sales 1999.05.xls
WW Shipment Sales 1999.06.xls
WW Shipment Sales 1999.07.xls
WW Shipment Sales 1999.08.xls
WW Shipment Sales 1999.09.xls
WW Shipment Sales 1999.10.xls
WW Shipment Sales 1999.11.xls
WW Shipment Sales 1999.12.xls
WW Shipment Sales 2000.01.xls
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WW Shipment Sales 2000.12.xls
WW Shipment Sales 2001.01.xls