Intel Corporation 5200 N.E. Elam Young Parkway Hillsboro, OR 97124



March 21, 2006

Dear Server Blades Customer:

Intel is announcing the discontinuance of our line of 2Gb Fibre Channel Products designed for and sold with Intel Server Blades.

There are two driving factors in the discontinuance of these products. First, these products will not be RoHS compliant and therefore will no longer be sold. Second, most of these components are based on 2Gb Fibre technology which is being replaced with 4Gb technology.

## Product Codes Covered by this Announcement

Product Code	Description	Replacement
ABRSWAPMON	Brocade software key - Advanced Performance Monitoring	ABRSWAPMON4
ABRSWEXFAB	Brocade software key - Extended Fabrics	ABRSWEXFAB4
ABRSWFABMGR	Brocade software key - Fabric Manager v4.x (unlimited fabric)	
ABRSWISLTRK	Brocade software key - ISL Trunking	ABRSWISLTRK4
ABRSWPERBDL	Brocade software key - Performance Bundle	ABRSWPERBDL4
ABRSWREMSCH	Brocade software key - Remote Switch	
ABRSWSFABOS	Brocade software key - Advanced Security	ABRSWSFABOS4
SBCEBFCSPSW	Brocade 2Gb Fiber Channel FRU	
ABRSWVL2FF	Brocade software key - Entry Fibre Channel Switch Full SAN Upgrade	
SBCEBFCESW	Brocade 2Gb Fibre Channel Switch for SBCE chassis - Entry model	SBCEBFCSW4
SBCEBFCSW	Brocade 2Gb Fibre Channel Switch for SBCE chassis - Enterprise model	
SBCEFCSWFL	Long wavelength, single mode Fiber Channel optical transceiver for the SBCEFCSW switch	
SBCEFCSWFS	Short wavelength, multi mode Fiber Channel optical transceiver for the SBCEFCSW switch.	SBCEFCSWFS4
SBEFCM	Dual channel 2Gb Fibre Channel expansion card for SBX82 server blades	SBEFCM4

## <u>Details</u>

Items highlighted in blue above will use the following schedule for discontinuance.

- 1. This end-of-life (EOL) notification is effective March 21, 2006.
- 2. As of May 5, 2006 no further orders will be accepted
- 3. Delivery of all orders must be taken no later than June 2, 2006.

This applies to the items with a blue background above including SBCEFCSWFL, SBCEFCSWFS, and SBEFCM.

Final purchase orders are *non-cancelable and non-returnable*, notwithstanding any conflicting terms in our quotes, purchase order acknowledgment or Distributor agreements.

Items highlighted in yellow above will use the following schedule for discontinuance.

- 1. This end-of-life (EOL) notification is effective March 21, 2006.
- 2. As of March 31, 2006 no further orders will be accepted
- 3. Delivery of all orders must be taken no later than June 2, 2006.

This applies to the items with a yellow background above including ABRSWAPMON, ABRSWEXFAB, ABRSWFABMGR, ABRSWISLTRK, ABRSWPERBDL, ABRSWREMSCH, ABRSWSFABOS, and SBCEBFCSPSW.

Final purchase orders are *non-cancelable and non-returnable*, notwithstanding any conflicting terms in our quotes, purchase order acknowledgment or Distributor agreements.

Items highlighted in green above will use the following schedule for discontinuance.

- 1. This end-of-life (EOL) notification is effective March 21, 2006.
- 2. Orders will be accepted as long as we have inventory or until **May 26, 2006**, whichever comes first.
- 3. Delivery of all orders must be taken no later than June 16, 2006.

This applies to the items with a green background above including ABRSWVL2FF, SBCEBFCESW, and SBCEBFCSW.

Final purchase orders are *non-cancelable and non-returnable*, notwithstanding any conflicting terms in our quotes, purchase order acknowledgment or Distributor agreements.

Customers interested in continuing to purchase SBCEBFCESW, SBCEBFCSW, or SBCEBFCSPSW may be interested in the following information to make substitutions for items not in inventory or no longer offered

- An SBCEBFCSPSW Brocade 2Gb Fiber Channel FRU is an SBCEBFCESW Entry switch with a change to the VPD to reflect the difference in model code. The two switches are priced identically. So and SBCEBFCESW could be used as a substitute for the SBCEBFCSPSW.
- An SBCEBFCSW Brocade 2Gb Enterprise Fibre Channel Switch can be created by using an SBCEBFCESW Entry Switch plus an ABRSWVL2FF Full SAN Upgrade Key. The standard price of the Entry Switch plus the SAN upgrade key is \$1,315 higher than the SBCEBFCSW Enterprise switch. However, upon request we will authorize special pricing for this substitution to make the pricing equivalent. The Entry switches are available as long as inventory lasts so they are deliverable upon placement of an order. So customers can take delivery and start working with the Entry switch while the order for the upgrade key is being filled. The SAN Upgrade Key will continue to be orderable until we exhaust our inventory of Entry switches or May 26<sup>th</sup>, whichever comes first.

Intel understands that the discontinuance schedule for this and other models has not been as flexible as our normal policy would allow. Industry wide conversion RoHS compliance is forcing us to cancel or replace products on very short notice. We ask that you understand this situation and work through this transition with us as we move back to normal procedures after July, 2006.

Please contact your local Intel Sales Office or Distributor if you require more information or need assistance in selecting a replacement product.

Sincerely,

Intel Blade Server Product Marketing